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### company information



Board of Directors Mr M N Mehta (Chairman)

Dr M P Chandaria, OBE, EBS (Vice-Chairman)

Mr I J Singh Managing Director (Appointed 14/02/2017)
Mr V Bharatan Managing Director (Resigned 13/02/2017)

Hon Simeon Nyachae, EGH

Mr V K Sharma (Appointed 02/11/2016) (Alternate Mrs U Sangwan, appointed 08/02/2017)

Mrs A G Vaidyan Director (Appointed 08/09/2016)

Mr A Hoda Director (Appointed 08/09/2016, resigned 31/12/2016)

Mr S K Roy (Resigned 16/9/2016) (Alternate Mr S B Mainak, ceased 29/02/2016)

Mr S Kochunni Director (Resigned 08/03/2016)

Mr M A Kharat (Resigned 31/05/2016)

Mr A N Ngugi, OGW Director
Dr B M Sabana Director

Mrs M G Ngige Director (Appointed on 14/07/2016)

Company Secretary Mr N P Kothari FCPS (Kenya)

Management Team Mr I J Singh Managing Director/Principal Officer (Appointed 14/02/2017)

Mr J K Macharia Chief Operating Officer

Mr S V Deshkulkarni General Manager, Finance/Financial Controller

Mr P V Saseendran General Manager, Life

Subsidiary Companies Kenya Pravack Limited

Kenindia Asset Management Company Limited

Tanzindia Assurance Company Limited

Registered Office Kenindia House

Loita Street
P O Box 44372

NAIROBI GPO 00100

KENYA.

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Email kenindia@kenindia.com

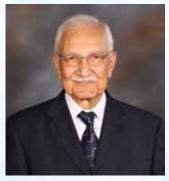
Auditor RSM Eastern Africa

Certified Public Accountants (Kenya)

1st Floor, Pacis Centre

Slip Road, Off Waiyaki Way, Westlands P O Box 349 - 00606, Nairobi, Kenya





M N Mehta Chairman



Dr M P Chandaria Vice Chairman



Hon. Simeon Nyachae Director



A N Ngugi Director



S K Roy Director upto 16/09/16



Dr Beatrice M Sabana Director



Mary Ngige
Director
Appointed 14/07/16



Vijay Kumar Sharma Director Appointed 2/11/16



A G Vaidyan

Director

Appointed 8/9/16



Usha Sangwan
Director
Appointed 8/2/17



Inderjeet Singh
Managing Director
Appointed 14/02/17



A Hoda

Director
Appointed 8/9/16 upto 31/12/16



Milind A Kharat Director upto 31/05/16



V Bharatan Managing Director upto 13/02/17



Sanath A Kumar Director upto 8/03/16

# KENINDIA

## notice of the annual general meeting

Notice is hereby given that the Thirty–Eighth Annual General Meeting of the Company will be held on Friday, 23rd June 2017 at the Registered Office of the Company, Kenindia House, 12th Floor, Loita Street, Nairobi at 12 noon to transact the following business:

- 1 To read the notice convening the meeting.
- 2 To receive the report of the auditors on the financial statements for the year ended 31st December 2016.
- 3 To receive the Directors' report and audited financial statements for the year ended 31st December 2016.
- 4 To declare a dividend.
- 5 To approve Directors' fees.
- 6 To re-elect Directors:
  - (a) Dr M P Chandaria retires by rotation and being eligible offer himself for re-election.
  - (b) Mrs M W G Ngige who was appointed a Director of the Company on 14th July 2016 retires in accordance with the Company's Articles of Association and being eligible offers herself for re-election.
- 7 To appoint RSM Eastern Africa as auditors of the Company in terms of the Insurance Act (Cap 487) and in accordance with Section 719(2) of the Companies Act 2015.

### By Order of the Board

### **N P Kothari**

Secretary

### 15th May 2017

- 1. A Member entitled to attend and vote at this meeting is entitled to appoint a proxy to attend and vote instead of him. A proxy need not be a member of the Company. A proxy form is enclosed.
- 2. To be valid the proxy form should be completed and deposited at the Registered Office not less than 24 hours before the time appointed for holding the meeting or adjourned meeting.

### chairman's statement



On behalf of the Board of Directors of Kenindia Assurance Company Limited, I am pleased to present to you the Annual Report and Audited Financial Statements of the Company for the year ended 31st December 2016.

### **OVERVIEW OF THE ECONOMY**

The Kenya's economic growth for 2016 was expected at 5.9% compared to 5.6% in the year 2015. The growth for the year 2016 was achieved in spite of the drought experienced in the country in the final months of 2016. The interest capping in August 2016 has restricted the flow of funds and severely affected the GDP. The law puts a ceiling on the interest rate commercial banks can charge to borrowers and a floor on the interest they must pay to depositors.

The Kenyan Shilling remained stable throughout the year against major currencies. This was mainly due to growth in the tourism industry and stable oil prices. The Kenyan Shilling marginally appreciated against the US dollar as at 31<sup>st</sup> December 2016. The exchange rate of one US Dollar was KShs 102.10 compared to KShs 102.31 in December 2015. The Kenya Shilling closed at KShs 127.62 and KShs 107.62 against the GBP and Euro respectively compared to KShs 153.25 and KShs 111.08 against the GBP and Euro respectively as at 31<sup>st</sup> December 2015.

The Equity market performed poorly in the year 2016. It was characterized by reduced trading and declining market prices. The NSE index closed at 3,186.21 points reflecting a 21 % decline to NSE 20 share index of 4,041 as at 31st December 2015. The decline in the NSE index was mainly due to poor performance in the bank securities as a result of the enactment of the law capping the interest rates

The interest rates were fairly stable until August 2016, when the Banking (Amendment) Act 2016 was enacted in August 2016. The Act puts a cap on lending rates at 4% above the Central Bank Rate (CBR) and a floor on the deposit rates at 70% of the CBR. The 91-day Treasury bill interest rate decreased from 11.35% (2015:8.59%) in January 2016 to 8.44% (2015:9.81%) in December 2016 and the 182-day Treasury bill interest rates decreased from 13.38% (2015: 10.19%) in January 2016 to 10.5% (2015:11.70%) in December 2016 while 364-day Treasury bill interest rate decreased from 16.09% (2015:10.75%) in January 2016 to 11.01% (2015:12.50%) in December 2016. Kenya's average headline annual inflation for 2016 decreased from 6.6% to 6.3% in 2015. This was on the back of lower food inflation and crude oil prices compared to 2015. We expect inflationary pressure to remain high in the coming months as poor rainfall adversely affects crop production.

The Insurance industry received a major boost in marine insurance after the Cabinet Secretary of Finance in his budget speech in 2016 directed that section 20 of the Insurance Act (domesticating Marine Insurance) be implemented. This, subsequently became effective from 1<sup>st</sup> January 2017, and was expected to increase premiums for both for direct and reinsurers.

### **COMPANY PERFORMANCE**

### (I) GENERAL INSURANCE BUSINESS

The General Insurance business registered a gross premium of KShs 2.996 billion compared to KShs 2.864 billion in 2015, being a growth of 4.60%. The Company reported a net profit after tax of KShs 232.948 million (2015-net profit of KShs 728.364 million) under non-life segment.

### (I) LIFE ASSURANCE BUSINESS

The Long-term business recorded gross premium income, including pension funds deposits of KShs 3.947 billion against KShs 3.284 billion in 2015, being a growth of 20%. Gross premium income for Ordinary Life was KShs 1.026 billion against KShs 1.001 billion for the year 2015, registering a growth of 2.50%. The Group Life Business registered a growth of 36.25% with gross premium of KShs 59.76 million compared to KShs 43.86 million in the previous year. Contributions under Deposit Administration and Retirement Fund increased from KShs 2.239 billion to KShs 2.517 billion being a growth of 12.47%.

Our new policy (Life Department) Annuity contributions in its first year reached 343.61 million.



The funds in the Long-term business and Deposit Administration stood at KShs 25.01 billion as at 31st December 2016 compared to KShs 21.94 billion in the previous year, being a growth of 13.99%. The funds earmarked for Annuity as on 31st December 2016 were 342.785 million.

### **ACTUARIAL VALUATION**

The Company's Actuarial Valuation for Life Business was carried out at the end of the year. The actuarial surplus inclusive of Deposit Administration and Retirement Fund (Net of actuarial reserves set aside brought forward) before any allocation for the year 2016 was KShs 2.625 billion. The Company declared an interest rate of 12% (2015:15%) on Retirement Benefit Funds, a simple Reversionary Bonus of 6% (2015:6%) on with-profit ordinary life policies, 4% (2015: 4%) final additional terminal bonus on ordinary Life Policies matured, bonus of 12% (2015:14%) on Capital Advantage policies and 12% (2015:14.5%) interest on Bima Account plan. In addition, the Company declared one-off special bonuses of 2% as simple reversionary bonus on with-profit ordinary life policies and 2% as terminal bonus on ordinary Life Policies matured. The Actuary recommended a transfer of KShs 60 million out of the actuarial surplus, for the benefit of shareholders.

### **INVESTMENT INCOME**

The net investment income of the Company decreased by 26.24% from KShs 3.988 billion to KShs 3.159 billion. The net investment income of Life business was KShs 2.807 billion compared to KShs 2.733 billion in 2015, an increase of 2.70%. The net investment income of Non Life business was KShs 352.721 million compared to KShs 1.254 billion, in 2015. The decrease in investment income of General insurance business in 2016 was mainly due to capital gains on transfer of Business Park property from Non life to Life Division in the year 2015.

### **GROUP PERFORMANCE**

The Group recorded Gross premium income of KShs 3.773 billion in General business compared to KShs 3.606 billion, being a growth of 5%. Long term business recorded gross premium income (including pension fund deposits and annuities) of KShs 3.947 billion against KShs 3.284 billion in 2015, being a growth of 20%. The Group recorded a net profit attributable to shareholders of Company of KShs 343.66 million compared to net profit attributable to shareholders of the parent Company of KShs 812.32 million in the year 2015.

Total gross premium accounted by Tanzindia Assurance Company Limited, a subsidiary of the Company was KShs 778 million as compared to KShs 731 million for the year 2015, being an increase of 6% and its net profit after tax was KShs 19.783 million as compared to KShs 31.882 million in the year 2015.

Total assets of the Group stood at KShs 38.55 billion as compared to KShs 38.03 billion in 2015. The shareholders' funds increased from KShs 2.635 billion to KShs 2.923 billion at the end of 2016.

### DIVIDEND

The Board has recommended to members to declare a dividend of KShs 10 /- per share for the year ended 31st December 2016 at the forthcoming Annual General meeting.

### **BOARD**

Since my last report there have been changes in the composition of the Board as indicated on page regarding Company Information. I wish to express the Board's gratitude to all who left the Board for their valuable contributions.

I take this opportunity to welcome all the Directors who were appointed during the year. The experience and contribution of the new Directors will be very valuable to the Company.

### chairman's statement cont'd



### **FUTURE OUTLOOK**

The World Bank has upheld Kenya's growth projection for this year at six per cent, largely unchanged from an estimated 5.9 per cent in 2016.

The country's growth is largely supported by ongoing infrastructure development, recovering tourism and continued growth of the construction sector.

However, the World Bank sees Kenya's economy posting the seventh-highest expansion in sub-Saharan Africa.

The region is estimated to have recorded the slowest growth in more than two decades at 1.5 per cent last year, brought about by reduced commodity prices.

Kenya's middle class (44.9% of population) is expected to continue expanding by an average annual growth rate of 5%, giving rise to a thriving shopping-mall lifestyle, a booming housing market, growing automobile industry, expansion of retail banking and mobile money, growing domestic tourism activity, among other things.

Kenya is scheduled to hold its second election under the new constitution in August, 2017. Devolution remains the biggest gain from the August 2010 constitution, which ushered in a new political and economic governance system.

Economy remains vulnerable from domestic shocks such as drought and external sources particularly the slower global growth.

The Insurance Act is expected to be amended interalia, to ensure effective supervision of insurance industry and issuance of perpetual licensing for insurance companies only.

Intermediaries such as insurance brokers and loss assessors will continue to be issued with annual licences.

### **APPRECIATION**

On behalf of the Board, I would like to like congratulate and thank the Company's Management and staff for their sincere efforts in bringing the strategic changes during the year and taking the Company to a progressive direction.

My deep appreciation is also extended to my fellow Board members for the invaluable guidance they have extended to the Company's leadership. I also extend my sincere appreciation to you, our shareholders for the continuous support provided to the Company. I also sincerely thank all our brokers, agents and associates for their committed support.

### M N Mehta

Chairman



Corporate governance is the set of processes and organizational structures through which the Board and senior executives manage the Company at the highest standards.

The Company is committed to uphold the best practices of corporate governance. The role of the Board is to determine the Company's policies and strategies, to monitor the attainment of business objectives and to ensure that the Company meets its obligations to the shareholders and all the stakeholders. The Board is responsible to shareholders for promoting the long term success of the Company, and in particular, for setting the Company's strategy, monitoring management's performance against the strategy, setting the Company's risk appetite, ensuring the Company is adequately resourced and ensuring that effective controls are in place in the business. The Board also sets the values and the culture of the Company and has a duty to protect the interests of the policyholders.

### **BOARD OF DIRECTORS**

The composition of the Board is in line with good corporate governance practices. The roles of the Chairman and the Managing Director are segregated. The Managing Director is in charge of the day to day running of the business. A non-executive Director acts as Chairman of the Board. The current Board is composed of one Executive Director (Managing Director) and nine non-executive Directors including three independent Directors. The Board consists of committed individuals with diverse and complementary skills to ensure that there is sufficient wealth of experience in the Board.

The Directors are given appropriate and timely information enabling them maintain full and effective control over all strategic, financial, operational and compliance issues. During the period under review and to the date of this statement, none of the Directors has received any benefit from the Company other than Director's fees and emoluments disclosed in the financial statements and no loans have been advanced to the Directors during this period.

### **BOARD COMMITTEES**

The Board has delegated certain duties to Board Committees. It has four Committees all of which are guided by clear terms of reference. The Committees are instrumental in monitoring business operations, systems and internal control. The Committees are as follows:

### **Executive Committee**

The Committee is chaired by Dr. M. P. Chandaria, the Vice-Chairman of the Board and includes two non-executive independent Directors and the Managing Director. The Committee reviews the Company's operations, strategies, investments, asset liability management, policyholders' protection, nomination and remuneration matters amongst others. Its main functions include sanction of insurance claims and capital expenditure in excess of the financial limits of the Managing Director.

### **Audit Committee**

The Committee is co-chaired by an independent non-executive Director, Mrs. M. G. Ngige and Mr. A. N. Ngugi and includes two non-Executive Directors and two independent non-executive Directors. The Committee meets at least four times in a year. The Managing Director, Financial Controller and Chief Internal Auditor attend meetings of the Committee as and when necessary. The Committee also meets external auditors in accordance with the terms of reference. The roles of the Committee include:

- Liaise with external auditors and effecting their recommendations.
- Review of annual financial statements to ensure compliance with Accounting Standards and other disclosure requirements.
- Define the scope and responsibilities of the internal auditors.

### corporate governance cont'd



- Review the internal audit reports and compliance of the audit recommendations.
- Review of the Company's system of accounting and internal controls.

### **Credit Management Committee**

The Committee is co-chaired by Mrs. A. G. Vaidyan and Dr. M. P. Chandaria, non-Executive Director and includes two other non-Executive Directors and the Managing Director. The Committee's terms of reference include reviewing the Credit Policy of the Company, outstanding receivables from the premium debtors and provisioning/write off of bad and doubtful debts, amongst others.

### **Risk Management Committee**

The Committee is chaired by Mr. V. K. Sharma, a non-Executive Director and includes one other non-Executive Director, two independent non-Executive Directors and the Managing Director. The terms of reference include reviewing on continuous basis the potential risks the Company is exposed to: monitor the system of management of risks and to ensure that the required action is taken by the management to mitigate the impact of risks, amongst others, with the assistance of the Risk Manager of the Company.

### **SHAREHOLDERS**

The list of major shareholders and their individual holdings at the year end was as follows:

	Number of Shares	% holding
Life Insurance Corporation of India	573,124	10.21
General Insurance Corporation of India	515,776	9.19
The National Insurance Company Limited	515,776	9.19
The New India Assurance Company Limited	515,776	9.19
The United India Insurance Company Limited	515,776	9.19
The Oriental Insurance Company Limited	505,025	9.00
The Chandaria Foundation Registered Trustee	es 432,484	7.70
Sansora Investments Limited	414,254	7.38
Mehta Group Limited	346,400	6.17
Lex Holdings Limited	257,230	4.58
Others (numbering 30)	1,022,259	18.20
Total	5,613,880	100.00

### corporate social responsibility



The Company continues to undertake Corporate Social Responsibility activities by promoting various activities among local communities in which it operates. The Company is committed to the principle of responsible corporate citizenship and makes Corporate Social Responsibility an integral part of its annual business plans. Under its Corporate Social Responsibility (CSR) programmes, the Company conducts community support activities every year. Members of staff participated in various activities. The main activities taken up by the Company during the year were the following:-

- (a) Orione Community Centre: Food donation to the home which takes care of mentally handicapped children.
- (b) Kenyatta National Hospital: 10 wheelchairs donated to the Children's Orthopaedic Ward.
- (c) Daughters of Charity: The Company through the CSR Committee donated food to the community which takes care of children, youth and adults with severe disability, the elderly and provides palliative care to those suffering from cancer.
- (d) Sozo Youth Initiative: Donated Food to destitute families living in the slums in Ngong town.
- (e) Beyond Zero Campaign: Donation towards the First Lady's campaign to purchase mobile clinics for 47 counties.
- (f) University of Nairobi Prizes: Awarded KShs 15,000/- each to two final year students and KShs. 5,000/= each to two third year students who were the best in Insurance.

Corporate Social Responsibility members and some staff members participated in the various Social responsibility activities that the Company undertook within the year.

M.N. Mehta Chairman

## report of the directors



The directors have pleasure in submitting their report together with the audited financial statements for the year ended 31 December 2016, which disclose the state of financial affairs of the Group comprising Kenindia Assurance Company Limited and its subsidiaries: Kenya Pravack Limited, Kenindia Asset Management Limited, and Tanzindia Assurance Company Limited.

### **PRINCIPAL ACTIVITIES**

The Group underwrites all classes of life and non-life insurance risks as defined by the Insurance Act. It also issues products to provide its customers with asset management solutions for their savings and retirement needs.

### **RESULTS**

Group profit before tax Taxation charge	342,205 _(33,705)
Group profit after tax Non-controlling interest	308,500 _(6,924)

### Net profit for the year transferred to reserves

301,576

KShs'000

The directors recommend the payment of a dividend of KShs 56.14 million representing KShs 10 per share (2015: KShs 56.14 million representing KShs 10 per share).

### **DIRECTORS**

The directors, who held office during the year and up to the date of this report are set out on page 1.

### **STAFF**

The board of directors wishes to extend their appreciation to the management and all our staff for all their good work in the year.

### **AUDITORS**

RSM Eastern Africa having expressed their willingness to continue in office, the Board of Directors recommends their re-appointment as auditors of the Company in accordance with Section 719(2) of The Companies Act 2015.

By order of the Board

N P Kothari Secretary

24th March 2017

# KENINDIA

## statement of directors' responsibilities

The Kenyan Companies Act, 2015 requires the directors to prepare financial statements for each financial year that give a true and fair view of the financial position of the company as at the end of the financial year and of its profit or loss for that year. It also requires the directors to ensure that the company maintains proper accounting records that are sufficient to show and explain the transactions of the company and disclose, with reasonable accuracy, the financial position of the company. The directors are also responsible for safeguarding the assets of the company, and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors accept responsibility for the preparation and presentation of these financial statements in accordance with International Financial Reporting Standards and in the manner required by the Kenyan Companies Act, 2015. They also accept responsibility for:

- i) designing, implementing and maintaining such internal control as they determine necessary to enable the presentation of financial statements that are free from material misstatement, whether due to fraud or error;
- ii) selecting suitable accounting policies and applying them consistently; and
- iii) making accounting estimates and judgements that are reasonable in the circumstances.

Having made an assessment of the company's ability to continue as a going concern, the directors are not aware of any material uncertainties related to events or conditions that may cast doubt upon the company's ability to continue as a going concern.

The directors acknowledge that the independent audit of the financial statements does not relieve them of their responsibilities.

Allan N. Ngugi Director

Hon Simeon Nyachae
Director

Frihae

Inderjeet Singh
Managing Director/Principal Officer

24th March 2017





Standing: (From left to right)

P. V. Saseendran - General Manager (Life Business)

James Macharia - Chief Operating Officer

Inderjeet Singh - Managing Director / Principal Officer

Subhash Deshkulkarni - General Manager, Finance / Financial Controller

# report of the consulting actuary



I have conducted an actuarial valuation of the life assurance business and an insurance liability valuation of the short term business of Kenindia Assurance Company Limited as at 31 December 2016.

The valuation was conducted in accordance with generally accepted actuarial principles and in accordance with the requirements of the Kenyan Insurance Act. Those principles require prudent provision for insurance liabilities, future outgo under contracts, generally based upon the assumptions that current conditions will continue. Provision is therefore not made for all possible contingencies.

In completing the actuarial valuation, I have relied upon the audited financial statements of the Company.

In my opinion;

- (i) The Life Assurance Business of the Company was financially sound and the actuarial value of the liabilities in respect of all classes of Life Insurance Business did not exceed the amount of funds of the Life Assurance Business at 31 December 2016.
- (ii) The calculation of the short term insurance liabilities as at 31 December 2016 is appropriate and that the insurance liabilities as per the valuation are sufficiently prudent and appropriate given the nature of the business and existing liabilities.

Name of Actuary: Mr. Saket Singhal

Let City

Signed

24th March 2017

### report of the independent auditors





### **RSM Eastern Africa**

1st Floor, Pacis Centre, Slip Road, off Waiyaki Way, Westlands P.O. Box 349 - 00606, Nairobi

T: +254 (0)20 3614000, 4451747 / 8 / 9 / (0) 772 786111 / (0) 706 347950 E: info@ke.rsm-ea.com W: www.rsm.global/kenya

### TO THE MEMBERS OF KENINDIA ASSURANCE COMPANY LIMITED

### Opinion

We have audited the accompanying financial statements of Kenindia Assurance Company Limited (the company) and its subsidiaries (together, the group), set out on pages 20 to 127, which comprises the consolidated and company statement of financial position as at 31st December 2016, the consolidated and company statement of profit or loss, the consolidated and company statement of comprehensive income, the consolidated and company statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes, including a summary of significant accounting policies.

In our opinion the accompanying financial statements give a true and fair view of the financial position of the group and company as at 31st December 2016 and of the financial performance and cash flows of the group for the year then ended in accordance with International Financial Reporting Standards and the Kenyan Companies Act, 2015.

### **Basis of Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Kenya, and we have fulfilled our ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



### TO THE MEMBERS OF KENINDIA ASSURANCE COMPANY LIMITED (CONTINUED)

### Key audit matters (Continued)

### Key audit matter

# Actuarial value of liabilities of the long-term business.

### How the matter was addressed

The company has significant long term insurance contract liabilities including deposit administration liabilities representing about 76% of the company's total liabilities. Valuation of insurance contract liabilities involves complex and subjective judgement made by management and the independent actuary. Changes in these assumptions can result in material impact to the valuation of these liabilities. Our audit procedures in this area included:

- As part of our audit procedures, we assessed the competencies and objectivity as well as verified the qualifications of the independent external expert engaged by management and approved by the Insurance Regulatory Authority.
- · We reviewed the actuarial report and calculations underlying these provisions, particularly the following areas:
  - a)appropriateness of the methodologies used and that the approach was in accordance with best practice as recommended by IRA;
  - b)reasonableness of key assumptions;
  - c)sensitivities to key assumptions;
  - d)consistency between valuation periods; and accuracy and relevance of the input data used.

# Short-term insurance contract liabilities

Valuation of these liabilities is highly judgmental, and requires a number of assumptions to be made that have high estimation uncertainty. This is particularly for those liabilities that are recognised in respect of claims that have occurred, but have not yet been reported to the company. Our audit procedures in this area included:

- · evaluating and testing controls around claims handling and reservation process;
- · performing cut-off procedures to check for any unrecorded claims at the end of the year;
- on a sample basis, checking the claims reserved by comparing the estimated amount reserved to documentation such as the assessors report and the discharge voucher;
- reviewing the reserving methodology applied focusing on understanding the methodologies applied and examining areas of judgement such as changes in valuation assumptions; and
- · obtaining legal confirmation of claims in dispute.

Receivables arising from reinsurance arrangements.

The valuation of receivables from reinsurance arrangements requires a significant level of judgement, given its inherent dependence on underlying estimates of gross outstanding claims. Our audit procedures in this area included:

- · Verification of the year end reinsurance returns and reconciliations with key reinsurers;
- Tests of controls on computation of reinsurance premium ceded and reinsurance claims recoverable; and
- Verifying that transactions were in accordance with reinsurance treaty agreements.

Compliance with laws and regulations

The insurance industry is highly regulated as insurance companies conduct their business in a fiduciary capacity. Over the past few years the insurance industry has also been experiencing a significant increase in prudential (reporting) regulations, which have also become more extensive and more complex. Our audit procedures in this area included:

- obtaining an understanding of the laws and regulations governing the company, such as the Insurance Act and regulations;
- · reviewing correspondence with the regulators; and
- · checking compliance with the requirement of the regulator on aspects such as technical reserves, application of premium as well as commission rates.

### report of the independent auditors cont'd



### TO THE MEMBERS OF KENINDIA ASSURANCE COMPANY LIMITED (CONTINUED)

### Other information

The directors are responsible for the other information. Other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Directors' responsibility for the financial statements

The directors are responsible for the preparation and fair presentation of the financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the requirements of the Kenyan Companies Act, 2015, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- · obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

## report of the independent auditors cont'd



### TO THE MEMBERS OF KENINDIA ASSURANCE COMPANY LIMITED (CONTINUED)

- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on other legal requirements

As required by the Kenyan Companies Act, 2015 we report to you, based on our audit, that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion proper books of account have been kept by the company, so far as appears from our examination of those books; and
- iii) the company's balance sheet and profit and loss account are in agreement with the books of account.

The engagement partner responsible for the audit resulting in this independent auditor's report was FCPA Ashif Kassam, Practising Certificate No. 1126.

Rom Eastern Atrica

RSM Eastern Africa Certified Public Accountants (Kenya) Nairobi, Kenya

### 31st March2017

\* In accordance with Section 42 of the Sixth Schedule, Transitional and Saving Provisions, of the Companies Act, 2015 the company's financial statements and this report have been prepared in accordance with Sections 147 to 163 of the repealed Companies Act, as if that repeal had not taken effect.

# financial highlights

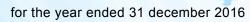


I) LONG TERM BUSINESS	(I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  NET EARNED PREMIUM (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	1,086.32 2,517.09 343.61 7,343.10 2,108.69 1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,045.02 2,238.92 	6.84% 3.95% 12.42% 0.00% 8.24%  8.30% 2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
(i) SHORT TERM BUSINESS   3,739,69   3,500,26   6,64*     (ii) LONG TERM BUSINESS   1,086,32   1,045,02   3,95*     (iii) DEPOSIT ADMINISTRATION CONTRACTS   2,517,09   2,238,92   12,42*     (iv) ANNUITIES   343,61   - 0.00*     TOTAL   7,343,10   6,784,20   8,24*     NET EARNED PREMIUM     (i) SHORT TERM BUSINESS   2,108,69   1,947,17   8,30*     (ii) LONG TERM BUSINESS   1,050,15   1,021,63   2,79*     (iii) DEPOSIT ADMINISTRATION CONTRACTS   2,517,09   2,238,92   12,42*     (iv) ANNUITIES   343,61   - 0.00*     TOTAL   3,194,76   4,017,11   20,47*     PROFIT/(LOSS) BEFORE TAX   342,21   856,72   60,96*     PROFIT/(LOSS) BEFORE TAX   342,21   856,72   60,06*     PROFIT/(LOSS) ATTER TAX   308,50   823,69   62,55*     MINORITY INTEREST   6,92   11,16   37,99*     PROFIT/(LOSS) ATTERBUTABLE TO SHAREHOLDERS   301,58   812,53   628,89*     SHARE CAPITAL   5,661,39   561,39   0.00*     SHAREHOLDERS' FUND   2,922,68   2,635,25   10,91*     POLICYHOLDERS' LIABILITIES   5,660,54   4,953,61   18,31*     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152,95   16,990,53   12,73*     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   343,59   - 0.00*     TOTAL   3,194,76   4,917,11   2,047*     COMPANY   3,194,76   4,917,11   2,047*     GROSS EARNED PREMIUM   1,916,292   1,045,02   3,95*     (iii) LONG TERM BUSINESS   2,962,16   2,768,81   6,88*     (iii) LONG TERM BUSINESS   1,837,68   1,686,67   10,26*     (iii) LONG TERM BUSINESS   1,837,68   1,666,67   10,26*     (iii) LONG TERM BUSINESS   1,652,75   14,15*     NET EARNED PREMIUM   1,927,22   15,67*     (iii) LONG TERM BUSINESS   1,650,74,533   4,927,22   16,67*     (iii) LONG TERM BUSINESS   2,607,07   2,733,05   2,718*     (iv) ANNUITIES   3,277,233,05   2,718*	(I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  NET EARNED PREMIUM (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	1,086.32 2,517.09 343.61 7,343.10 2,108.69 1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,045.02 2,238.92 	3.95% 12.42% 0.00% 8.24%  8.30% 2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
I) LONG TERM BUSINESS	(II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  NET EARNED PREMIUM (I) SHORT TERM BUSINESS (III) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	1,086.32 2,517.09 343.61 7,343.10 2,108.69 1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,045.02 2,238.92 	3.95% 12.42% 0.00% 8.24%  8.30% 2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
IIII) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     IV) ANNUITIES   343.61   - 0.00     TOTAL   7,343.10   6,784.20   8.24     NET EARNED PREMIUM   (I) SHORT TERM BUSINESS   2,108.69   1,947.17   8.30     III) LONG TERM BUSINESS   1,050.15   1,021.63   2.79     IIII) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     IV) ANNUITIES   343.61   - 0.00     TOTAL   5,675.94   5,207.72   8.99     INVESTMENT INCOME   (I) SHORT TERM BUSINESS   387.69   1,284.06   69.81     III) LONG TERM BUSINESS   3,194.76   4,017.11   -20.47     PROFIT/(LOSS) BEFORE TAX   342.21   856.72   -60.06     PROFIT/(LOSS) AFTER TAX   342.21   856.72   -60.06     PROFIT/(LOSS) AFTER TAX   308.50   823.69   62.55     MINORITY INTEREST   6.92   11.16   -37.99     PROFIT/(LOSS) ATTIBUTABLE TO SHAREHOLDERS   301.58   812.53   62.88     SHARE CAPITAL   661.39   561.39   561.39   0.00     SHAREHOLDERS' FUND   2,222.68   2.635.25   10.91     POLICYHOLDERS' LIABILITIES   5,860.54   4,953.61   18.31     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152.95   16,990.53   12.73     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   343.59   -0.00     TOTAL ASSETS   3,8553.13   38,033.50   1.37     COMPANY   GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61     GROSS EARNED PREMIUM (I) SHORT TERM BUSINESS   2,969.18   6,065.75   14.15     NET EARNED PREMIUM (I) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   1,021.63   2.79     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   1,021.63   2.79     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   1,021.63   2.79     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   5,748.53   4,927.22   16.67     INDEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES	(III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  NET EARNED PREMIUM (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	2,517.09 343.61 7,343.10 2,108.69 1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	2,238.92 - 6,784.20  1,947.17 1,021.63 2,238.92 - 5,207.72  1,284.06 2,733.05 4,017.11  856.72 823.69 11.16 812.53	12.42% 0.00% 8.24% 8.30% 2.79% 12.42% 0.00% 8.99% -69.81% 2.71% -20.47% -60.06% -62.55% -37.99%
(iii) ANNUITIES   343.61   - 0.00   TOTAL   7,343.10   6,784.20   8.24	(IV) ANNUITIES TOTAL  NET EARNED PREMIUM (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	343.61 7,343.10  2,108.69 1,050.15 2,517.09 343.61 5,675.94  387.69 2,807.07 3,194.76  342.21 308.50 6.92 301.58 561.39	1,947.17 1,021.63 2,238.92 5,207.72 1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	0.00% 8.24%  8.30% 2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
NET EARNED PREMIUM	NET EARNED PREMIUM (I) SHORT TERM BUSINESS (III) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	7,343.10  2,108.69 1,050.15 2,517.09 343.61 5,675.94  387.69 2,807.07 3,194.76  342.21 308.50 6.92 301.58 561.39	1,947.17 1,021.63 2,238.92 - 5,207.72 1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	8.24%  8.30% 2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
NET EARNED PREMIUM	NET EARNED PREMIUM (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	2,108.69 1,050.15 2,517.09 343.61 <b>5,675.94</b> 387.69 2,807.07 <b>3,194.76</b> 342.21 308.50 6.92 301.58 561.39	1,947.17 1,021.63 2,238.92 - 5,207.72 1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	8.30% 2.79% 12.42% 0.00% <b>8.99%</b> -69.81% 2.71% -20.47% -60.06% -62.55% -37.99%
SHORT TERM BUSINESS   2,108.69   1,947,17   8.30'	(II) SHORT TERM BUSINESS (III) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,021.63 2,238.92 5,207.72 1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
SHORT TERM BUSINESS   2,108.69   1,947,17   8.30'	(II) SHORT TERM BUSINESS (III) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,021.63 2,238.92 5,207.72 1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	2.79% 12.42% 0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
ILL DONG TERM BUSINESS	(II) LONG TERM BUSINESS (III) DEPOSIT ADMINISTRATION CONTRACTS (IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	1,050.15 2,517.09 343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,021.63 2,238.92 5,207.72 1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	12.42% 0.00% 8.99% -69.81% 2.71% -20.47% -60.06% -62.55% -37.99%
INVESTMENT INCOME   5,675.94	(IV) ANNUITIES TOTAL  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	343.61 5,675.94 387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,284.06 2,733.05 4,017.11 856.72 823.69 11.16 812.53	0.00% 8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
TOTAL	INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	387.69 2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	1,284.06 2,733.05 <b>4,017.11</b> 856.72 823.69 11.16 812.53	8.99%  -69.81% 2.71% -20.47%  -60.06% -62.55% -37.99%
INVESTMENT INCOME   (I) SHORT TERM BUSINESS   387.69   1,284.06   -69.81   (II) LONG TERM BUSINESS   2,2807.07   2,733.05   2,71   TOTAL   3,194.76   4,017.11   -20.47   PROFIT/(LOSS) BEFORE TAX   342.21   856.72   -60.06   PROFIT/(LOSS) AFTER TAX   308.50   823.69   -62.55   MINORITY INTEREST   6.92   11.16   -37.99   PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS   301.58   812.53   -62.88   SHARE CAPITAL   561.39   561.39   50.00   SHAREHOLDERS   LABILITIES   566.54   4,953.61   18.31   POLICYHOLDERS ' LIABILITIES   5,860.54   4,953.61   18.31   PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   31,525   16,990.53   12,73   PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   38,553.13   38,033.50   1.37   COMPANY   GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61   GROSS EARNED PREMIUM   (I) SHORT TERM BUSINESS   1,086.32   1,045.02   3.95   (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12,42   (IV) ANNUITIES   343.61   - 0.00   TOTAL   (IV) ANNUITIES   343.61   - 0.00   TOTAL   (IV) ANNUITIES   343.61   - 0.00   TOTAL   (IV) ANNUITIES   3,279   2,238.92   12,42   (IV)	INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	387.69 2,807.07 <b>3,194.76</b> 342.21 308.50 6.92 301.58 561.39	1,284.06 2,733.05 <b>4,017.11</b> 856.72 823.69 11.16 812.53	-69.81% 2.71% -20.47% -60.06% -62.55% -37.99%
(II) SHORT TERM BUSINESS 2,807.07 2,733.05 2.711 TOTAL 3,194.76 4,017.11 -20.47 PROFIT/(LOSS) BEFORE TAX 3,194.76 4,017.11 -20.47 PROFIT/(LOSS) AFTER TAX 342.21 856.72 -60.06 PROFIT/(LOSS) AFTER TAX 308.50 823.69 -62.55 MINORITY INTEREST 6.92 11.16 -37.99 PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS 301.58 812.53 -62.88 SHARE CAPITAL 561.39 561.39 0.00 SHAREHOLDERS' FUND 2,922.68 2,635.25 10.91 POLICYHOLDERS' ILIABILITIES 5,860.54 4,953.61 18.311 PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS 19,152.95 16,990.53 12.73 PAYABLE UNDER DAYABLE UNDER ANNUITIES 343.79 - 0.00 TOTAL ASSETS 38,553.13 38,033.50 1.371  COMPANY GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS) 2,995.96 2,864.05 4.611 GROSS EARNED PREMIUM (I) SHORT TERM BUSINESS 1,086.32 1,045.02 3.951 (III) LONG TERM BUSINESS 1,086.32 1,045.02 3.951 (III) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.421 (IV) ANNUITIES 343.61 - 0.000 TOTAL (II) LONG TERM BUSINESS 1,837.68 1,666.67 10.261 (III) LONG TERM BUSINESS 1,837.68 1,666.67 10.261 (III) LONG TERM BUSINESS 1,837.68 1,066.67 10.261 (III) LONG TERM BUSINESS 1,837.68 1,066.67 10.261 (III) LONG TERM BUSINESS 1,050.15 1,021.63 2.791 (III) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.422 (IV) ANNUITIES 343.61 - 0.000 TOTAL 5,748.53 4,927.22 16.671  INVESTMENT INCOME (I) SHORT TERM BUSINESS 352.72 1,254.63 -71.891 (III) LONG TERM BUSINESS 2,267.07 2,733.05 2.711	(I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	2,733.05 <b>4,017.11</b> 856.72 823.69 11.16 812.53	2.71% -20.47% -60.06% -62.55% -37.99%
(II) SHORT TERM BUSINESS 2,807.07 2,733.05 2.711 TOTAL 3,194.76 4,017.11 -20.47 PROFIT/(LOSS) BEFORE TAX 3,194.76 4,017.11 -20.47 PROFIT/(LOSS) AFTER TAX 342.21 856.72 -60.06 PROFIT/(LOSS) AFTER TAX 308.50 823.69 -62.55 MINORITY INTEREST 6.92 11.16 -37.99 PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS 301.58 812.53 -62.88 SHARE CAPITAL 561.39 561.39 0.00 SHAREHOLDERS' FUND 2,922.68 2,635.25 10.91 POLICYHOLDERS' ILIABILITIES 5,860.54 4,953.61 18.311 PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS 19,152.95 16,990.53 12.73 PAYABLE UNDER DAYABLE UNDER ANNUITIES 343.79 - 0.00 TOTAL ASSETS 38,553.13 38,033.50 1.371  COMPANY GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS) 2,995.96 2,864.05 4.611 GROSS EARNED PREMIUM (I) SHORT TERM BUSINESS 1,086.32 1,045.02 3.951 (III) LONG TERM BUSINESS 1,086.32 1,045.02 3.951 (III) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.421 (IV) ANNUITIES 343.61 - 0.000 TOTAL (II) LONG TERM BUSINESS 1,837.68 1,666.67 10.261 (III) LONG TERM BUSINESS 1,837.68 1,666.67 10.261 (III) LONG TERM BUSINESS 1,837.68 1,066.67 10.261 (III) LONG TERM BUSINESS 1,837.68 1,066.67 10.261 (III) LONG TERM BUSINESS 1,050.15 1,021.63 2.791 (III) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.422 (IV) ANNUITIES 343.61 - 0.000 TOTAL 5,748.53 4,927.22 16.671  INVESTMENT INCOME (I) SHORT TERM BUSINESS 352.72 1,254.63 -71.891 (III) LONG TERM BUSINESS 2,267.07 2,733.05 2.711	(I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	2,733.05 <b>4,017.11</b> 856.72 823.69 11.16 812.53	2.71% -20.47% -60.06% -62.55% -37.99%
(ii) LONG TERM BUSINESS 2,807.07 2,733.05 2.71' TOTAL 3,194.76 4,017.11 -20.47'  PROFIT/(LOSS) BEFORE TAX 342.21 856.72 -60.06' PROFIT/(LOSS) AFTER TAX 308.50 823.69 -62.55' MINORITY INTEREST 6.92 11.16 -37.99' PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS 301.58 812.53 -62.88' SHARE CAPITAL 561.39 561.39 0.00' SHAREHOLDERS' FUND 2,922.68 2,635.25 10.91' POLICYHOLDERS' LIABILITIES 5,860.54 4,953.61 18.31' PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS 19,152.95 16,990.53 12.73' ANABLE UNDER ANNUITIES 343.79 - 0.00' TOTAL ASSETS 2,995.96 2,864.05 4.61'  GROSS EARNED PREMIUM (I) SHORT TERM BUSINESS) 2,995.96 2,864.05 4.61'  GROSS EARNED PREMIUM (II) DEPOSIT ADMINISTRATION CONTRACTS 1,086.32 1,045.02 3.95' (III) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.42' (IV) ANNUITIES 343.61 - 0.00' TOTAL 6,909.18 6,052.75 14.15'  NET EARNED PREMIUM (I) SHORT TERM BUSINESS 1,837.68 1,666.67 10.26' (III) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.42' (IV) ANNUITIES 343.61 - 0.00' TOTAL 5,748.63 4,927.22 16.67'  INVESTMENT INCOME (I) SHORT TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 352.71 1,254.63 -71.89' (III) LONG TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 2.807.07 2,733.05 2.71'	(II) LONG TERM BUSINESS  TOTAL  PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	2,807.07 3,194.76 342.21 308.50 6.92 301.58 561.39	2,733.05 <b>4,017.11</b> 856.72 823.69 11.16 812.53	2.71% -20.47% -60.06% -62.55% -37.99%
TOTAL   3,194.76   4,017.11   -20.47	PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	3,194.76 342.21 308.50 6.92 301.58 561.39	<b>4,017.11</b> 856.72  823.69  11.16  812.53	-20.47% -60.06% -62.55% -37.99%
PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX 308.50 823.69 62.55' MINORITY INTEREST 6.92 PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL 561.39 S61.39	PROFIT/(LOSS) BEFORE TAX PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	342.21 308.50 6.92 301.58 561.39	856.72 823.69 11.16 812.53	-60.06% -62.55% -37.99%
PROFITI/(LOSS) AFTER TAX   308.50   823.69   -62.55     MINORITY INTEREST   6.92   11.16   -37.99     PROFITI/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS   301.58   812.53   -62.88     SHARE CAPITAL   561.39   561.39   0.00     SHAREHOLDERS' FUND   2.922.68   2.635.25   10.91     POLICYHOLDERS' LIABILITIES   5,860.54   4,953.61   18.31     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152.95   16,990.53   12.73     PAYABLE UNDER ANNUITIES   343.79   - 0.00     TOTAL ASSETS   38,553.13   38,033.50   1.37     COMPANY   GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61     GROSS EARNED PREMIUM   (I) SHORT TERM BUSINESS   2,962.16   2,768.81   6.98     (II) LONG TERM BUSINESS   1,086.32   1,045.02   3.95     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   6,909.18   6,052.75   14.15     NET EARNED PREMIUM   (I) SHORT TERM BUSINESS   1,837.68   1,666.67   10.26     (III) LONG TERM BUSINESS   1,050.15   1,021.63   2.79     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   5,748.53   4,927.22   16.67     INVESTMENT INCOME   (I) SHORT TERM BUSINESS   352.72   1,254.63   -71.89     (II) LONG TERM BUSINESS   352.72   1,254.63   -71.89     (III) LONG TERM BUSINESS   352.72   1,254.63   -71.89     (III) LONG TERM BUSINESS   352.72   1,254.63   -71.89     (III) LONG TERM BUSINESS   2,807.07   2,733.05   2.71	PROFIT/(LOSS) AFTER TAX MINORITY INTEREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	308.50 6.92 301.58 561.39	823.69 11.16 812.53	-62.55% -37.99%
MINORITY INTÉREST   6.92   11.16   -37.99     PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS   301.58   812.53   -62.88     SHARE CAPITAL   561.39   561.39   0.00     SHAREHOLDERS' FUND   2.922.68   2.635.25   10.91     POLICYHOLDERS' LIABILITIES   5,860.54   4,953.61   18.31     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152.95   16,990.53   12.73     PAYABLE UNDER ANNUITIES   343.79   - 0.00     TOTAL ASSETS   38,553.13   38,033.50   1.37     COMPANY   GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61     GROSS EARNED PREMIUM   (I) SHORT TERM BUSINESS   1,086.32   1,045.02   3.95     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   6,909.18   6,052.75   14.15     NET EARNED PREMIUM   (I) SHORT TERM BUSINESS   1,837.68   1,666.67   10.26     (III) LONG TERM BUSINESS   1,837.68   1,666.67   10.26     (III) LONG TERM BUSINESS   1,050.15   1,021.63   2.79     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42     (IV) ANNUITIES   343.61   - 0.00     TOTAL   5,748.53   4,927.22   16.67     INVESTMENT INCOME   (I) SHORT TERM BUSINESS   352.72   1,254.63   -71.89     (II) LONG TERM BUSINESS   352.72   1,254.63   -71.89     (III) LONG TERM BUSINESS   352.72   1,254.63   -71.89     (III) LONG TERM BUSINESS   352.72   1,254.63   -71.89     (III) LONG TERM BUSINESS   2,807.07   2,733.05   2.71	MINORITY INTÉREST PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	6.92 301.58 561.39	11.16 812.53	-37.99%
PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS   301.58   812.53   -62.88'   SHARE CAPITAL   561.39   561.39   0.00'   SHAREHOLDERS' FUND   2,922.68   2,635.25   10.91'   POLICYHOLDERS' LIABILITIES   5,860.54   4,953.61   18.31'   PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152.95   16,990.53   12.73'   PAYABLE UNDER ANNUITIES   343.79   - 0.00'   TOTAL ASSETS   38,553.13   38,033.50   1.37'   COMPANY   GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61'   GROSS EARNED PREMIUM   (I) SHORT TERM BUSINESS   2,962.16   2,768.81   6.98'   (II) LONG TERM BUSINESS   1,086.32   1,045.02   3.95'   (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42'   (IV) ANNUITIES   343.61   - 0.00'   TOTAL   6,909.18   6,052.75   14.15'   NET EARNED PREMIUM   (I) SHORT TERM BUSINESS   1,837.68   1,666.67   10.26'   (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42'   (IV) ANNUITIES   343.61   - 0.20'   (IV) ANNUITIES   343.61   - 0.00'   (IV) ANNUITIES	PROFIT/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS SHARE CAPITAL SHAREHOLDERS' FUND	301.58 561.39	812.53	
SHARE CAPITAL   561.39   561.39   0.00	SHARE CAPITAL SHAREHOLDERS' FUND	561.39		00 000
SHAREHOLDERS' FUND   2,922.68   2,635.25   10.91°     POLICYHOLDERS' LIABILITIES   5,860.54   4,953.61   18.31°     PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152.95   16,990.53   12.73°     PAYABLE UNDER ANNUITIES   343.79   - 0.00°     TOTAL ASSETS   38,553.13   38,033.50   1.37°     COMPANY   GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61°     GROSS EARNED PREMIUM   (I) SHORT TERM BUSINESS   2,962.16   2,768.81   6.98°     (II) LONG TERM BUSINESS   1,086.32   1,045.02   3.95°     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42°     (IV) ANNUITIES   343.61   - 0.00°     TOTAL   6,909.18   6,052.75   14.15°     NET EARNED PREMIUM   (I) SHORT TERM BUSINESS   1,837.68   1,666.67   10.26°     (III) LONG TERM BUSINESS   1,050.15   1,021.63   2.79°     (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42°     (IV) ANNUITIES   343.61   - 0.00°     TOTAL   5,748.53   4,927.22   16.67°     INVESTMENT INCOME   (I) SHORT TERM BUSINESS   352.72   1,254.63   -71.89°     (II) LONG TERM BUSINESS   2,807.07   2,733.05   2.71°	SHAREHOLDERS' FUND		561 30	-62.88%
POLICYHOLDERS' LIABILITIES		2,922.68	001.00	0.00%
PAYABLE UNDER DEPOSIT ADMINISTRATION CONTRACTS   19,152.95   16,990.53   12.73°   343.79   - 0.00°   38,553.13   38,033.50   1.37°	DOLIOVIJOI DEDOLIJABILITIEO			10.91%
PAYABLE UNDER ANNUITIES TOTAL ASSETS 343.79 38,553.13 38,033.50 1.37'  COMPANY GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS) 2,995.96 2,864.05 4.61'  GROSS EARNED PREMIUM (I) SHORT TERM BUSINESS 2,962.16 2,768.81 6,986 (III) LONG TERM BUSINESS 1,086.32 1,045.02 3.95' (IV) ANNUITIES 343.61 - 0.00' TOTAL 8,999.18 6,052.75 14.15'  NET EARNED PREMIUM (I) SHORT TERM BUSINESS 1,837.68 1,666.67 10.26' (III) LONG TERM BUSINESS 1,050.15 1,021.63 2.79' (IIII) DEPOSIT ADMINISTRATION CONTRACTS 2,517.09 2,238.92 12.42' (IV) ANNUITIES 343.61 - 0.00' TOTAL 5,748.53 4,927.22 16.67'  INVESTMENT INCOME (I) SHORT TERM BUSINESS (II) LONG TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 352.72 1,254.63 -71.89' (III) LONG TERM BUSINESS 2,807.07 2,733.05 2.71'				18.31%
TOTAL ASSETS   38,553.13   38,033.50   1.374			16,990.53	12.73%
COMPANY GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)  2,995.96  2,864.05  4.61  GROSS EARNED PREMIUM (I) SHORT TERM BUSINESS  (II) LONG TERM BUSINESS  (III) DEPOSIT ADMINISTRATION CONTRACTS  (IV) ANNUITIES  TOTAL  NET EARNED PREMIUM (I) SHORT TERM BUSINESS  (III) LONG TERM BUSINESS  1,837.68  1,837.68  1,666.67  10.26 (III) LONG TERM BUSINESS  1,050.15  1,021.63  2,799 (III) DEPOSIT ADMINISTRATION CONTRACTS  2,517.09  2,238.92  12.42 (IV) ANNUITIES  343.61  - 0.00 (III) LONG TERM BUSINESS  1,050.15  1,021.63  2,799 (III) DEPOSIT ADMINISTRATION CONTRACTS  2,517.09  2,238.92  12.42 (IV) ANNUITIES  343.61  - 0.00  TOTAL  5,748.53  4,927.22  16.67  INVESTMENT INCOME (I) SHORT TERM BUSINESS  (II) LONG TERM BUSINESS  352.72  1,254.63  -71.899 (III) LONG TERM BUSINESS  2,807.07  2,733.05  2.71				0.00%
CROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)   2,995.96   2,864.05   4.61	TOTAL ASSETS	38,553.13	38,033.50	1.37%
CROSS EARNED PREMIUM   (I) SHORT TERM BUSINESS   2,962.16   2,768.81   6.98   (II) LONG TERM BUSINESS   1,086.32   1,045.02   3.95   (III) DEPOSIT ADMINISTRATION CONTRACTS   2,517.09   2,238.92   12.42   (IV) ANNUITIES   343.61   - 0.00   (IV) ANNUITIES   6,909.18   6,052.75   14.15   (IV) SHORT TERM BUSINESS   1,837.68   1,666.67   10.26   (IV) LONG TERM BUSINESS   1,050.15   1,021.63   2.79   (IV) ANNUITIES   2,517.09   2,238.92   12.42   (IV) ANNUITIES   343.61   - 0.00   (IV) ANNUITIES   (IV) ANNUITIES   343.61   - 0.00   (IV) ANNUITIES   (IV) ANNUITIES   343.61   - 0.00   (IV) ANNUITIES   (I	COMPANY			
(I) SHORT TERM BUSINESS       2,962.16       2,768.81       6.989         (II) LONG TERM BUSINESS       1,086.32       1,045.02       3.950         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       6,909.18       6,052.75       14.15         NET EARNED PREMIUM         (I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.260         (II) LONG TERM BUSINESS       1,050.15       1,021.63       2.790         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       5,748.53       4,927.22       16.670         INVESTMENT INCOME         (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.890         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.710	GROSS PREMIUM WRITTEN (SHORT TERM BUSINESS)	2,995.96	2,864.05	4.61%
(I) SHORT TERM BUSINESS       2,962.16       2,768.81       6.989         (II) LONG TERM BUSINESS       1,086.32       1,045.02       3.950         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       6,909.18       6,052.75       14.15         NET EARNED PREMIUM         (I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.260         (II) LONG TERM BUSINESS       1,050.15       1,021.63       2.790         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       5,748.53       4,927.22       16.670         INVESTMENT INCOME         (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.890         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.710	CDOSS EADNED DDEMILIM			
(II) LONG TERM BUSINESS       1,086.32       1,045.02       3.950         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       6,909.18       6,052.75       14.15         NET EARNED PREMIUM         (I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.260         (II) LONG TERM BUSINESS       1,050.15       1,021.63       2.790         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       5,748.53       4,927.22       16.670         INVESTMENT INCOME         (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.890         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.710		2 962 16	2 768 81	6 98%
(III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.429         (IV) ANNUITIES       343.61       -       0.009         TOTAL       6,909.18       6,052.75       14.159         NET EARNED PREMIUM         (I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.269         (III) LONG TERM BUSINESS       1,050.15       1,021.63       2.799         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.429         (IV) ANNUITIES       343.61       -       0.009         TOTAL       5,748.53       4,927.22       16.679         INVESTMENT INCOME         (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.899         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.719				3.95%
(IV) ANNUITIES   343.61   - 0.000				12.42%
TOTAL       6,909.18       6,052.75       14.15         NET EARNED PREMIUM         (I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.260         (II) LONG TERM BUSINESS       1,050.15       1,021.63       2.790         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       5,748.53       4,927.22       16.670         INVESTMENT INCOME         (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.890         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.710			_,	0.00%
NET EARNED PREMIUM         (I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.269         (II) LONG TERM BUSINESS       1,050.15       1,021.63       2.799         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.429         (IV) ANNUITIES       343.61       -       0.009         TOTAL       5,748.53       4,927.22       16.679         INVESTMENT INCOME       352.72       1,254.63       -71.899         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.719			6,052.75	14.15%
(I) SHORT TERM BUSINESS       1,837.68       1,666.67       10.260         (II) LONG TERM BUSINESS       1,050.15       1,021.63       2.790         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.420         (IV) ANNUITIES       343.61       -       0.000         TOTAL       5,748.53       4,927.22       16.670         INVESTMENT INCOME         (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.890         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.710		·		
(II) LONG TERM BUSINESS       1,050.15       1,021.63       2.799         (III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.429         (IV) ANNUITIES       343.61       -       0.009         TOTAL       5,748.53       4,927.22       16.679         INVESTMENT INCOME       352.72       1,254.63       -71.899         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.719		4 007 00	4 000 07	40.000/
(III) DEPOSIT ADMINISTRATION CONTRACTS       2,517.09       2,238.92       12.429         (IV) ANNUITIES       343.61       -       0.009         TOTAL       5,748.53       4,927.22       16.679         INVESTMENT INCOME       (I) SHORT TERM BUSINESS       352.72       1,254.63       -71.899         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.719				
(IV) ANNUITIES       343.61       -       0.00°         TOTAL       5,748.53       4,927.22       16.67°         INVESTMENT INCOME       352.72       1,254.63       -71.89°         (II) SHORT TERM BUSINESS       352.72       1,254.63       -71.89°         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.71°		· · · · · · · · · · · · · · · · · · ·		
TOTAL         5,748.53         4,927.22         16.67           INVESTMENT INCOME         (I) SHORT TERM BUSINESS         352.72         1,254.63         -71.89           (II) LONG TERM BUSINESS         2,807.07         2,733.05         2.71			2,238.92	
INVESTMENT INCOME			4 927 22	
(I) SHORT TERM BUSINESS       352.72       1,254.63       -71.89°         (II) LONG TERM BUSINESS       2,807.07       2,733.05       2.71°	TOTAL	3,740.33	4,321.22	10.07 /0
(II) LONG TERM BUSINESS 2,807.07 2,733.05 2.71	INVESTMENT INCOME			
	(I) SHORT TERM BUSINESS	352.72	1,254.63	-71.89%
TOTAL 3,159.79 3,987.68 -20.76	(II) LONG TERM BUSINESS	2,807.07	2,733.05	2.71%
	TOTAL	3,159.79	3,987.68	-20.76%
DDOEIT//I OSS) DEEODE TAY 000 00 000 000 000 000 000 000 000 00	DDOEIT//LOSS/DEEODE TAV	202.60	904.60	64.070/
				-64.87% -64.97%
				0.00%
				9.94%
		· ·		18.31%
		The second secon		12.73%
			10,000.00	0.00%
			36.278.62	0.68%
	PROPOSED DIVIDEND	56.14	56.14	0.00%





# consolidated statement of profit or loss





	Note	assurance business	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Premium income Gross earned premium income Premium ceded to reinsurers	2a 2b	1,086,322 (36,169)	3,739,687 (1,630,995)	4,826,009 (1,667,164)	1,045,022 (23,389)	3,500,257 (1,553,091)	4,545,279 (1,576,480)
Net earned premium income		1,050,153	2,108,692	3,158,845	1,021,633	1,947,166	2,968,799
Other income Investment income Commissions income Other income	3a 4a 4c	2,807,070 - 3,353	387,690 476,072 77,974	3,194,760 476,072 81,327	2,733,047 - (168)	1,284,063 513,202 61,936	4,017,110 513,202 61,768
Net other income		2,810,423	941,736	3,752,159	2,732,879	1,859,201	4,592,080
Benefits and claims expense Claims and policy holder benefits expense Surrender and annuity incurred Claims ceded to reinsurers				(4,448,862) (1,925,502) 1,707,885		(2,108,970) - 818,431	(4,311,055) (1,034,041) 818,431
Net benefits and claims expense		(3,317,627)	(1,348,852)	(4,666,479)	(3,236,126)	(1,290,539)	(4,526,665)
Expenses Operating expenses Other expenses Allowance for credit losses on premium debtors Allowance for credit losses on	5 6a 22 23	(256,401) (55,507) - (32,593)	(693,858) (84,111) (10,791)	(950,259) (139,618) (10,791) (32,593)	(261,650) (51,012) -	(688,431) (61,931) (26,796)	(950,081) (112,943) (26,796)
reinsurance debtor balances Write off of rental debtors Bad debts written off Write off of old balances Commissions expense	4b	- - (133,474)	- - (588,184)	- - - (721,658)	(1,015) - - (137,205)	(1,403) (326,036) (570,100)	(1,015) (1,403) (326,036) (707,305)
Premium levy Contribution to policy holders compensation fund		(3,861)	(34,480)	(38,341)	(6,616)	(37,193)	(43,809)
Total expenses		(482,949)	(1,419,371)	(1,902,320)	(458,386)	(1,719,113)	(2,177,499)
Profit before taxation Income tax credit/(expense)	7c	<b>60,000</b> (15,891)	<b>282,205</b> (17,814)	<b>342,205</b> (33,705)	<b>60,000</b> 2,544	<b>796,715</b> (35,568)	<b>856,715</b> (33,024)
Profit for the year		44,109	264,391	308,500	62,544	761,147	823,691
Basic earnings per share (KShs)	8b	-	-	53.72			144.74
Diluted earnings per share (KShs	8b	_	-	53.72			144.74
Attributable to: Equity holders of parent Non-controlling interest		44,109	257,467 6,924	301,576 6,924	62,544 -	749,988 11,159	812,532 11,159
		44,109	264,391	308,500	62,544	761,147	823,691



# consolidated statement of profit or loss and other comprehensive income for the year ended 31 december 2016

Profit for the year         44,109         264,391         308,500         62,544         761,147           Other comprehensive income Items that may be reclassified to profit or loss in subsequent periods:	Total 2015 (Shs'000	e s		Long term assurance business KShs'000	Total 2016 KShs'000		Long term assurance business KShs'000	Note	
Items that may be reclassified to profit or loss in subsequent periods:   Net (gain)/loss on available-forsale investments:   Government securities   9a   - (6,254)   (6,254)   - (51,768)     Deferred tax on available-forsale reserve   9a   (1,876)   (1,876)   -     Exchange differences on translation of foreign operations   9b   - 8,634   8,634   - (2,672)     Items that will not be reclassified to profit or loss in subsequent periods:   Revaluation of buildings   - 59,401   59,401   - 71,333     Deferred tax on revaluation   - (17,820)   (17,820)   - (17,110)     9c   - 41,581   41,581   - 54,223     Total other comprehensive income   44,109   306,476   350,585   62,544   760,930    Attributable to:	823,691	7	761,147	62,544	308,500	264,391	44,109		Profit for the year
- Government securities 9a - (6,254) (6,254) - (51,768)  Deferred tax on available-forsale reserve 9a (1,876) (1,876) -  Exchange differences on translation of foreign operations 9b - 8,634 8,634 - (2,672) - 504 504 - (54,440)  Items that will not be reclassified to profit or loss in subsequent periods:  Revaluation of buildings - 59,401 59,401 - 71,333  Deferred tax on revaluation - (17,820) (17,820) - (17,110)  9c - 41,581 41,581 - 54,223  Total other comprehensive income 44,109 306,476 350,585 62,544 760,930  Attributable to:									Items that may be reclassified to profit or loss in subsequent periods:  Net (gain)/loss on available-for-
Exchange differences on translation of foreign operations 9b	(51,768)	)	(51,768)	1	(6,254)	(6,254)	1	9a	- Government securities
translation of foreign operations 9b		-	-		(1,876)	(1,876)		9a	
Items that will not be reclassified to profit or loss in subsequent periods:       59,401       71,333         Revaluation of buildings       - 59,401       71,333         Deferred tax on revaluation       - (17,820)       - (17,820)       - (17,110)         9c       - 41,581       41,581       - 54,223         Total other comprehensive income income for the year net of tax       - 42,085       42,085       - (217)         Total comprehensive income       44,109       306,476       350,585       62,544       760,930         Attributable to:	(2,672)			-			-	9b	
reclassified to profit or loss in subsequent periods:         Revaluation of buildings       - 59,401       59,401       - 71,333         Deferred tax on revaluation       - (17,820)       (17,820)       - (17,110)         9c       - 41,581       41,581       - 54,223         Total other comprehensive income for the year net of tax       - 42,085       42,085       - (217)         Total comprehensive income       44,109       306,476       350,585       62,544       760,930         Attributable to:	(54,440)	)	(54,440)	-	504	504			
Deferred tax on revaluation - (17,820) (17,820) - (17,110) 9c - 41,581 41,581 - 54,223  Total other comprehensive income for the year net of tax - 42,085 42,085 - (217)  Total comprehensive income 44,109 306,476 350,585 62,544 760,930  Attributable to:	71,333	3	71.333		59.401	59.401	W		reclassified to profit or loss in subsequent periods:
Total other comprehensive income for the year net of tax - 42,085	(17,110)						<b>2</b> 10 4		
income for the year net of tax - 42,085 - (217)  Total comprehensive income 44,109 306,476 350,585 62,544 760,930  Attributable to:	54,223	3	54,223	-	41,581	41,581		9c	
Attributable to:	(217)	)	(217)		42,085	42,085	11/2		
	823,474	)	760,930	62,544	350,585	306,476	44,109		Total comprehensive income
									Attributable to:
Equity holders of the parent 44,109 299,552 343,661 62,544 749,771  Non-controlling interest - 6,924 6,924 - 11,159	812,315 11,159			62,544			44,109		Equity holders of the parent
44,109 306,476 350,585 62,544 760,930	823,474			62,544			44,109		

# company statement of profit or loss





	Note	Long term assurance business KShs'000		Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Premium income					-		
Gross earned premium income	2a	1,086,322	2,962,163	4,048,485	1,045,022	2,768,805	3,813,827
Premiums ceded to reinsurers	2b	(36,169)	(1,124,482)	(1,160,651)	(23,389)	(1,102,137)	(1,125,526)
Net earned premium income		1,050,153	1,837,681	2,887,834	1,021,633	1,666,668	2,688,301
Other income							
Investment income	3b	2,807,070	352,721	3,159,791	2,733,047	1,254,630	3,987,677
Commissions income	4a	2,007,070	348,153	348,153	2,733,047	396,845	396,845
Other income	4c	3,353	75,829	79,182	(168)	2,021	1,853
Other meome	<del>-</del> -C	3,333	73,023	79,102	(100)	2,021	1,033
Net other income		2,810,423	776,703	3,587,126	2,732,879	1,653,496	4,386,375
Benefits and claims expense							_
Claims and policyholders							
benefits expense		(1 392 125)	(2 714 284)	(4,106,409)	(2 202 085)	(1,658,661)	(3.860.746)
Surrender and annuity incurred		(1,925,502)	•	(1,925,502)	(1,034,041)	•	(1,034,041)
Claims ceded to reinsurers		(1,525,502)	1,472,801	, ,	(1,004,041)	= 4 = 000	517,302
Claims deded to remodrers	•		1,472,001	1,472,001		017,002	017,002
Net benefits and claims							
expense		(3,317,627)	(1,241,483)	(4,559,110)	(3,236,126)	(1,141,359)	(4,377,485)
				,	11-11-		
Expenses							
Operating expenses	5	(256,401)	(542,257)	(798,658)	(261,650)	(538,899)	(800,549)
Other expenses	6b	(55,507)	(70,254)	(125,761)	(51,012)	(52,750)	(103,762)
Allowance for credit losses on	22						
premium debtors		-	(10,791)	(10,791)		(24,018)	(24,018)
Allowance for credit losses on	23	(32,593)	-	(32,593)	-	-	-
reinsurance debtor balances							
Write off of rental debtors		-		-	(1,015)	_	(1,015)
Write off old balances		-	-	-	-	(326,036)	(326,036)
Commissions expense	4b	(133,474)	(492,327)	(625,801)	(137,205)	(459,062)	(596,267)
Premium levy		(3,861)	(26,643)	(30,504)	(6,616)	(26,139)	(32,755)
Contribution to policy holders							
compensation fund	-	(1,113)	(7,947)	(9,060)	(888)	(7,223)	(8,111)
Total expenses		(482,949)	(1,150,219)	(1,633,168)	(458,386)	(1,434,127)	(1,892,513)
Profit before taxation							
From before taxation		60,000	222,682	282,682	60,000	744,678	804,678
Income tax credit/(charge)	7d	(15,891)	10,266	(5,625)	2,544	(16,314)	(13,770)
income tax credib(charge)	/u	(13,091)	10,200	(3,023)	2,044	(10,514)	(13,770)
Profit for the year		44,109	232,948	277,057	62,544	728,364	790,908
Basic earnings per share	8b						
(KShs)				49.35			140.88
						No. 5	
Diluted earnings per share	8b						
(KShs)				49.35		RIGHT	140.88



# company statement of profit or loss and other comprehensive income for the year ended 31 december 2016

	Note			Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Profit for the year		44,109	232,948	277,057	62,544	728,364	790,908
Other comprehensive income Items that may be reclassified to profit or loss in subsequent periods:  Net gain/(loss)on available-forsale investments:							
- Government securities Deferred tax on available-for-	9a	1 . 1)	(6,561)	(6,561)	# 1	(50,724)	(50,724)
sale reserve	9a	-	(1,968)	(1,968) (8,529)	-	(50,724)	(50,724)
			(0,020)	(0,020)		(50,124)	(30,724)
Items that will not be reclassified to profit or loss in subsequent periods:							
Revaluation of buildings		- ((()	59,401	59,401	-	71,333	71,333
Deferred tax on revaluation			(17,820)	(17,820)	- / -	(17,110)	(17,110)
	9c	-	41,581	41,581	-	54,223	54,223
Total other comprehensive							
Total other comprehensive income for the year net of tax		11111111	33,052	33,052		3,499	3,499
				,			
Total comprehensive income		44,109	266,000	310,109	62,544	731,863	794,407

# consolidated statement of financial position

for the year ended 31 december 2016



	Note	Long term assurance business KShs' 000	Short term insurance business KShs' 000	Total KShs' 000
EQUITY			The same of the sa	
Share capital	8a	161,388	400,000	561,388
Share premium		-	1,198	1,198
Available-for-sale reserve	9a	-	(11,620)	(11,620)
Revaluation reserve	9c	-	329,573	329,573
Retained earnings	10	69,440	1,981,995	2,051,435
Foreign currency translation reserve	9b _	_	(9,292)	(9,292)
Equity attributable to shareholders of parent		230,828	2,691,854	2,922,682
Statutory reserve	11	318,516	<del>-</del>	318,516
Non-controlling interest	9d _		72,255	72,255
Total equity		549,344	2,764,109	3,313,453
REPRESENTED BY:				
Assets				
Property and equipment	12	19,295	773,703	792,998
Intangible assets	14	16,255	47,606	63,861
Prepaid operating lease rentals	15	1,161,384	6,812	1,168,196
Deferred tax asset	29	-	114,835	114,835
Investment properties	16	1,731,002	1,110,468	2,841,470
Due from Kenya Motor Insurance Pool	24	<u>-</u>	89,431	89,431
Available-for-sale equity investments	18	675	174,853	175,528
Financial assets at fair value through profit or loss	19	141,198	59,640	200,838
Loans receivable	20	92,296	440	92,736
Receivables arising out of reinsurance arrangements	21		2,001,408	2,001,408
Receivables arising out of direct insurance arrangements	22		869,653	869,653
Reinsurers' share of insurance liabilities	36		3,401,124	3,401,124
Other receivables	24	80,435	449,993	530,428
Taxation recoverable	7a		56,794	56,794
Government securities:				
Held to maturity	25a	22,317,475	1,541,677	23,859,152
Available-for-sale	25c		732,398	732,398
Deposits with financial institutions	33	510,774	671,668	1,182,442
Commercial paper	33	102,704	41,082	143,786
Bonds and debentures	33	52,780	52,780	105,560
Bank and cash balances	32a _	71,779	58,709	130,488
Total assets		26,298,052	12,255,074	38,553,126
Liabilities				
Insurance liabilities	23	51,499	4,765,041	4,816,540
Payable under deposit administration contracts	26a	19,152,949		19,152,949
Payable under annuities	26b	342,785		342,785
Actuarial value of policyholders' liabilities	27	5,860,540	-	5,860,540
Provision for unearned premium	28	Control of the last of the las	1,466,587	1,466,587
Taxation payable	7a	52,296	11,125	63,421
Deferred tax liability	29	1,995	100,947	102,942
Payables arising from reinsurance arrangements	30	17,795	2,524,355	2,542,150
Payables arising out of direct insurance arrangements	30	The second	193,980	193,980
Bank overdraft	32a		66,255	66,255
Other payables	31 _	268,849	362,675	631,524
Total liabilities		25,748,708	9,490,965	35,239,673
Total assets net of liabilities		549,344	2,764,109	3,313,453

The financial statements on pages 20 to 127 were approved and authorised for issue by the Board of Directors

on 24th March 2017 and signed on its behalf by:

Allan N. Ngugi Director Hon Simeon Nyachae
Director

Inderjeet Singh
Managing Director/Principal Officer



		Long term assurance business	Short term insurance business	Total
	Note	KShs'000	KShs'000	KShs'000
EQUITY				
Share capital	8	161,388	400,000	561,388
Share premium		-	1,198	1,198
Available-for-sale reserve	9	-	(3,490)	(3,490)
Revaluation reserve	9		289,427	289,427
Retained earnings	10	81,555	1,723,093	1,804,648
Foreign currency translation reserve	9 _	-	(17,926)	(17,926)
Equity attributable to shareholders of parent	4.4	242,943	2,392,302	2,635,245
Statutory reserve	11	318,516	-	318,516
Non-controlling interest	9 _	-	65,331	65,331
Total equity	_	561,459	2,457,633	3,019,092
REPRESENTED BY:				
Assets	40	40.000	700 005	000 400
Property and equipment	12	18,933	783,205	802,138
Intangible assets	14	4,534	1,061	5,595
Prepaid operating lease rentals	15	1,200,106	6,916	1,207,022
Deferred tax asset	29	4 047 700	104,248	104,248
Investment properties	16	1,617,760	1,030,428	2,648,188
Due from Kenya Motor Insurance Pool	24	-	86,201	86,201
Available-for-sale equity investments	18	675	175,186	175,861
Financial assets at fair value through profit or loss	19	193,608	82,772	276,380
Loans receivable	20	95,976	680	96,656
Receivables arising out of reinsurance arrangements	21	32,593	1,338,918	1,371,511
Receivables arising out of direct insurance arrangements	22		744,045	744,045
Reinsurers' share of insurance liabilities	36 24	24 242	4,617,767	4,617,767
Other receivables	7	21,313	1,293,720	1,315,033
Taxation recoverable Government securities:			56,147	56,147
	25	19,582,129	297,337	19,879,466
Held to maturity Available-for-sale	25	19,562,129	846,866	846,866
Deposits with financial institutions	33	603,394	2,791,328	3,394,722
Commercial paper	33	103,425	2,791,320	103,425
Bank and cash balances	32	165,282	136,945	302,227
Total assets	JZ _	23,639,728	14,393,770	38,033,498
Liabilities	-	20,000,120	14,030,770	30,030,430
Insurance liabilities	23	41,489	5,858,858	5,900,347
Payable under deposit administration contracts	26	16,990,526	3,030,030	16,990,526
Actuarial value of policyholders' liabilities	27	4,953,607		4,953,607
Provision for unearned premium	28	-	1,443,681	1,443,681
Taxation payable	7	48,005	4,864	52,869
Deferred tax liability	29	4,104	87,883	91,987
Payables arising from reinsurance arrangements	30	31,647	2,075,532	2,107,179
Payables arising out of direct insurance arrangements	30	51,047	230,125	230,125
Other payables	31	1,008,891	2,235,194	3,244,085
Total liabilities		23,078,269	11,936,137	35,014,406
Total assets net of liabilities		561,459	2,457,633	3,019,092
	<del>-</del>		_,, ,	-,-:-, <u>-</u>

The financial statements on pages 20 to 127 were approved and authorised for issue by the Board of Directors on 24th March 2017 and signed on its behalf by:

Allan N. Ngugi Director Hon Simeon Nyachae
Director

Inderjeet Singh Managing Director/Principal Officer

# company statement of financial position

for the year ended 31 december 2016



	Note	Long term assurance business KShs'000	Short term insurance business KShs'000	Total KShs'000
CAPITAL EMPLOYED		-	-	
Share capital	8a	161,388	400,000	561,388
Share premium		_	1,198	1,198
Available-for-sale reserve	9a	-	(11,542)	(11,542)
Revaluation reserve	9c	-	329,573	329,573
Retained earnings	10	69,440	1,858,986	1,928,426
Total ordinary shareholders' equity		230,828	2,578,215	2,809,043
Statutory reserve	11	318,516	-	318,516
Total equity		549,344	2,578,215	3,127,559
REPRESENTED BY:				
Assets				
Property and equipment	13a	19,295	749,604	768,899
Intangible assets	14	16,255	47,606	63,861
Prepaid operating lease rentals	15	1,161,384	6,679	1,168,063
Deferred tax asset	29		113,790	113,790
Investment properties	16	1,731,002	1,094,468	2,825,470
Due from Kenya Motor Insurance Pool	24		89,431	89,431
Investment in subsidiaries	17	11. 1 II <u></u>	81,905	81,905
Available-for-sale equity investments	18	675	122,779	123,454
Financial assets at fair value through profit and loss	19	141,198	46,148	187,346
Loans receivable	20	92,296	440	92,736
Receivables arising out of reinsurance arrangements	21	-	1,241,904	1,241,904
Receivables arising out of direct insurance arrangement			569,454	569,454
Reinsurers' share of insurance liabilities	36	teritoria del Sala del Cara	2,686,111	2,686,111
Other receivables	24	80,435	475,293	555,728
Taxation recoverable	7b	-	56,519	56,519
Government securities:			00,010	00,010
Held to maturity investments	25b	22,317,475	1,488,811	23,806,286
Available-for-sale	25c	,,	720,053	720,053
Deposits with financial institutions	33	510,774	505,889	1,016,663
Commercial paper Bonds and debentures	33	102,704	41,082	143,786
	33 32	52,780	52,780	105,560
Bank and cash balances Total assets	32	71,779 <b>26,298,052</b>	34,765 <b>10,225,511</b>	106,544
Liabilities		20,290,052	10,225,511	36,523,563
Insurance liabilities	23	51,499	4,010,678	4,062,177
Payable under deposit administration contracts	26a	19,152,949	4,010,078	19,152,949
Payable under annuities	26a	342,785		342,785
Actuarial value of policyholders' liabilities	27	5,860,540		5,860,540
Provision for unearned premium	28	5,000,540	1,101,226	1,101,226
Payables arising from reinsurance arrangements	30	17,795	1,809,341	1,827,136
Payables arising out of direct insurance arrangements	30	17,795	193,980	193,980
Other payables	31	268,849	364,777	633,626
Bank overdraft	32b	200,049	66,255	66,255
Deferred tax liability	29	1,995	101,039	103,034
Taxation payable	7b	52,296	101,039	52,296
Total liabilities	70	25,748,708	7,647,296	33,396,004
Total Havinues		23,140,100	1,041,230	55,550,004
Total assets net of liabilities		549,344	2,578,215	3,127,559

The financial statements on pages 20 to 127 were approved and authorised for issue by the Board of Directors on 24th March 2017 and signed on its behalf by:

Allan N. Ngugi Director Hon Simeon Nyachae
Director

Inderjeet Singh
Managing Director/Principal Officer



	Note	Long term assurance business KShs'000	Short term insurance business KShs'000	Total KShs'000
CAPITAL EMPLOYED				
Share capital	8	161,388	400,000	561,388
Share premium		-	1,198	1,198
Available-for-sale reserve	9	1	(3,013)	(3,013)
Revaluation reserve	9	_	289,427	289,427
Retained earnings	10	81,555	1,624,603	1,706,158
Total ordinary shareholders' equity		242,943	2,312,215	2,555,158
Statutory reserve	11	318,516		318,516
Total equity		561,459	2,312,215	2,873,674
REPRESENTED BY:				
Assets				
Property and equipment	13	18,933	755,927	774,860
Intangible assets	14	4,534	1,061	5,595
Prepaid operating lease rentals	15	1,200,106	6,781	1,206,887
Deferred tax asset	29	100 m	104,155	104,155
Investment properties	16	1,617,760	1,022,868	2,640,628
Due from Kenya Motor Insurance Pool	24	- ·	86,201	86,201
Investment in subsidiaries	17		81,905	81,905
Available-for-sale equity investments	18	675	122,779	123,454
Financial assets at fair value through profit and loss	19	193,608	72,003	265,611
Loans receivable	20	95,976	680	96,656
Receivables arising out of reinsurance arrangements	21	32,593	936,954	969,547
Receivables arising out of direct insurance arrangements	22	-	491,145	491,145
Reinsurers' share of insurance liabilities	36	-	3,898,730	3,898,730
Other receivables	24	21,313	1,289,741	1,311,054
Taxation recoverable	7b		55,888	55,888
Government securities:	05	40 500 400	045.000	40 000 047
Held to maturity investments	25	19,582,129	245,888	19,828,017
Available-for-sale	25		834,094	834,094
Deposits with financial institutions	33	603,394	2,574,834	3,178,228
Commercial paper	33	103,425	-	103,425
Bank and cash balances	32	165,282	57,259	222,541
Total assets		23,639,728	12,638,893	36,278,621
Liabilities				
Insurance liabilities	23	41,489	5,159,721	5,201,210
Payable under deposit administration contracts	26	16,990,526	-	16,990,526
Actuarial value of policyholders' liabilities	27	4,953,607		4,953,607
Provision for unearned premium	28	-	1,067,429	1,067,429
Payables arising from reinsurance arrangements	30	31,647	1,610,164	1,641,811
Payables arising out of direct insurance arrangements	30		230,125	230,125
Other payables	31	1,008,891	2,177,988	3,186,879
Deferred tax liability	29	4,104	81,251	85,355
Taxation payable	7a	48,005		48,005
Total liabilities		23,078,269	10,326,678	33,404,947
Total assets net of liabilities		561,459	2,312,215	2,873,674

The financial statements on pages 20 to 127 were approved and authorised for issue by the Board of Directors on 24th March 2017 and signed on its behalf by:

Allan N. Ngugi Director Hon Simeon Nyachae
Director

Inderjeet Singh
Managing Director/Principal Officer



# consolidated statement of changes in equity

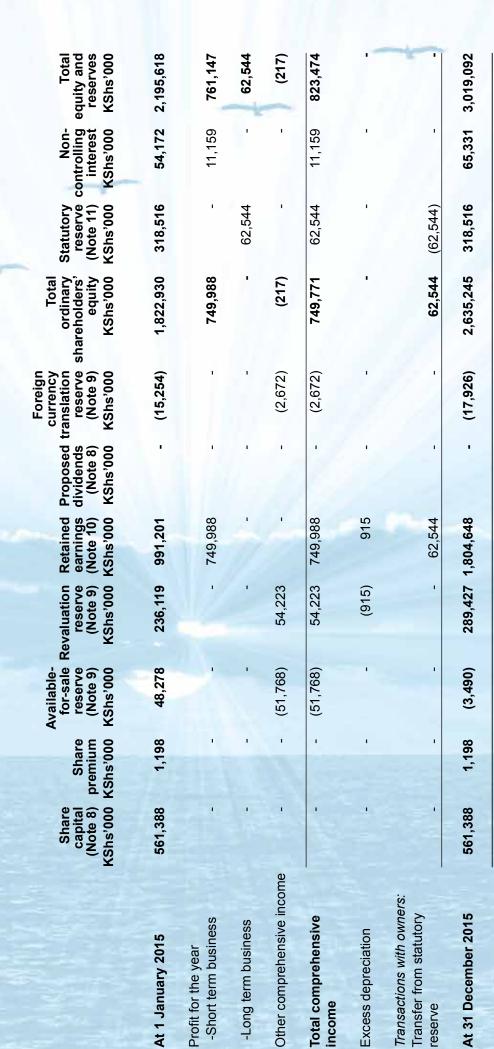
KENINDIA	Total equity and reserves KShs'000	3,019,092	264,391	44,109	42,085	350,585	-		(56,224)	'	3,313,453
×	tatutory Non- reserve controlling Note 11) interest Shs'000 KShs'000	65,331	6,924			6,924	1		•	1	72,255
	Statutory reserve c (Note 11) KShs'000	318,516		44,109		44,109				(44,109)	318,516
	Foreign Total Total Islation ordinary reserve shareholders' (Note 9) equity Shs'000 KShs'000	2,635,245	257,467		42,085	299,552			(56,224)	44,109	2,922,682
	Foreign currency translation reserve sh (Note 9)	(17,926)		'	8,634	8,634	1		•	1	(9,292)
	Retained earnings (Note 10) KShs'000	1,804,648	257,467			257,467	1,435		(56,224)	44,109	2,051,435
	Revaluation reserve (Note 9) KShs'000	289,427			41,581	41,581	(1,435)		V		329,573
in equity	Available-for- I sale reserve (Note 9) KShs'000	(3,490)			(8,130)	(8,130)			d		(11,620)
anges	Share spremium KShs'000	1,198					j				1,198
ment of ch	Share capital (Note 8) KShs'000 P	561,388									561,388
consolidated statement of changes in equity for the year ended 31 december 2016		At 1 January 2016	Profit for the year -Short term business	-Long term business	Other comprehensive income	Total comprehensive income	Excess of depreciation	Transactions with owners:	Dividends paid for 2015	reserve	At 31 December 2016



# consolidated statement of changes in equity

for the year ended 31 december 2015

KENINDIA





# company statement of changes in equity

KENINDIA

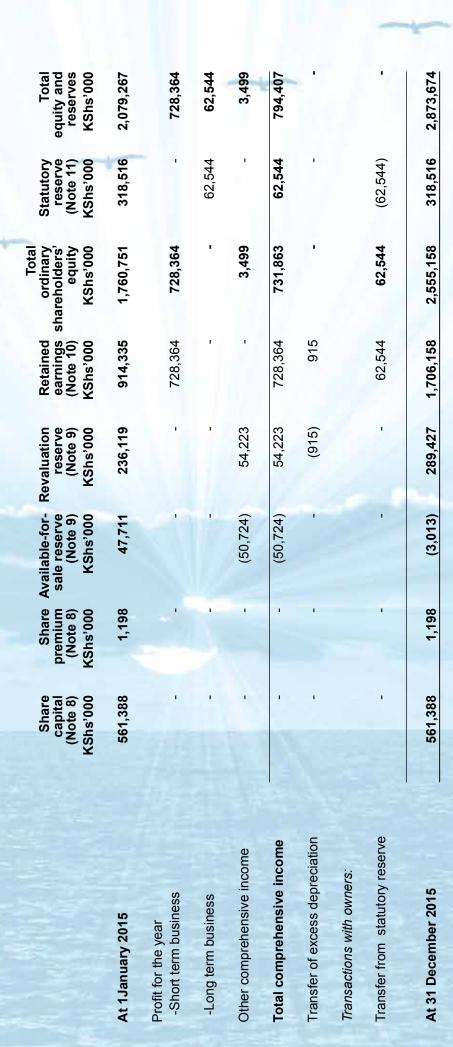
	Share capital (Note 8)	Share premium	Available-for sale reserve (Note 9)	Revaluation reserve (Note 9)	Retained earnings (Note 10) sl	Retained Total earnings ordinary (Note 10) shareholders,	Statutory reserve (Note 11)	Total equity and reserves
	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
At 1 January 2016	561,388	1,198	(3,013)	289,427	1,706,158	2,555,158	318,516	2,873,674
Profit for the year -Short term business			•		232,948	232,948		232,948
-Long term business							44,109	44,109
Other comprehensive income		•	(8,529)	41,581		33,052	ı	33,052
Total comprehensive income			(8,529)	41,581	232,948	266,000	44,109	310,109
Transfer of excess depreciation				(1,435)	1,435			13
Transactions with owners:								
Dividends paid for 2015			V		(56,224)	(56,224)	ı	(56,224)
Transfer from statutory reserve					44,109	44,109	(44,109)	
At 31 December 2016	561,388	1,198	(11,542)	329,573	1,928,426	2,809,043	318,516	3,127,559



# company statement of changes in equity

for the year ended 31 december 2015

KENINDIA



# consolidated statement of cash flows



	2016 KShs'000	2015 KShs'000
Cash flows from operating activities	KSIIS 000	KSIIS 000
Profit before tax	342,205	856,715
Adjustments for:		
Depreciation on property and equipment	42,232	44,886
Amortisation of intangible assets	27,368	2,396
Amortisation of prepaid lease	38,826	39,132
Exchange adjustment on property and equipment	185	1,349
Fair value gains on investment properties	(192,652)	(463,473)
Interest from government securities (Held to maturity)	(2,726,946)	(2,273,829)
Interest from government securities (Available-for-sale)	(109,099)	(102,300)
Bank deposit interest	(97,021)	(175,962)
Loan interest	(21,573)	(6,820)
Bonds and debentures interest	(6,962)	(11.069)
Commercial paper interest	(28,535)	(11,068)
Dividends received from equity investments	(21,365) 76,265	(22,835) 48,729
Fair value loss on quoted investments Gain on sale of quoted shares	70,203	(553)
Gain on transfer of Kenindia Business Park	-	(976,837)
Loss/(gains) on sale of property and equipment	39	(1,009)
2033/(gains) on sale of property and equipment	33	(1,000)
working capital changes;		
Decrease in insurance liabilities	(1,083,807)	(1,705,902)
Increase in payable under deposit administration contracts	2,162,423	3,026,971
Increase in payable under annuities	342,785	-
Increase in actuarial value of policyholders' liabilities	906,933	770,730
Decrease in unearned premium reserve	22,906	62,331
Increase in reinsurance arrangements payables	434,971	569,452
Decrease in direct insurance arrangements payables	(36,145)	(42,298)
(Decrease)/increase in other payables	(2,612,561)	2,567,741
(Increase)/decrease in due from motor pool	(3,230)	656
Increase in reinsurance arrangements receivables	(629,897)	(222,358)
Decrease in direct insurance arrangements receivables	(125,608)	(25,971)
Increase in reinsurers' share of insurance liabilities	1,216,643	1,742,385
Decrease/(increase) in other receivables	784,605	(875,260)
Cash (used in)/generated from operations	(1,297,015)	2,826,998
Income tax paid	(36,496)	(8,613)
moonto tax para	(00,400)	(0,010)
Net cash flows (used in)/generated from operating activities	(1,333,511)	2,818,385



	2016	2015
Ocale flavor from invastina activities	KShs'000	KShs'000
Cash flows from investing activities		
Purchase of property and equipment	(25,428)	(111,122)
Purchase of intangible assets	(41,671)	(2,612)
Proceeds from disposal of property and equipment	550	6,155
Purchase of leasehold land/(prepaid operating rentals)	-	(1,225,000)
Purchase of investment properties	(630)	(146,742)
Proceeds on transfer of Kenindia Business Park	-	1,371,500
Net decrease/(increase) in available-for-sale equity investments	333	265
Sale of financial assets at fair value through profit and loss (Quoted shares)	-	2,015
Purchase of financial assets at fair value through profit and loss (Quoted	(706)	(55,180)
shares)	` ′	
Repayment of mortgage loans	-	-
Policy loans advanced	(22,071)	(31,135)
Repayment of policy loans	26,691	20,538
Motor vehicle loans advanced	(960)	-
Repayment of motor vehicle loans	260	489
Net investment in government securities (Held to maturity)	(3,979,686)	(3,542,737)
Net investment in government securities (Available-for-sale)	108,214	17,742
Decrease/(increase) in deposits with financial institutions		
(maturing after 90 days of date of acquisition)	381,878	(103,285)
Net investment in commercial paper	-	103,734
Net movement in investment in bonds and debentures	(105,560)	-
Interest from government securities (Held to maturity)	2,726,946	2,273,829
Interest from government securities (Available-for-sale)	109,099	102,300
Bank deposit interest	97,021	175,962
Loan interest	21,573	6,820 11,068
Commercial paper interest  Bonds and debentures interest	28,535 6,962	11,000
Dividends received from equity investments	21,365	22,835
Dividends received from equity investments	21,303	22,033
Net cash flows used in investing activities	(647,285)	(1,102,561)
Cash flows from financing activities		
Dividends paid	(56,224)	
Net cash flows used in financing activities	(56,224)	
Net cash nows used in imancing activities	(30,224)	
(Decrease)/increase in cash and cash equivalents	(2,037,020)	1,715,824
Movement in cash and cash equivalents		
Cash and cash equivalents at the beginning of the year	3,083,300	1,368,178
(Decrease)/increase in cash and cash equivalents	(2,037,020)	1,715,824
Exchange differences on translation of foreign operations	8,985	(702)
Cash and cash equivalents at the end of the year (Note 32)	1,055,265	3,083,300

# company statement of cash flows



Cash flows from operating activities         282,682         804,678           Adjustments for:         Depreciation on property and equipment         40,669         40,468           Amortisation of intangible assets         27,368         2,96           Amortisation of prepaid lease         38,824         39,130           Fair value gains on investment properties         (184,212)         (463,473)           Interest from government securities (Held to maturity)         (2,719,347)         (2,267,364)           Interest from government securities (Available-for-sale)         (109,099)         (102,300)           Bank deposit interest         (81,310)         (155,778)           Loan interest         (21,501)         (6,717)           Bonds and debentures interest         (6,962)         (7,106)           Commercial paper interest         (28,535)         (11,068)           Dividends received from equity investments         (29,24)         (21,938)           Fair value loss on quoted investments         78,971         50,513           Gain on transfer of Kenindia Business Park         - (976,837)           Loss/(gains) on sale of quoted shares         - (976,837)           Loss/(gains) on sale of property and equipment         9 (1,307)           Working capital changes;         (1,139,033) <td< th=""><th></th><th>2016 KShs'000</th><th>2015 KShs'000</th></td<>		2016 KShs'000	2015 KShs'000
Adjustments for:   Depreciation on property and equipment   40,669   40,468   Amortisation of intangible assets   27,368   2,396   Amortisation of prepaid lease   38,824   39,130   Fair value gains on investment properties   (184,212)   (463,473)   Interest from government securities (Held to maturity)   (2,719,347)   (2,267,364)   Interest from government securities (Available-for-sale)   (109,099)   (102,300)   (102,300)   Bank deposit interest   (81,310)   (155,778)   Loan interest   (21,501)   (6,717)   (	Cash flows from operating activities		
Depreciation on property and equipment   40,669   40,468   Amortisation of intangible assets   27,368   2,396   3,310   40,468   Amortisation of prepaid lease   38,824   39,130   Fair value gains on investment properties   (184,212)   (463,473)   Interest from government securities (Held to maturity)   (2,719,347)   (2,267,364)   Interest from government securities (Available-for-sale)   (109,099)   (102,300)   (102,300)   (103,300)	Profit before tax	282,682	804,678
Amortisation of intangible assets         27,368         2,396           Amortisation of prepaid lease         38,824         39,130           Fair value gains on investment properties         (184,212)         (463,473)           Interest from government securities (Held to maturity)         (2,719,347)         (2,267,364)           Interest from government securities (Available-for-sale)         (109,099)         (102,300)           Bank deposit interest         (81,310)         (155,778)           Loan interest         (6,962)         (-7           Bonds and debentures interest         (6,962)         (-7           Commercial paper interest         (28,535)         (11,088)           Dividends received from equity investments         (20,924)         (21,938)           Fair value loss on quoted investments         78,971         50,513           Gain on sale of quoted shares         -         (553)           Gain on transfer of Kenindia Business Park         -         (976,837)           Loss/(gains) on sale of property and equipment         9         (1,307)           Working capital changes;           Decrease in insurance liabilities         (1,139,033)         (1,618,257)           Increase in payable under annuities         342,785         -           I	Adjustments for:		
Amortisation of prepaid lease	Depreciation on property and equipment	40,669	40,468
Fair value gains on investment properties   (184,212)   (463,473)   Interest from government securities (Held to maturity)   (2,719,347)   (2,267,364)   (2,267,364)   (2,267,364)   (2,267,364)   (2,267,364)   (2,267,364)   (2,300)   (2,300)   (3,301)   (155,778)   (31,310)   (155,778)   (31,310)   (155,778)   (31,310)   (155,778)   (31,310)   (35,778)   (31,310)   (35,778)   (31,301)   (36,717)   (31,301)   (36,717)   (31,301)   (36,717)   (31,301)   (36,717)   (31,301)   (31,3	Amortisation of intangible assets	27,368	
Interest from government securities (Held to maturity)	Amortisation of prepaid lease	38,824	39,130
Interest from government securities (Available-for-sale)	Fair value gains on investment properties	(184,212)	(463,473)
Bank deposit interest         (81,310)         (155,778)           Loan interest         (21,501)         (6,717)           Bonds and debentures interest         (28,535)         (11,088)           Commercial paper interest         (28,535)         (11,088)           Dividends received from equity investments         (20,924)         (21,938)           Fair value loss on quoted investments         78,971         50,513           Gain on sale of quoted shares         -         (976,837)           Loss/(gains) on sale of property and equipment         9         (1,307)           Working capital changes;           Decrease in insurance liabilities         (1,139,033)         (1,618,257)           Increase in payable under deposit administration contracts         2,162,423         3,026,971           Increase in payable under annuities         342,785         -           Increase in payable under annuities         906,933         770,730           Increase in unearned premium reserve         33,797         90,246           Increase in unearned premium reserve         185,325         401,167           Decrease in direct insurance arrangements payables         (36,145)         (42,298)           (Decrease)/increase in other payables         (2,553,253)         2,559,126     <	Interest from government securities (Held to maturity)	(2,719,347)	(2,267,364)
Loan interest	Interest from government securities (Available-for-sale)	(109,099)	(102,300)
Bonds and debentures interest (6,962)   Commercial paper interest (28,535) (11,068)	Bank deposit interest	(81,310)	(155,778)
Commercial paper interest         (28,535)         (11,068)           Dividends received from equity investments         (20,924)         (21,938)           Fair value loss on quoted investments         78,971         50,513           Gain on sale of quoted shares         - (553)         (553)           Gain on transfer of Kenindia Business Park         - (976,837)           Loss/(gains) on sale of property and equipment         9 (1,307)           Working capital changes;           Decrease in insurance liabilities           Increase in payable under deposit administration contracts         2,162,423         3,026,971           Increase in payable under annuities         342,785         -           Increase in actuarial value of policyholders' liabilities         906,933         770,730           Increase in unearned premium reserve         33,797         90,246           Increase in reinsurance arrangements payables         185,325         401,167           Decrease in direct insurance arrangements payables         (2,553,253)         2,559,126           (Decrease)/increase in other payables         (2,553,253)         2,559,126           (Decrease)/increase in motor pool         (3,230)         656           Increase in reinsurance arrangements receivables         (78,309)         4,218      <	Loan interest	(21,501)	(6,717)
Dividends received from equity investments         (20,924)         (21,938)           Fair value loss on quoted investments         78,971         50,513           Gain on sale of quoted shares         -         (553)           Gain on transfer of Kenindia Business Park         -         (976,837)           Loss/(gains) on sale of property and equipment         9         (1,307)           Working capital changes;           Decrease in insurance liabilities           Increase in payable under deposit administration contracts         2,162,423         3,026,971           Increase in payable under annuities         342,785         -           Increase in actuarial value of policyholders' liabilities         906,933         770,730           Increase in unearned premium reserve         33,797         90,246           Increase in reinsurance arrangements payables         185,325         401,167           Decrease)/increase in other payables         (2,553,253)         2,559,126           (Decrease)/increase in motor pool         (3,230)         656           Increase in reinsurance arrangements receivables         (272,357)         (57,040)           (Increase)/decrease in direct insurance arrangements receivables         (78,309)         4,218           Increase/(decrease) in other receivables         75	Bonds and debentures interest	(6,962)	, 15 July 1 July 2
Fair value loss on quoted investments Gain on sale of quoted shares Gain on sale of quoted shares Gain on transfer of Kenindia Business Park Loss/(gains) on sale of property and equipment  Working capital changes;  Decrease in insurance liabilities Increase in payable under deposit administration contracts Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in direct insurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool Increase in reinsurance arrangements receivables (Decrease)/decrease in direct insurance arrangements receivables (Decrease)/decrease in direct insurance arrangements receivables (Decrease)/decrease in direct insurance liabilities (Decrease)/decrease in direct insurance arrangements receivables (Decrease)/decrease)/decrease	Commercial paper interest	(28,535)	(11,068)
Gain on sale of quoted shares Gain on transfer of Kenindia Business Park Loss/(gains) on sale of property and equipment  Working capital changes;  Decrease in insurance liabilities Increase in payable under deposit administration contracts Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in reinsurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Increase in reinsurance arrangements receivables Increase in reinsurance arrangements receivables Increase/(decrease) in other re	Dividends received from equity investments	(20,924)	(21,938)
Gain on transfer of Kenindia Business Park Loss/(gains) on sale of property and equipment  Working capital changes;  Decrease in insurance liabilities Increase in payable under deposit administration contracts Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in direct insurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Saccious)/Increase in reinsurance arrangements receivables (Decrease)/Increase in direct insurance arrangements receivables (Decrease)/Increase in other payables (Decrease)/Increase in other payables (Decrease)/Increase in reinsurance arrangements receivables (Decrease)/Increase in direct insurance liabilities (Decrease)/Increase in reinsurers' share of insurance liabilities (Decrease)/Increase)/Increase in reinsurers' share of insurance liabilities (Decrease)/Increase in r	Fair value loss on quoted investments	78,971	50,513
Working capital changes;  Decrease in insurance liabilities Increase in payable under deposit administration contracts Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in reinsurance arrangements payables Increase in direct insurance arrangements payables Increase in direct insurance arrangements payables Increase in direct insurance arrangements payables Increase in reinsurance arrangements receivables Increase in reinsurance arrangements receivables Increase in reinsurance arrangements receivables Increase in reinsurers' share of insurance liabilities I	Gain on sale of quoted shares	-	(553)
Working capital changes;  Decrease in insurance liabilities (1,139,033) (1,618,257) Increase in payable under deposit administration contracts 2,162,423 3,026,971 Increase in payable under annuities 342,785 - Increase in actuarial value of policyholders' liabilities 906,933 770,730 Increase in unearned premium reserve 33,797 90,246 Increase in reinsurance arrangements payables 185,325 401,167 Decrease in direct insurance arrangements payables (36,145) (42,298) (Decrease)/increase in other payables (2,553,253) 2,559,126 (Decrease)/increase in motor pool (3,230) 656 Increase in reinsurance arrangements receivables (272,357) (57,040) (Increase)/decrease in direct insurance arrangements receivables (78,309) 4,218 Increase in reinsurers' share of insurance liabilities 1,212,619 1,580,801 Increase/(decrease) in other receivables (755,326 (875,616)  Cash (used in)/generated from operations (1,186,486) 2,770,554 Income tax paid	Gain on transfer of Kenindia Business Park	-	(976,837)
Decrease in insurance liabilities (1,139,033) (1,618,257) Increase in payable under deposit administration contracts 2,162,423 3,026,971 Increase in payable under annuities 342,785 - Increase in actuarial value of policyholders' liabilities 906,933 770,730 Increase in unearned premium reserve 33,797 90,246 Increase in reinsurance arrangements payables 185,325 401,167 Decrease in direct insurance arrangements payables (36,145) (42,298) (Decrease)/increase in other payables (2,553,253) 2,559,126 (Decrease)/increase in motor pool (3,230) 656 Increase in reinsurance arrangements receivables (272,357) (57,040) (Increase)/decrease in direct insurance arrangements receivables (78,309) 4,218 Increase in reinsurers' share of insurance liabilities 1,212,619 1,580,801 Increase/(decrease) in other receivables (755,326 (875,616) Cash (used in)/generated from operations (1,186,486) 2,770,554 Income tax paid	Loss/(gains) on sale of property and equipment	9	(1,307)
Increase in payable under deposit administration contracts Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in unearned premium reserve Increase in direct insurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Increase in reinsurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease) in other receivables (Increase)/decrease) (Increase)/decrease) in other receivables (Increase)/decrease) (Increase)/decrease) in other receivables (Increase)/decrease) (Increa	Working capital changes;		
Increase in payable under deposit administration contracts Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in unearned premium reserve Increase in direct insurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Increase in reinsurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease) in other receivables (Increase)/decrease) (Increase)/decrease) in other receivables (Increase)/decrease) (Increase)/decrease) in other receivables (Increase)/decrease) (Increa	Decrease in insurance liabilities	(1,139,033)	(1,618,257)
Increase in payable under annuities Increase in actuarial value of policyholders' liabilities Increase in unearned premium reserve Increase in reinsurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance liabilities Increase/(decrease) in other receivables (Increase)/decrease) in other receivables	Increase in payable under deposit administration contracts	•	
Increase in actuarial value of policyholders' liabilities  Increase in unearned premium reserve  Increase in reinsurance arrangements payables  Decrease in direct insurance arrangements payables  (Decrease)/increase in other payables  (Decrease)/increase in motor pool  Increase in reinsurance arrangements receivables  (Decrease)/decrease in direct insurance arrangements receivables  (Increase)/decrease in direct insurance arrangements receivables  (Increase)/decrease in direct insurance arrangements receivables  Increase in reinsurers' share of insurance liabilities  Increase/(decrease) in other receivables  (Cash (used in)/generated from operations  Income tax paid  70,730  33,797  90,246  185,325  401,167  (42,298)  (2,553,253)  2,559,126  (3,230)  656  (77,040)  (57,040)  (17,809)  1,580,801  (875,616)  1,186,486)  2,770,554		342,785	<u>-</u>
Increase in unearned premium reserve Increase in reinsurance arrangements payables Increase in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Decrease)/increase in reinsurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (T8,309) (T8,3		906,933	770,730
Increase in reinsurance arrangements payables Decrease in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Section 230) (Se		33,797	90,246
Decrease in direct insurance arrangements payables (Decrease)/increase in other payables (Decrease)/increase in motor pool (Decrease)/increase in motor pool (Section 2,553,253) (Decrease)/increase in motor pool (Section 2,230) (Section 2,230) (Section 2,2357) (Section 2,2357) (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in reinsurers' share of insurance liabilities (Section 2,2357) (Increase)/(Section 2,2357) (Increase)/(Sect		185,325	401,167
(Decrease)/increase in other payables(2,553,253)2,559,126(Decrease)/increase in motor pool(3,230)656Increase in reinsurance arrangements receivables(272,357)(57,040)(Increase)/decrease in direct insurance arrangements receivables(78,309)4,218Increase in reinsurers' share of insurance liabilities1,212,6191,580,801Increase/(decrease) in other receivables755,326(875,616)Cash (used in)/generated from operations(1,186,486)2,770,554Income tax paid(13,709)-		(36,145)	(42,298)
(Decrease)/increase in motor pool(3,230)656Increase in reinsurance arrangements receivables(272,357)(57,040)(Increase)/decrease in direct insurance arrangements receivables(78,309)4,218Increase in reinsurers' share of insurance liabilities1,212,6191,580,801Increase/(decrease) in other receivables755,326(875,616)Cash (used in)/generated from operations(1,186,486)2,770,554Income tax paid(13,709)-		` '	
Increase in reinsurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in direct insurance arrangements receivables (Increase)/decrease in reinsurers' share of insurance liabilities (Increase)/decrease) in other receivables (Increase)/decrease)/decrease) (Increase)/decrease)/decrease)/decrease)/decreas		` '	
(Increase)/decrease in direct insurance arrangements receivables(78,309)4,218Increase in reinsurers' share of insurance liabilities1,212,6191,580,801Increase/(decrease) in other receivables755,326(875,616)Cash (used in)/generated from operations(1,186,486)2,770,554Income tax paid(13,709)-		` '	(57,040)
Increase in reinsurers' share of insurance liabilities Increase/(decrease) in other receivables  Cash (used in)/generated from operations Income tax paid  1,212,619 1,580,801 (875,616) (1,186,486) 2,770,554 (13,709)		, ,	
Increase/(decrease) in other receivables 755,326 (875,616)  Cash (used in)/generated from operations (1,186,486) 2,770,554  Income tax paid (13,709)			
Cash (used in)/generated from operations (1,186,486) 2,770,554 Income tax paid (13,709)			
Income tax paid (13,709) -			<del></del>
Net cash flows (used in)/generated from operating activities (1,200,195) 2,770,554			
	Net cash flows (used in)/generated from operating activities	(1,200,195)	2,770,554



# company statement of cash flows (contd)

	2016 KShs'000	2015 KShs'000
Cash flows from investing activities	110113 000	Rolls 600
	(40, 400)	(07.450)
Purchase of property and equipment	(19,426)	(87,456)
Purchase of intangible assets	(41,671) 147	(2,612)
Proceeds from disposal of property and equipment  Purchase of prepaid operating lease rentals	147	5,721 (1,225,000)
Proceeds on transfer of Kenindia Business Park	_	1,371,500
Additions to investment properties	(630)	(146,742)
Net increase in available-for-sale equity investments	(000)	(140,742)
Sale of financial assets at fair value through profit and loss (Quoted shares)	_	2,015
Net movement in investment in commercial paper	_	103,734
Net movement in bonds and debentures	(105,560)	<u>-</u>
Purchase of financial assets at fair value through profit and loss (Quoted	(706)	(55,180)
shares)	` '	
Policy loans advanced	(22,071)	(31,135)
Repayment of policy loans	26,691	20,538
Motor vehicle loans advanced	(960)	-
Repayment of motor vehicle loans	260	489
Net movement in investment in government securities (Held to maturity)	(3,978,269)	(3,491,288)
Net increase/(decrease) in investment in government securities (Available-for-	107,480	(33,326)
sale)		
Decrease/(increase) in deposits with financial institutions		
(maturing after 90 days of date of acquisition)	330,601	(76,383)
Interest from government securities (Held to maturity)	2,719,347	2,267,364
Interest from government securities (Available-for-sale)	109,099	102,300
Bank deposit interest	81,310	155,778
Loan interest	21,501	6,717
Commercial paper interest	28,535	11,068
Bonds and debentures interest	6,962	24.020
Dividends received from equity investments	20,924	21,938
Investment in subsidiary	-	
Net cash flows used in investing activities	(716,436)	(1,079,960)
	, , ,	
Cash flows from financing activities		
Dividends paid	(56,224)	-
Net cash flows used in financing activities	(56,224)	
(Decrease)/increase in cash and cash equivalents	(1,972,855)	1,690,594
Movement in cash and cash equivalents		
Cash and cash equivalents at the beginning of the year	2,996,657	1,306,063
(Decrease)/increase in cash and cash equivalents	(1,972,855)	1,690,594
(20010000), more door and odon equivalents	(1,012,000)	1,000,004
Cash and cash equivalents at the end of the year (Note 32)	1,023,802	2,996,657

for the year ended 31 december 2016



#### 1. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### (a) Basis of Preparation

The financial statements are prepared on a going concern basis in compliance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB) and in compliance with the requirements of the Kenyan Companies Act. The financial statements are prepared on the historical cost basis, except for investment properties and certain investments which are carried at fair value, impaired assets at their recoverable amounts and actuarially determined liabilities at their present value. The financial statements are presented in Kenya Shillings (KShs), rounded to the nearest thousand, which is also the functional Group's currency.

The financial statements comprise the consolidated and company statements of profit or loss, consolidated and company statements of comprehensive income, consolidated and company statements of financial position, consolidated and company statements of changes in equity, consolidated and company statements of cash flows, and explanatory notes. Income and expenses, excluding the components of other comprehensive income, are recognised in profit or loss. Other comprehensive income is recognised in the statement of other comprehensive income and comprises items of income and expenses (including reclassification adjustments) that are not recognised in the statement of profit or loss as required or permitted by IFRS. Reclassification adjustments are amounts reclassified to profit or loss in the current period that were recognised in other comprehensive income in the current or previous periods. Transactions with the owners of the Group in their capacity as owners are recognised in the statement of changes in equity.

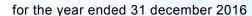
The Group presents its statement of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within twelve months after reporting date (current) and more than twelve months after reporting date (non-current), is presented in the notes (note 41(iii)).

The preparation of financial statements in conformity with International Financial Reporting Standards requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. It also requires directors to exercise judgement in the process of applying the accounting policies adopted by the Group. Although such estimates and assumptions are based on the directors' best knowledge of the information available, actual results may differ from those estimates. The judgements and estimates are reviewed at the end of each reporting period, and any revisions to such estimates are recognised in the year in which the revision is made. The areas involving the judgements of most significance to the financial statements, and the sources of estimation uncertainty that have a significant risk of resulting in a material adjustment within the next financial year, are disclosed in Note 1 (w) below.

For the purposes of reporting under the Kenyan Companies Act, the balance sheet in these financial statements is represented by/equivalent to the statement of financial position and the profit and loss account is presented in the statement of profit and loss.

- (b) Adoption of new and revised International Financial Reporting Standards (IFRS)
- i) New standards and amendments to published standards effective for the year ended 31 December 2016

The following new and revised IFRSs were effective in the current year and had no material impact on the amounts reported in these financial statements.





- 1. SIGNIFICANT ACCOUNTING POLICIES (continued)
  - (b) Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)
    - i) New standards and amendments to published standards effective for the year ended 31 December 2016 (continued)

#### **IFRS 14 Regulatory Deferral Accounts**

IFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and OCI. The standard requires disclosure of the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. Since the Group is an existing IFRS preparer and is not involved in any rate-regulated activities, this standard does not apply.

#### Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 Business Combinations principles for business combination accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation if joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are applied prospectively. These amendments do not have any impact on the Group as there has been no interest acquired in a joint operation during the period.

# Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation

The amendments clarify the principle in IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets* that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is a part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are applied prospectively and do not have any impact on the Group, given that it has not used a revenue-based method to depreciate its non-current assets.

## Amendments to IAS 27: Equity Method in Separate Financial Statements

The amendments allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in their separate financial statements have to apply that change retrospectively.

These amendments do not have any impact on the Group's consolidated financial statements.

for the year ended 31 december 2016



- 1. SIGNIFICANT ACCOUNTING POLICIES (continued)
  - (b) Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)
  - i) New standards and amendments to published standards effective for the year ended
     31 December 2016 (continued)

**Annual Improvements 2012-2014 Cycle** 

These improvements include:

### IFRS 5 Non-current Assets Held for Sale and Discontinued Operations

Assets (or disposal groups) are generally disposed of either through sale or distribution to the owners. The amendment clarifies that changing from one of these disposal methods to the other would not be considered a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in IFRS 5. This amendment is applied prospectively.

#### IFRS 7 Financial Instruments: Disclosures

### (i) Servicing contracts

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and the arrangement against the guidance for continuing involvement in IFRS 7 in order to assess whether the disclosures are required. The assessment of which servicing contracts constitute continuing involvement must be made retrospectively. However, the required disclosures need not be provided for any period beginning before the annual period in which the entity first applies the amendments.

(ii) Applicability of the amendments to IFRS 7 to condensed interim financial statements
The amendment clarifies that the offsetting disclosure requirements do not apply to condensed interim
financial statements, unless such disclosures provide a significant update to the information reported in
the most recent annual report. This amendment is applied retrospectively.

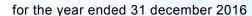
#### IAS 19 Employee Benefits

The amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. This amendment is applied prospectively.

#### IAS 34 Interim Financial Reporting

The amendment clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the interim financial report (e.g., in the management commentary or risk report). The other information within the interim financial report must be available to users on the same terms as the interim financial statements and at the same time. This amendment is applied retrospectively.

These amendments do not have any impact on the Group.





## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

- (b) Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)
- i) New standards and amendments to published standards effective for the year ended 31 December 2016 (continued)

#### Amendments to IAS 1 Disclosure Initiative

The amendments to IAS 1 clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- -The materiality requirements in IAS 1
- -That specific line items in the statement(s) of profit or loss and OCI and the statement of financial position may be disaggregated
- -That entities have flexibility as to the order in which they present the notes to financial statements
- -That the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI. These amendments do not have any impact on the Group.

# Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

The amendments to IFRS 10 clarify that the exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value. Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. The amendments to IAS 28 *Investments in Associates and Joint Ventures* allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries. These amendments are applied retrospectively and do not have any impact on the Group as the Group does not apply the consolidation exception.

#### ii) Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

# **IFRS 9 Financial Instruments**

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for the financial instruments project: classification and measurement; impairment; and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Except for hedge accounting, retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

for the year ended 31 december 2016



## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

# (b) Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)

### ii) Standards issued but not yet effective (continued)

The Group plans to adopt the new standard on the required effective date. During 2016, the Group has performed a high-level impact assessment of all three aspects of IFRS 9. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional reasonable and supportable information being made available to the Group in the future. Overall, the Group expects no significant impact on its balance sheet and equity except for the effect of applying the impairment requirements of IFRS 9. The Group expects a higher loss allowance resulting in a negative impact on equity and will perform a detailed assessment in the future to determine the extent.

#### (a) Classification and measurement

The Group does not expect a significant impact on its balance sheet or equity on applying the classification and measurement requirements of IFRS 9. It expects to continue measuring at fair value all financial assets currently held at fair value. Quoted equity shares currently held as available-for-sale with gains and losses recorded in OCI will be measured at fair value through profit or loss instead, which will increase volatility in recorded profit or loss. The AFS reserve currently presented as accumulated OCI will be reclassified to opening retained earnings. Debt securities are expected to be measured at fair value through OCI under IFRS 9 as the Group expects not only to hold the assets to collect contractual cash flows, but also to sell a significant amount on a relatively frequent basis.

The equity shares in non-listed companies are intended to be held for the foreseeable future. The Group expects to apply the option to present fair value changes in OCI, and, therefore, believes the application of IFRS 9 would have some impact. If the Group were not to apply that option, the shares would be held at fair value through profit or loss, which would increase the volatility of recorded profit or loss.

Loans as well as trade receivables are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest. Thus, the Group expects that these will continue to be measured at amortised cost under IFRS 9. However, the Group will analyse the contractual cash flow characteristics of those instruments in more detail before concluding whether all those instruments meet the criteria for amortised cost measurement under IFRS 9.

#### (b) Impairment

IFRS 9 requires the Group to record expected credit losses on all of its debt securities, loans and trade receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all trade receivables.

#### (c) Hedge accounting

The Group does not have options, forwards or any hedge accounting transactions.

# IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.





## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### (b) Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)

#### ii) Standards issued but not yet effective (continued)

The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018. Early adoption is permitted. The Group plans, if applicable, to adopt the new standard on the required effective date using the full retrospective method.

IFRS 15 provides presentation and disclosure requirements, which are more detailed than under current IFRS

The presentation requirements represent a significant change from current practice and significantly increases the volume of disclosures required in Group's financial statements. Many of the disclosure requirements in IFRS 15 are completely new.

Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognised in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognised only to the extent of unrelated investors' interests in the associate or joint venture. The IASB has deferred the effective date of these amendments indefinitely, but an entity that early adopts the amendments must apply them prospectively. The Group will apply these amendments when they become effective.

#### IAS 7 Disclosure Initiative – Amendments to IAS 7

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. On initial application of the amendment, entities are not required to provide comparative information for preceding periods. These amendments are effective for annual periods beginning on or after 1 January 2017, with early application permitted. Application of the amendments will result in additional disclosures provided by the Group.

#### IAS 12 Recognition of Deferred Tax Assets for Unrealised Losses – Amendments to IAS 12

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in the opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. These amendments are effective for annual periods beginning on or after 1 January 2017 with early application permitted. If an entity applies the amendments for an earlier period, it must disclose that fact. These amendments are not expected to have any impact on the Group.

for the year ended 31 december 2016



### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

- b) Adoption of new and revised International Financial Reporting Standards (IFRS) (continued)
- ii) Standards issued but not yet effective (continued)

# IFRS 2 Classification and Measurement of Share-based Payment Transactions — Amendments to IFRS 2

The IASB issued amendments to IFRS 2 *Share-based Payment* that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and other criteria are met. The amendments are effective for annual periods beginning on or after 1 January 2018, with early application permitted. The Group is assessing the potential effect of the amendments on its consolidated financial statements.

#### **IFRS 16 Leases**

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17.

The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16 also requires lessees and lessors to make more extensive disclosures than under IAS 17. IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted, but not before an entity applies IFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

In 2017, the Group plans to assess the potential effect of IFRS 16 on its consolidated financial statements.





#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### c) Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Group (Company and its subsidiaries) as at 31 December each year. Subsidiary companies are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases. The financial statements of the subsidiaries are prepared for the same reporting year as the parent company, using consistent accounting policies. The Group companies are as set out in note 17.

The group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of profit or loss.

All intra-group balances, transactions, income and expenses and profits and losses, resulting from intragroup transactions and dividends, are eliminated in full.

Losses within a subsidiary are attributed to the non-controlling interest even if this results in a deficit balance.

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### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### c) Basis of Consolidation (continued)

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it;

- Derecognises the assets and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Derecognises the cumulative translation differences recorded in equity
- · Recognises the fair value consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in other comprehensive income
  to profit or loss or retained earnings, as appropriate.

### d) Revenue Recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable for the sale of services, excluding discounts, rebates, and value added taxes or other taxes. Sale of services is recognised upon performance of the service and customer acceptance based on the proportion of actual service rendered to the total services to be provided.

The following specific criteria must also be met before revenue is recognised:

#### **Gross premiums**

Gross recurring premiums on life are recognised as revenue when payable by the policyholder. For single premium, business revenue is recognised on the date on which the policy is effective. Gross general insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period and are recognised on the date on which the policy commences.

Net premium income is recognised on assumption of risks, and includes estimates of premiums due but not yet received, less an allowance for cancellations and less unearned premium.

Unearned premiums represent the proportion of the premiums written in periods up to the accounting date that relates to the unexpired terms of policies in force at the reporting date, and is computed using the 1/24 method in general business.

# Reinsurance premiums

Gross reinsurance premiums on life are recognised as an expense when payable or on the date on which the policy is effective. Gross general reinsurance premiums written comprise the total premiums payable for the whole cover provided by contracts entered into during the period and are recognised on the date on which the policy incepts.

Unearned reinsurance premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned reinsurance premiums are deferred over the term of the underlying direct insurance policies for risks-attaching contracts and over the term of the reinsurance contract for losses-occurring contracts.



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#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### d) Revenue Recognition (continued)

#### Commission income and fees

Insurance contract policyholders are charged for policy administration services, investment management services, surrenders and other contract fees. These fees are recognised as revenue over the period in which the related services are performed. Commission income is recognized in the period in which they are earned.

#### Investment income

Interest income is recognised in the statement of profit or loss as it accrues and is calculated by using the effective interest rate method. Fees and commissions that are an integral part of the effective yield of the financial asset or liability are recognised as an adjustment to the effective interest rate of the instrument. Investment income also includes dividend income which is recognised when the right to receive the payment is established. For listed securities, this is the date the security is listed as ex dividend.

#### Rental income

Rental income arising from operating leases on investment properties is accounted for on a straight line basis over the lease period.

### Realised gains and losses

Realised gains and losses recorded in the statement of profit or loss on investments include gains and losses on the financial assets and investment properties. Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the original or amortised cost and are recorded on occurrence of the sale transaction.

#### Gross benefits and claims

Gross benefits and claims for life insurance contracts include the cost of all claims arising during the year including internal and external claims handling costs that are directly related to the processing and settlement of claims as well as changes in the gross valuation of insurance contract liabilities. Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due.

General insurance and health claims include all claims that have occurred during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

#### Claims incurred

Claims incurred comprise claims paid in the year and changes in the provision for outstanding claims. Claims paid represent all payments made during the year, whether arising from events during that or earlier years. Outstanding claims represent claims arising from incidents occurring prior to the accounting date and not settled, and are computed on the basis of the best information available at the time the records for the period are closed and include provisions for claims incurred but not reported (IBNR). IBNR is computed based on certain minimum percentages of gross premium written on each class of business, as stipulated by the insurance industry regulator. This amount is included in the outstanding claims as at year end.

Claims arising on maturing policies are recognised when the claim becomes due for payment. Death claims are accounted for on notification. Surrenders are accounted for on payment.

Outstanding claims in short term business are not discounted.

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### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### d) Revenue Recognition (continued)

#### Reinsurance claims recoverable

Reinsurance claims are recognised when the related gross insurance claim is recognised according to the terms of the relevant contract.

#### Policyholder benefits

Policyholder benefits incurred comprise benefits paid in the year and changes in the provision for insurance contract liabilities. Benefits paid represent all payments made during the year, whether arising from events during that or earlier years. Insurance contract liabilities represent the estimated ultimate cost of settling all benefits accruing to policyholders and are discounted to the present value.

#### e) Product Classification

Insurance contracts are those contracts when the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Investment contracts are those contracts that transfer significant financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of price or rates, credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can however be reclassified as insurance contracts after inception if insurance risk becomes significant.

Investment contracts are further classified as being either with or without Discretionary Participation Feature (DPF). DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits that are:

- i). Likely to be a significant portion of the total contractual benefits
- ii). The amount or timing of which is contractually at the discretion of the issuer
- iii). That are contractually based on:
  - The performance of a specified pool of contracts or a specified type of contract
  - Realised and or unrealised investment returns on a specified pool of assets held by the issuer
  - The profit or loss of the company, fund or other entity that issues the contract

#### f) Reinsurance

The Group cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract. Reinsurance assets consist of the amount due from reinsurers for claims submitted as well as the portion of the current long term insurance that is ceded to the reinsurers on the basis of the reinsurance agreement (treaty proportional or facultative).





### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### f) Reinsurance (continued)

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. The impairment loss is recorded in the statement of profit or loss. Gains or losses on buying reinsurance are recognised in the statement of profit or loss immediately at the date of purchase and are not amortised.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for life insurance and non-life insurance contracts where applicable. Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the statement of financial position. These are deposit assets or financial liabilities that are recognised based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured. Investment income on these contracts is accounted for using the effective interest rate method when accrued.

#### g) Insurance Receivables

Insurance receivables are recognised when due and measured on initial recognition at the fair value of the consideration received or receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective interest rate method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the statement of profit or loss.

Insurance receivables are recognised when the recognition criteria for financial assets, as described in note (u), has been met.

#### h) Policyholder Benefits

Policy holder benefits incurred comprise benefits paid in the year and changes in the provision for insurance contract liabilities. Benefits paid represent all payments made during the year, whether arising from events during that or earlier years. Insurance contract liabilities represent the estimated ultimate cost of settling all benefits accruing to policy holders and are discounted to the present value.

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### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### i) Deposit Administration Contracts

The Group administers the funds of a number of retirement benefit schemes. The liability of the Group to the schemes is measured at fair value and is included within the statement of financial position. Deposits, withdrawals and investments returns are recorded directly as an adjustment to the liability in the statement of financial position and are not recognised as gross premium and investments income in the consolidated statement of profit or loss.

#### j) Expenses

Expenses are recognised in the statement of profit or loss when decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably. When economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined expenses are recognised in the statement of profit or loss on the basis of systematic and rational allocation procedures.

This is often necessary in recognising the equipment associated with the using up of assets such as property, plant and equipment. In such cases the expense is referred to as a depreciation or amortisation. These allocation procedures are intended to recognise expenses in the accounting periods in which the economic benefits associated with these items are consumed or expire.

An expense is recognised immediately in the statement of profit or loss when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify, or cease to qualify, for recognition in the statement of financial position as an asset.

#### k) Property and Equipment

All categories of property and equipment are initially recognised at cost. Cost includes expenditure directly attributable to the acquisition of the assets. Subsequent costs (including replacement costs) are included in the asset's carrying amount or recognised as a separate asset, as appropriate, when incurred and only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. Repairs and maintenance expenses are charged to the statement of profit or loss in the year in which they are incurred. All items of property and equipment are subsequently carried at cost, excluding the cost of day-to-day servicing, less accumulated depreciation and accumulated impairment losses. Depreciation of an asset begins when it is available for use, that is, when it is in the location and condition necessary for it to be capable of operating in the manner intended by management. Depreciation of an asset ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) and the date that the asset is derecognised. Therefore, depreciation does not cease when the asset becomes idle or is retired from active use unless the asset is fully depreciated.

Depreciation is calculated using the reducing balance basis to write down carrying values of the assets over their useful lives at the following annual rates:

Furniture, fixtures and office equipment	12.5%
Computer equipment, duplicators and copies	30%
Motor vehicles	25%





### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### k) Property and Equipment (continued)

The assets' residual values, and useful lives and method of depreciation are reviewed, and adjusted if appropriate, at each financial year end and adjusted prospectively, if appropriate. Impairment reviews are performed when there are indicators that the carrying amount may not be recoverable. Impairment losses are recognised in the statement of profit or loss as an expense. An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset or disposal. Any gain or loss on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the statement of profit or loss in the year the item is derecognised.

## I) Investment Properties

Investment properties comprise buildings and parts of buildings held to earn rentals or for capital appreciation or both. Investment properties are initially measured at cost, including the transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the cost of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Fair value is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. Fair value specifically excludes an estimated price inflated or deflated by special terms or circumstances such as typical financing, sale and lease back arrangements, special consideration or concessions granted by anyone associated with the sale.

The Group determines fair value without any deductions for transactional costs it may incur on sale or other disposal. Gains or losses arising from changes in the fair values of investment properties are included in the statement of profit or loss in the year in which they arise.

Fair values are evaluated annually by an accredited external independent valuer. Subsequent expenditure on investment property where such expenditure increases the future economic value in excess of the original assessed standard of performance is added to the carrying amount of the investment property. All other subsequent expenditure is recognised as an expense in the year in which it is incurred.

Investment properties are derecognised either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. On disposal or retirement of an investment property, the difference between the disposal proceeds and the carrying amount is charged or credited to the statement of profit or loss in the year of disposal or retirement.

Transfers are made to or from investment property only when there is a change in use evidenced by the end of owner-occupation, commencement of an operating lease to another party or completion of construction or development. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of the change in use. When the Group completes the construction or development of a self-constructed investment property, any difference between the fair value of the property at that date and its previous carrying amount is recognised in the statement of profit or loss.

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# 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### m) Intangible Assets

Acquired computer software is capitalised on the basis of the costs incurred to acquire and bring to use, the specific software. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. The useful lives of intangible assets are assessed to be finite. Intangible assets with finite lives are amortised over the useful economic life at 30 percent per annum, using the reducing balance method.

Amortisation begins when the asset is available for use, that is, when it is in the location and condition necessary for it to be capable of operating in the manner intended by management. Amortisation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) and the date that the asset is derecognised.

Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit or loss in the expense category consistent with the function of the intangible asset.

Intangible assets are derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised.

#### n) Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

### Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in the statement of profit or loss.

Leased assets are depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Leases which do not transfer to the Group substantially all the risks and benefits incidental to ownership of the leased items are operating leases. Operating lease payments are recognised as an expense in the statement of profit or loss on a straight line basis over the lease term.





#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### n) Leases (continued)

#### Group as a lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income.

#### o) Foreign Currency Transactions

The Group's consolidated financial statements are presented in KShs which is also the Company's functional currency. That is the currency of the primary economic environment in which Kenindia Assurance Company Limited operates. Each company in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### i) Transactions and balances

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to the statement of profit or loss with the exception of differences on foreign monetary items that form part of a net investment in a foreign operation. These are recognised in other comprehensive income until the disposal of the net investment, at which time they are recognised in the statement of profit or loss. Tax changes and credits attributable to exchange differences on these items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

# ii) Group companies

The assets and liabilities of foreign operations are translated into Kenya Shillings at the rate of exchange prevailing at the reporting date and their statement of profit or loss are translated at exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

#### p) Taxation

#### **Current income tax**

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date in the countries where the Group operates and generates taxable income. Current income tax assets and liabilities also include adjustments for tax expected to be payable or recoverable in respect of previous periods.

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## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### p) Taxation (continued)

#### **Current income tax (continued)**

Current income tax relating to items recognised directly in equity or other comprehensive income is recognised in equity or other comprehensive income and not in the statement of profit or loss.

Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate. The income tax charge is analysed between tax in respect of policyholders' returns and the balance which represents the tax on equity holders' returns. The income tax charge in respect of policyholders' returns reflects the movement in current and deferred income tax recognised in respect of those items of income, gains and expenses, which inure to the benefit of policyholders.

#### **Deferred tax**

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability
  in a transaction that is not a business combination and, at the time of the transaction, affects neither
  the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, associates
  and interests in joint ventures, where the timing of the reversal of the temporary differences can be
  controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, associates
  and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable
  that the temporary differences will reverse in the foreseeable future and taxable profit will be available
  against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.



## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

## p) Taxation (continued)

#### Deferred tax (continued)

Deferred tax relating to items recognised outside the profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### Sales taxes and premium taxes

Revenues, expenses and assets and liabilities are recognised net of the amount of sales taxes and premium taxes except when:

- the sales or premium tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable,
- receivables and payables that are stated with the amount of sales or premium tax included.

Outstanding net amounts of sales or premium tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

#### q) Employee Entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the liability for annual leave as a result of services rendered by employees up to the statement of financial position.

### r) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions mainly relate to leave accrual. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### s) Retirement Benefits Obligations

The company operates a defined contribution pension scheme for all its employees, the assets of which are held in trustee administered funds. The retirement plan is funded by payments from both employees and the company.

The company also contributes to a statutory defined contribution pension scheme, the National Social Security Fund (NSSF). Contributions are determined by the local statute and currently limited to KShs 200 per employee per month.

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## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

# s) Retirement Benefits Obligations (continued)

The company's contributions to the defined contribution pension scheme are charged to statement of profit or loss in the year to which they relate.

#### t) Financial Instruments

### Initial recognition and measurement

Financial instruments within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets and financial liabilities. The Group determines the classification of its financial assets and financial liabilities at initial recognition.

Financial assets and financial liabilities are recognised initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs. The Group initially recognises a financial asset or financial liability in its statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets is recognised and derecognised, as applicable, using trade date accounting. Purchases and sales of investments are recognised on the trade date, which is the date on which the Group commits to purchase or sell the asset. When the Group uses settlement date accounting for an asset that is subsequently measured at cost or amortised cost, the asset is recognised initially at its fair value on the trade date.

Management determines the appropriate classification of its financial instruments at initial recognition and designation at every reporting date. The classification depends on the purpose for which the investments were acquired or originated.

Financial assets are classified as at fair value through profit or loss where the Group's documented investment strategy is to manage financial investments on a fair value basis, because the related liabilities are also managed on this basis. The available-for-sale and held-to-maturity categories are used when the relevant liability (including shareholders' equity) is passively managed and/or carried at fair value on initial recognition.

The Group's financial assets include cash and short-term deposits, trade and other receivables, loan and other receivables and quoted and unquoted financial instruments.

Financial liabilities within the scope of IAS 39 are classified as other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition. The financial liabilities are recognised initially at fair value. The Group's financial liabilities include insurance payables and other payables (see note 30 and 31).

#### Subsequent measurement

The subsequent measurement of financial assets and liabilities depends on their classification as follows;

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and those designated upon initial recognition at fair value through profit or loss. Investments typically bought with the intention to sell in the near future are classified as held for trading. For investments designated as at fair value through profit or loss, the following criteria must be met:



for the year ended 31 december 2016

# 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### u) Financial Instruments (continued)

#### Subsequent measurement (continued)

Information regarding these instruments is reported to the key management personnel on a fair value basis.

These investments are initially recorded at fair value. Subsequent to initial recognition, these investments are remeasured at fair value. Fair value adjustments and realised gains and losses are recognised in the statement of profit or loss.

Financial assets at fair value through profit or loss (financial assets held for trading) comprise quoted shares.

Financial assets at fair value through profit or loss (those designated upon initial recognition at fair value through profit or loss) comprise deposits with financial institutions and commercial paper.

#### Held to maturity financial assets

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Group has the positive intention and ability to hold until maturity. They include government securities (long term business). These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investment. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. After initial measurement, held-to-maturity financial assets are measured at amortised cost, using the effective interest rate method, less impairment. Gains and losses are recognised in the statement of profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

#### Loans and other receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They include mortgage and policy loans, receivables arising from direct insurance arrangements and other receivables. These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investment. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. After initial measurement, loans and receivables are measured at amortised cost, using the effective interest rate method (EIR) less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of profit or loss. Gains and losses are recognised in the statement of profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

#### Available-for-sale financial assets

After initial measurement, available-for-sale financial assets are subsequently measured at fair value with unrealised gains or losses recognised and reported as a separate component in other comprehensive income in the available-for-sale reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in other operating income or the investment is determined to be impaired or the cumulative loss is recognised in the statement of profit or loss in finance cost and removed from available-for-sale reserve. On derecognition or impairment, the cumulative fair value gains and losses previously reported in equity are transferred to the statement of profit or loss.

for the year ended 31 december 2016



### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

# u) Financial Instruments (continued)

Available-for-sale financial assets (continued)

The Group evaluates its available-for-sale financial assets to determine whether the ability and intention to sell them in the near term would still be appropriate. In the case where the Group is unable to trade these financial assets due to inactive markets and management's intention significantly changes to do so in the foreseeable future, the Group may elect to reclassify these financial assets in rare circumstances. Reclassification to loans and receivables is permitted when the financial asset meets the definition of loans and receivables and management has the intention and ability to hold these assets for the foreseeable future or until maturity. The reclassification to held to maturity is permitted only when the entity has the ability and intention to hold the financial asset until maturity. For a financial asset reclassified out of the available-for-sale category, any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortised cost and the expected cash flows is also amortised over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired then the amount recorded in equity is reclassified to the statement of profit or loss.

#### Financial liabilities

Financial liabilities are recognised when due and measured on initial recognition at the fair value of the consideration received less directly attributable transaction costs. Subsequent to initial recognition, other financial liabilities are measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate method (EIR) amortisation process.

### Fair value of financial instruments

The fair value of financial instruments that are actively traded in organised financial markets is determined by reference to quoted market bid prices for assets and offer prices for liabilities, at the close of business on the reporting date, without any deduction for transaction costs.

For financial instruments where there is not an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include the discounted cash flow method, comparison to similar instruments for which market observable prices exist, options pricing models, credit models and other relevant valuation models. Certain financial instruments are recorded at fair value using valuation techniques because current market transactions or observable market data are not available. Their fair value is determined using a valuation model that has been tested against prices or inputs to actual market transactions and using the Group's best estimate of the most appropriate model assumptions.

For discounted cash flow techniques, estimated future cash flows are based on management's best estimates and the discount rate used is a market related rate for a similar instrument. The use of different pricing models and assumptions could produce materially different estimates of fair values.

The fair value of floating rate and overnight deposits with credit institutions is their carrying value. The carrying value is the cost of the deposit and accrued interest. The fair value of fixed interest bearing deposits is estimated using discounted cash flow techniques. Expected cash flows are discounted at current market rates for similar instruments at the reporting date.





### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### u) Financial Instruments (continued)

### Impairment of financial assets

If the fair value cannot be measured reliably, these financial instruments are measured at cost, being the fair value of the consideration paid for the acquisition of the investment or the amount received on issuing the financial liability. All transaction costs directly attributable to the acquisition are also included in the cost of the investment.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in note 33.

The Group assesses at each reporting date whether a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment. The impairment assessment is performed at each reporting date.

If there is objective evidence that an impairment loss on assets carried at amortised cost has been incurred, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and that decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the statement of profit or loss, to the extent that the carrying value of the asset does not exceed what the amortised cost would have been (at the reversal date) had the particular impairment loss not been recognised in the past.

for the year ended 31 december 2016



#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### u) Financial Instruments (continued)

Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a 'significant or prolonged' decline in the fair value of the investment below its cost. 'Significant' is to be evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost.

Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss – is removed from other comprehensive income and recognised in the statement of profit or loss. Impairment losses on equity investments are not reversed through the statement of profit or loss; increases in their fair value after impairment are recognised directly in other comprehensive income.

Future interest income continues to be accrued based on the reduced carrying amount of the asset and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of profit or loss, the impairment loss is reversed through the statement of profit or loss.

Derecognition of financial assets

A financial asset (or, when applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

The rights to receive cash flows from the asset have expired; or

The Group retains the right to receive cash flows from the asset, or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement and either

The Group has transferred substantially all the risks and rewards of the asset, or

The Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.



### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### u) Financial Instruments (continued)

Derecognition of financial assets (continued)

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the statement of profit or loss.

# v) Impairment of Non-Financial Assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use.

The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or cash generating unit (CGU) exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

Impairment losses of continuing operations are recognised in the statement of profit or loss in those expense categories consistent with the function of the impaired asset.

For assets, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss.

# w) Significant Accounting Judgements and Estimates

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations and assumptions, which have the most significant effect on the amounts recognised in the financial statements.

for the year ended 31 december 2016



## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

## w) Significant Accounting Judgements and Estimates (continued)

Operating lease commitments - Group as a lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group, as a lessor, has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and so accounts for them as operating leases.

Product classification between Insurance and Investment contracts

The Group uses judgement to distinguish between insurance and investment contracts for its life products.

The carrying value at the reporting date of life insurance liabilities is as follows: KShs 51,499,000 (2015: KShs 41,489,000) for insurance liabilities and KShs 5,860,540,000 (2015: KShs 4,953,607,000) for actuarial value of policy holders' liabilities.

Non-life insurance (which comprises general insurance and healthcare) contract liabilities

For non-life insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred but not yet reported at the reporting date (IBNR). It can take a significant period of time before the ultimate claims cost can be established with certainty and for some type of policies, IBNR claims form the majority of the liability in the statement of financial position.

The key variables include frequency of claims, average claim costs, inflation and average handling costs and are covered in detail under note 40.

Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types.

Large claims are usually separately addressed, by being reserved at the face value of loss adjuster estimates.

Similar judgements, estimates and assumptions are employed in the assessment of adequacy of provisions for unearned premium. Judgement is also required in determining whether the pattern of insurance service provided by a contract requires amortisation of unearned premium on a basis other than time apportionment.

The carrying value at the reporting date of non-life insurance liabilities is as follows: For Group KShs 4,765,041,000 (2015: KShs 5,858,858,000) and for Company KShs 4,010,678,000 (2015: KShs 5,159,721,000).

#### a) Fair value of financial assets determined using valuation techniques

Where the fair values of financial assets recorded on the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of discounted cash flows model and/or mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgement is required to establish fair values.





## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### w) Significant Accounting Judgements and Estimates (continued)

## a) Fair value of financial assets determined using valuation techniques (continued)

For discounted cash flow analysis, estimated future cash flows and discount rates are based on current market information and rates applicable to financial instruments with similar yields, credit quality and maturity characteristics. Estimated future cash flows are influenced by factors such as economic conditions (including country specific risks), concentrations in specific industries, types of instruments or currencies, market liquidity and financial conditions of counterparties. Discount rates are influenced by risk free interest rates and credit risk.

Changes in assumptions about these factors could affect the reported fair value of financial instruments.

#### b) Deferred tax assets and liabilities

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. Given the wide range of international business relationships and the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Group establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the respective countries in which it operates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority. Such differences of interpretation may arise on a wide variety of issues depending on the conditions prevailing in the respective Group company's domicile.

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits, together with future tax planning strategies. Details on deferred taxes are disclosed in Note 29.

#### c) Property and equipment and intangible assets

Critical estimates are made by the directors in determining depreciation and amortisation rates for property and equipment and intangible assets. The rates used are set out in the accounting policy (I) and (n) above.

#### x) Dividends

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the Group's shareholders. Interim dividends (if any) are deducted from equity when they are paid.

Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date.

for the year ended 31 december 2016



## 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### y) Insurance Payables

Insurance payables are recognised when due and measured on initial recognition at the fair value of the consideration received less directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest rate method.

Derecognition of insurance payables

Insurance payables are derecognised when the obligation under the liability is discharged, cancelled or expired.

#### z) Cash and Cash Equivalents

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less in the statement of financial position.

For the purpose of the consolidated and company's statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts (if any).

#### aa) Share Capital

The Group has issued ordinary shares that are classified as equity. Incremental external costs that are directly attributable to the issue of these shares are recognised in equity, net of tax.

#### ab) Events After Reporting Date

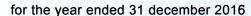
The financial statements are adjusted to reflect events that occurred between the reporting date and the date when the financial statements are authorised for issue, provided they give evidence of conditions that existed at the reporting date. Events that are indicative of conditions that arose after the reporting date are disclosed, but do not result in an adjustment of the financial statements themselves.

# ac) Insurance Contract Liabilities

#### Life insurance contract liabilities

Life insurance liabilities are recognised when contracts are entered into and premiums are charged. These liabilities are measured by using the net premium method. The liability is determined as the sum of the discounted value of the expected future benefits, claims handling and policy administration expenses, policyholder options and guarantees and investment income from assets backing such liabilities, which are directly related to the contract, less the discounted value of the expected theoretical premiums that would be required to meet the future cash outflows based on the valuation assumptions used. The liability is either based on current assumptions or calculated using the assumptions established at the time the contract was issued, in which case a margin for risk and adverse deviation is generally included.

A separate reserve for longevity may be established and included in the measurement of the liability. Furthermore, the liability for life insurance contracts comprises the provision for unearned premiums and unexpired risks, as well as for claims outstanding, which includes an estimate of the incurred claims that have not yet been reported to the Group.





### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

# ac) Insurance Contract Liabilities (continued)

## Life insurance contract liabilities (continued)

Adjustments to the liabilities at each reporting date are recorded in the statement of profit or loss. Profits originated from margins of adverse deviations on run-off contracts, are recognised in the statement of profit or loss over the life of the contract, whereas losses are fully recognised in the statement of profit or loss during the first year of run-off. The liability is derecognised when the contract expires, is discharged or is cancelled.

At each reporting date, an assessment is made of whether the recognised life insurance liabilities are adequate, by using an existing liability adequacy test. The liability value is adjusted to the extent that it is insufficient to meet future benefits and expenses. In performing the adequacy test, current best estimates of future contractual cash flows, including related cash flows such as claims handling and policy administration expenses, policyholder options and guarantees, as well as investment income from assets backing such liabilities, are used. A number of valuation methods are applied, including discounted cash flows. Aggregation levels and the level of prudence applied in the test are consistent with IFRS 4 (Insurance Contracts) requirements. To the extent that the test involves discounting of cash flows, the interest rate applied may be based on management's prudent expectation of current market interest rates. Any inadequacy is recorded in the statement of profit or loss, by establishing a technical reserve for the remaining loss. In subsequent periods, the liability for a block of business that has failed the adequacy test is based on the assumptions that are established at the time of the loss recognition. Impairment losses resulting from liability adequacy testing can be reversed in future years if the impairment no longer exists.

#### Non-life insurance (which comprises general insurance and healthcare) contract liabilities

Non-life insurance contract liabilities are recognised when contracts are entered into and premiums are charged. These liabilities are known as the outstanding claims provision, which are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of these cannot be known with certainty at the reporting date. The liability is calculated at the reporting date using actual claims data. The liability is not discounted for the time value of money. No provision for equalisation or catastrophe reserves is recognised. The liabilities are derecognised when the contract expires, is discharged or is cancelled.

The provision for unearned premiums represents premiums received for risks that have not yet expired. Generally the reserve is released over the term of the contract and is recognised as premium income. At each reporting date the Group reviews its unexpired risk and a liability adequacy test is performed to determine whether there is any overall excess of expected claims over unearned premiums. This calculation uses current estimates of future contractual cash flows after taking account of the investment return expected to arise on assets relating to the relevant non-life insurance technical provisions. If these estimates show that the carrying amount of the unearned premiums is inadequate, the deficiency is recognised in the statement of profit or loss by setting up a provision for liability adequacy. There was no deficiency noted at the reporting date.

for the year ended 31 december 2016



# 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

# ad) Off-setting

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously. Income and expenses will not be offset in the consolidated statement of profit or loss unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Group.

# ae) Statutory Reserve

The statutory reserve represents a reserve maintained within the long term assurance business and represents amounts recommended for transfer by the actuary from actuarial valuation as required by the Kenyan Insurance Act.

Transfers into the statutory reserve are processed through the statement of changes in equity. Transfers from the statutory reserve relates to amounts on the life assurance business which is distributable as dividends upon the recommendation of the actuary.



# 2. Gross earned premium income

#### (a) Gross earned premium income

The company's insurance business is organised into two main divisions, short term insurance business and long term assurance business. Long term assurance business comprises life assurance business and deposit administration business. Life assurance business relates to the underwriting of risks relating to death of an insured person, and includes contracts subject to the payment of premiums for a term dependent on the termination or continuance of the life of an insured person. Short term insurance business relates to all other categories of general insurance business written by the company, analysed into several sub-classes of business based on the nature of the assumed risks. Approximately 79% of the Group's business is generated in Kenya.

The premium income of the Group and the Company can be analysed between the main classes of business as shown below:

		Group		Comp	any
		2016	2015	2016	2015
		KShs'000	KShs'000	KShs'000	KShs'000
	Short term insurance business:				
	Motor	1,045,763	1,007,632	824,953	754,462
	Fire	1,117,786	1,002,394	801,036	757,682
	Personal accident and medical	148,251	156,470	148,251	156,470
	Marine	318,566	272,017	269,817	242,910
	Theft	265,064	286,064	265,064	286,064
	Workmen compensation	394,120	352,060	394,120	352,060
	Engineering	218,107	174,248	186,139	166,063
	Liability	47,773	33,904	47,773	33,904
	Aviation	12,731	54,209	-	
	Other miscellaneous	171,526	161,259	25,010	19,190
		3,739,687	3,500,257	2,962,163	2,768,805
	Long term assurance business:				
	Ordinary life	1,026,561	1,001,162	1,026,561	1,001,162
	Group life	59,761	43,860	59,761	43,860
	d / III can	1,086,322	1,045,022	1,086,322	1,045,022
	THE PERSON NAMED IN COLUMN	4,826,009	4,545,279	4,048,485	3,813,827
		.,,	1,010,210	.,,	5,610,621
(b)	Premium ceded to re-insurers on re-insurance				
	contracts				
	Long term business	(36,169)	(23,389)	(36,169)	(23,389)
	Short term business	(1,619,013)	(1,555,627)	(1,115,062)	(1,125,405)
	Short term business	(1,619,013)	(1,555,627)	(1,115,062)	(1,125,405)
	Change in unearned premiums provision (Note 28)	(11,982)	2,536	(9,420)	23,268
		// 222 225		// /	44.400.400
		(1,630,995)	(1,553,091)	(1,124,482)	(1,102,137)
	Net earned premium income	3,158,845	2,968,799	2,887,834	2,688,301
	not carried premium meetine	5,100,040	2,300,133	2,001,004	2,000,001

for the year ended 31 december 2016



# 3. Investment income

# (a) Group 2016

	assurance	insurance	
	business	business	Total
	KShs'000	KShs'000	KShs'000
Interest from government securities (Held to maturity)	2,578,334	148,612	2,726,946
Interest from government securities (Available-for-sale)	-	109,099	109,099
Bank deposit interest	43,378	53,643	97,021
Loan interest	21,443	130	21,573
Operating lease income/rent from investment properties	92,282	36,227	128,509
Gains on valuation of investment properties (Note 16)	113,162	79,490	192,652
Dividends receivable from equity investments	8,716	12,649	21,365
Commercial paper interest	21,219	7,316	28,535
Bonds and debentures interest	3,481	3,481	6,962
Loss on valuation of quoted investments	(52,830)	(23,435)	(76, 265)
Other investment charges/Operating expenses on investment			
properties	(22,115)	(39,522)	(61,637)
Gains/(loss) on sale of quoted investments	-	-	-
Gain on disposal of Kenindia Business Park	-	-	-
	2,807,070	387,690	3,194,760

# (a) Group 2015

	Long term assurance	Short term insurance	
	business	business	Total
	KShs'000	KShs'000	KShs'000
Interest from government securities (Held to maturity)	2,267,013	6,816	2,273,829
Interest from government securities (Available-for-sale)		102,300	102,300
Bank deposit interest	85,214	90,748	175,962
Loan interest	6,695	125	6,820
Operating lease income/rent from investment properties	60,387	52,851	113,238
Gains on valuation of investment properties (Note 16)	370,715	92,758	463,473
Dividends receivable from equity investments	7,041	15,794	22,835
Commercial paper interest	9,198	1,870	11,068
Loss/(gains) on valuation of quoted investments	(38,475)	(10,254)	(48,729)
Other investment charges/Operating expenses on investment			
properties	(35,100)	(45,976)	(81,076)
Gains/(loss) on sale of quoted investments	359	194	553
Gain on disposal of Kenindia Business Park		976,837	976,837
	2,733,047	1,284,063	4,017,110

for the year ended 31 december 2016

# 3. Investment income

(b)	Company 2016	Long term assurance business KShs'000	Short term insurance business KShs'000	Total KShs'000
	Interest from government securities (Held to maturity)	2,578,334	141,013	2,719,347
	Interest from government securities (Available-for-sale)		109,099	109,099
	Bank deposit interest	43,378	37,932	81,310
	Loan interest	21,443	58	21,501
	Operating lease income/rent from investment properties	92,282	36,227	128,509
-	Gains on valuation of investment properties (Note 16)	113,162	71,050	184,212
	Dividends receivable from equity investments	8,716	12,208	20,924
	Commercial paper interest	21,219	7,316	28,535
	Bonds and debentures interest	3,481	3,481	6,962
-	Loss on valuation of quoted investments	(52,830)	(26,141)	(78,971)
	Other investment charges/Operating expenses on investment			
	properties	(22,115)	(39,522)	(61,637)
		2,807,070	352,721	3,159,791
(b)	Company 2015			
	Interest from government securities (Held to maturity)	2,267,013	351	2,267,364
	Interest from government securities (Available-for-sale)		102,300	102,300
	Bank deposit interest	85,214	70,564	155,778
	Loan interest	6,695	22	6,717
	Operating lease income/rent from investment properties	60,387	52,851	113,238
	Gains on valuation of investment properties (Note 16)	370,715	92,758	463,473
	Dividende receivable from equity investments	7.044	44.007	24 020
	Dividends receivable from equity investments	7,041	14,897	21,938
	Commercial paper interest	7,041 9,198	14,897	11,068
	Commercial paper interest	9,198	1,870	11,068
	Commercial paper interest Loss on valuation of quoted investments	9,198	1,870	11,068
	Commercial paper interest Loss on valuation of quoted investments Other investment charges/Operating expenses on investment	9,198 (38,475)	1,870 (12,038)	11,068 (50,513)
	Commercial paper interest Loss on valuation of quoted investments Other investment charges/Operating expenses on investment properties	9,198 (38,475) (35,100)	1,870 (12,038) (45,976)	11,068 (50,513) (81,076)
	Commercial paper interest Loss on valuation of quoted investments Other investment charges/Operating expenses on investment properties Gains on sale of quoted investments	9,198 (38,475) (35,100) 359	1,870 (12,038) (45,976) 194 976,837	11,068 (50,513) (81,076) 553 976,837
	Commercial paper interest Loss on valuation of quoted investments Other investment charges/Operating expenses on investment properties Gains on sale of quoted investments	9,198 (38,475) (35,100)	1,870 (12,038) (45,976) 194	11,068 (50,513) (81,076) 553

for the year ended 31 december 2016



# 4. (a) Commissions income

			Group		Comp	any
			2016	2015	2016	2015
		1	<b>KShs</b> '000	KShs '000	KShs '000	KShs '000
Re-insurance commissions	income	7	476,072	513,202	348,153	396,845
(b) Commissions expense						
			Gr	oup		Company
			2016	2015	2016	2015
			KShs'000	KShs'000	KShs'000	KShs'000
Commissions on direct insur	rance arranger	ments				
Commissions on direct insul	ance arranger	Herita	696,995	684,265	601,138	573,227
Commissions on inward			•		•	
re-insurance arrangements			24,663	23,040	24,663	23,040
			721,658	707,305	625,801	596,267
(c) Other income	Long term		T-4-	Long term	Short term	Total
Group	assurance business	insurance business	Tota 2016		insurance business	Total 2015
Стоир	KShs'000	KShs'000	KShs'000		KShs'000	KShs'000
(Loss)/gain on disposal of						
property and equipment	-	(39)	(39)		839	1,009
Exchange gain/(loss)	(18)	1,843	1,825		54,139	54,139
Administration fees		659	659		1,215	1,215
Miscellaneous income	3,371	75,511	78,882	(338)	5,743	5,405
	3,353	77,974	81,327	(168)	61,936	61,768
Company						
Gain/(loss) on disposal of						
property and equipment	-	(9)	(9)	170	1,137	1,307
Exchange loss	(18)	(164)	(182)		(1,196)	(1,196)
Administration fees	-	659	659		1,215	1,215
Miscellaneous income	3,371	75,343	78,714	(338)	865	527



# 5. Operating expenses

Group	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Staff costs	146,141	468,938	615,079	129,156	439,449	568,605
Rent	10,600	35,438	46,038	8,853	30,898	39,751
Printing and stationery	3,897	16,233	20,130	5,172	15,414	20,586
Telephone expenses	4,562	9,149	13,711	3,669	10,348	14,017
Travelling expenses	6,956	16,121	23,077	8,379	19,266	27,645
Repairs and maintenance						
expenditure	7,893	16,235	24,128	8,759	18,580	27,339
Advertisement expenses	11,451	32,116	43,567	17,845	28,351	46,196
Entertainment expenses	1,578	4,829	6,407	5,656	5,298	10,954
Bank charges	2,275	3,319	5,594	1,947	2,029	3,976
Interest on car loans	205	1,657	1,862	1 11	835	835
Training expenses	1,670	1,700	3,370	4,517	4,899	9,416
General office expenses	59,173	88,123	147,296	67,697	113,064	180,762
	256,401	693,858	950,259	261,650	688,431	950,081
Staff costs include the follow						
- Salaries and wages	129,604	402,964	532,568	116,336	376,434	492,770
- Social security benefit	340	14,375	14,715	313	13,866	14,179
costs			,		,	.,,
- Retirement benefit costs	16,197	51,599	67,796	12,507	49,149	61,656
	146,141	468,938	615,079	129,156	439,449	568,605
	Long term	Short term		Long term	Short term	
	Long term assurance	Short term insurance		Long term assurance	Short term insurance	
			Total 2016			Total 2015
Company	assurance	insurance	Total 2016 KShs'000	assurance	insurance	Total 2015 KShs'000
	assurance business KShs'000	insurance business KShs'000	KShs'000	assurance business KShs'000	insurance business KShs'000	KShs'000
Staff costs	assurance business KShs'000	insurance business KShs'000	<b>KShs'000</b> 532,733	assurance business KShs'000	insurance business KShs'000	<b>KShs'000</b> 486,365
Staff costs Rent	assurance business KShs'000 146,141 10,600	insurance business KShs'000 386,592 15,335	<b>KShs'000</b> 532,733 25,935	assurance business KShs'000 129,156 8,853	insurance business KShs'000 357,209 13,100	<b>KShs'000</b> 486,365 21,953
Staff costs Rent Printing and stationery	assurance business KShs'000 146,141 10,600 3,897	insurance business KShs'000 386,592 15,335 15,188	<b>KShs'000</b> 532,733 25,935 19,085	assurance business KShs'000 129,156 8,853 5,172	insurance business KShs'000 357,209 13,100 13,840	<b>KShs'000</b> 486,365 21,953 19,012
Staff costs Rent Printing and stationery Telephone expenses	assurance business KShs'000 146,141 10,600 3,897 4,562	insurance business KShs'000 386,592 15,335 15,188 6,953	532,733 25,935 19,085 11,515	assurance business KShs'000 129,156 8,853 5,172 3,669	insurance business KShs'000 357,209 13,100 13,840 7,003	486,365 21,953 19,012 10,672
Staff costs Rent Printing and stationery	assurance business KShs'000 146,141 10,600 3,897	insurance business KShs'000 386,592 15,335 15,188	<b>KShs'000</b> 532,733 25,935 19,085	assurance business KShs'000 129,156 8,853 5,172	insurance business KShs'000 357,209 13,100 13,840	<b>KShs'000</b> 486,365 21,953 19,012
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure	assurance business KShs'000 146,141 10,600 3,897 4,562	insurance business KShs'000 386,592 15,335 15,188 6,953	532,733 25,935 19,085 11,515	assurance business KShs'000 129,156 8,853 5,172 3,669	insurance business KShs'000 357,209 13,100 13,840 7,003	486,365 21,953 19,012 10,672
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520	532,733 25,935 19,085 11,515 19,476	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051	486,365 21,953 19,012 10,672 20,430
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520	532,733 25,935 19,085 11,515 19,476	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051	486,365 21,953 19,012 10,672 20,430 22,253
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517 67,697	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses General office expenses	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173 256,401	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517 67,697	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses General office expenses  Staff costs include the follow	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173 256,401 ving:	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650 542,257	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823 <b>798,658</b>	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 - 4,517 67,697 261,650	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156 538,899	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853 800,549
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses General office expenses  Staff costs include the follov - Salaries and wages	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173 256,401 ving:	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650 542,257	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823 798,658	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517 67,697 261,650	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156 538,899	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853 800,549
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses General office expenses  Staff costs include the follow - Salaries and wages - Social security benefit	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173 256,401 ving:	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650 542,257	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823 <b>798,658</b>	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 - 4,517 67,697 261,650	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156 538,899	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853 800,549
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses General office expenses  Staff costs include the follow - Salaries and wages - Social security benefit costs	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173 256,401 ving: 129,604 340	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650 542,257	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823 <b>798,658</b> 463,630 1,307	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517 67,697 261,650	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156 <b>538,899</b> 307,039 1,021	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853 800,549 423,375 1,334
Staff costs Rent Printing and stationery Telephone expenses Travelling expenses Repairs and maintenance expenditure Advertisement expenses Entertainment expenses Bank charges Interest on car loans Training expenses General office expenses  Staff costs include the follow - Salaries and wages - Social security benefit	assurance business KShs'000 146,141 10,600 3,897 4,562 6,956 7,893 11,451 1,578 2,275 205 1,670 59,173 256,401 ving:	insurance business KShs'000 386,592 15,335 15,188 6,953 12,520 12,298 28,586 4,828 2,676 1,657 974 54,650 542,257	532,733 25,935 19,085 11,515 19,476 20,191 40,037 6,406 4,951 1,862 2,644 113,823 798,658	assurance business KShs'000 129,156 8,853 5,172 3,669 8,379 8,759 17,845 5,656 1,947 4,517 67,697 261,650	insurance business KShs'000 357,209 13,100 13,840 7,003 12,051 13,494 23,920 5,298 1,539 835 4,454 86,156 538,899	486,365 21,953 19,012 10,672 20,430 22,253 41,765 10,954 3,486 835 8,971 153,853 800,549

The number of persons employed by the Group at year end was 283 (2015: 297). At company level, the employees as at year end were 247 (2015: 261).

for the year ended 31 december 2016



# 6. Other expenses

(a)	Group	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000		Total 2015 KShs'000
	Depreciation and amortisation	11,872	64,728	76,600	6,396	40,886	47,282
	Amortisation of prepaid lease	38,722	104	38,826	38,722		39,132
	Audit fee	1,596	7,761	9,357	1,552		8,748
	Donations	1,019	2,905	3,924	665	1,245	1,910
	Directors' remuneration (Note	,-	,	-,-		, ,	,
	39)	506	1,519	2,025	506	1,519	2,025
	Other directors' expenses	1,792	7,094	8,886	3,171	10,675	13,846
		55,507	84,111	139,618	51,012		112,943
(b)	Company	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000		Total 2015 KShs'000
	Depreciation and amortisation	11,872	56,163	68,035	6,396	36,468	42,864
	Amortisation of prepaid lease	38,722	102	38,824	38,722	408	39,130
	Audit fee	1,596	4,376	5,972	1,552	4,398	5,950
	Donations	1,019	2,905	3,924	665	1,245	1,910
	Directors' remuneration (Note						
	39)	506	1,519	2,025	506	1,519	2,025
	Other directors' expenses	1,792	5,189	6,981	3,171	8,712	11,883
		55,507	70,254	125,761	51,012	52,750	103,762
7.	Income tax						
7.	income tax					01 11	
	Tavatian navable/		Short term			Short term	
	Taxation payable/ (recoverable)	assurance business	insurance	Total 2016	assurance business		Total 2015
(a)	Group (Taxation recoverable)	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
(a)	Group (Taxation recoverable)	Nons ooo	Kons ooo	Nons ooo	Kons ooo	None out	Kons 000
	Balance brought forward		(56,147)	(56,147)	L	(59,761)	(59,761)
	Charge for the year	_	-	(33,111)	·	2,621	2,621
	Over provision in previous year		(631)	(631)		(17)	(17)
	Reclassification		(00.7	-		1,010	1,010
	Paid during the year		(16)	(16)	-		
	Balance carried forward		(56,794)	(56,794)		(56,147)	(56,147)
				` ' '			
(b)	Group (Taxation payable)						
(3)	Balance brought forward	48,005	4,864	52,869	30,005		30,005
	Reclassification	-		-	-	(1,010)	(1,010)
	Charge for the year	18,000	29,032	47,032	18,000	13,209	31,209
	Paid during the year	(13,709)	(22,771)	(36,480)	_	(8,613)	(8,613)
	Exchange differences	-	-	-		1,278	1,278
	Balance carried forward	52,296	11,125	63,421	48,005		52,869



# 7. Income tax (continued)

	Taxation payable/	Long term assurance	insurance		Long term assurance	insurance	
	(recoverable) (continued)	business KShs'000	business KShs'000	Total 2016 KShs'000	business KShs'000	business KShs'000	Total 2015 KShs'000
(b)	Company						
	Balance brought forward	48,005	(55,888)	(7,883)	30,005	(58,479)	(28,474)
	Charge for the year	18,000	- 10	18,000	18,000	2,591	20,591
	Over provision in previous year	-	(631)	(631)	- 10 Y	_	
	Paid during the year	(13,709)	-	(13,709)	-	-	<u>-</u>
	Balance carried forward	52,296	(56,519)	(4,223)	48,005	(55,888)	(7,883)
	Income tax charge/(credit)	Long term	Short term insurance	Total	Long term assurance	Short term insurance	Total
(c)	Group	business	business	2016	business	business	2015
	Current income tax charge	18,000	29,032	47,032	18,000	15,830	33,830
	Over provision in previous year		(631)	(631)	-	_	-
	Deferred tax charge/(credit)	(2,109)	(10,587)	(12,696)	(20,544)	19,738	(806)
			17,814	33,705	(2,544)	35,568	

The Group's current tax charge is computed in accordance with the income tax rules applicable to composite Kenyan Insurance companies. A reconciliation of the tax charge is shown below.

Group	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Profit before taxation	60,000	282,205	342,205	60,000	796,715	856,715
Tax calculated at a statutory tax rate of 30%	18,000	84,662	102,662	18,000	239,015	257,015
Tax effect of income not subject to tax		(177,297)	(177,297)		(351,280)	(351,280)
Tax effect of expenses not						
deductible for tax purposes  Overprovision in previous year		121,667 (631)	121,667 (631)		128,095	128,095
Deferred tax charge/(credit)	(2,109)	(10,587)	(12,696)	(20,544)	19,738	(806)
Income tax charge/(credit)	15,891	17,814	33,705	(2,544)	35,568	33,024

for the year ended 31 december 2016



## 7. Income tax (continued)

(d)

Income tax charge/(credit) Company	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Current income tax charge	18,000	- 111	18,000	18,000	2,591	20,591
Over provision in previous year	-	(631)	(631)	-	_	-
Deferred tax charge/(credit)	(2,109)	(9,635)	(11,744)	(20,544)	13,723	(6,821)
Income tax charge/(credit)	15,891	(10,266)	5,625	(2,544)	16,314	13,770
Company	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
Profit before taxation	60,000	222,682	282,682	60,000	744,678	804,678
Tax calculated at a statutory tax rate of 30%	18,000	66,805	84,805	18,000	223,403	241,403
Tax effect of income not subject to tax	, N.	(104,943)	(66,805)	-	(348,905)	(348,905)
Tax effect of expenses not		38,138	38,138	٠	128,093	128,093
deductible for tax purposes		(624)	(624)			
Overprovision in previous year	(2.100)	(631)	(631)	(20 544)	12 722	(6.921)
Deferred tax charge/(credit)	(2,109)	(9,635)	(11,744)	(20,544)	13,723	(6,821)
Income tax charge/(credit)	15,891	(10,266)	5,625	(2,544)	16,314	13,770

## 8. (a) Share capital

	Number of shares		Share of	capital
	2016 2015		2016	2015
	KShs'000	KShs'000	KShs'000	KShs'000
Authorised (Short-term business)				
Ordinary shares of KShs 100 each	5,500,000	5,500,000	550,000	550,000
Authorised (Long-term business)				
Ordinary shares of KShs 100 each	500,000	500,000	50,000	50,000
Total	6,000,000	6,000,000	600,000	600,000
Ordinary shares: Issued and fully paid				
At start and end of year (Short-term business)	4,000,002	4,000,002	400,000	400,000
Increase in share capital	-		-	
At end year (Short term business)	4,000,002	4,000,002	400,000	400,000
		700 41		
At start of year (Long-term business)	1,613,880	1,613,880	161,388	161,388
Increase in share capital	-		-	
At end of year (Long-term business)	1,613,880	1,613,880	161,388	161,388
Total	5,613,882	5,613,882	561,388	561,388

All ordinary shares issued are fully paid.



#### 8. (b) Earnings per share

Basic earnings per share is calculated by dividing the net profit for the year attributable to ordinary shareholders of the parent by the number of shares outstanding at the reporting date.

Diluted earnings per share is calculated by dividing the net profit for the year attributable to ordinary equity holders of the parent by the number of ordinary shares outstanding during the year plus the number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares. Basic and diluted earnings per share are the same. Group earnings reported for 2016 and 2015 were KShs 301,576,000 and KShs 812,532,000 respectively. Company earnings reported for 2016 and 2015 were KShs 277,057,000 and KShs 790,908,000 respectively.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	Gr	oup	Comp	oany
	2016	2015	2016	2015
Net profit attributable to ordinary shareholders for	KShs'000	KShs'000	KShs'000	KShs'000
basic and diluted earnings	301,576	812,532	277,057	790,908
	2016	2016	2016	2016
North and Continues the section and diluted	KShs	KShs	KShs	KShs
Number of ordinary shares for basic and diluted				
earnings per share	5,613,882	5,613,882	5,613,882	5,613,882
Basic earnings per share (KShs)	53.72	144.74	49.35	140.88
	33.12	177.77	43.55	140.00
Diluted earnings per share (KShs)	53.72	144.74	49.35	140.88

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these financial statements

#### (c) Dividend per share

Dividend per share is calculated by dividing dividends for the year by the weighted average number of ordinary shares outstanding during the year.

Dividend per share	KShs 10	KShs 10
Dividend proposed	KShs 56,140	KShs 56,140
	KShs' 000	KShs' 000
	2016	2015

In respect of the current year, the Directors propose the payment of a dividend of KShs 10 (2015: KShs 10) per share equivalent to total sum of KShs 56.14 million (2015: KShs 56.14 million) be paid to the shareholders.

Payment of dividends is subject to withholding tax at the rate of 5% for residents and 10% for non-residents. For resident shareholders, withholding tax is only deductible where the shareholding is below 12.5%.

for the year ended 31 december 2016



#### 9. Reserves

#### (a) Available-for-sale reserve

The fair value reserve relates to valuation of available-for-sale financial instruments. The movement in the fair value reserve for the Group and Company is shown below and in note 25 and in the statement of other comprehensive income on pages 21 and 23 respectively.

Group		Company	
2016 KShs'000	2015 KShs'000	2016 KShs'000	2015 KShs'000
IXOIIS GOO	ROIIS GGG	ROIIS GGG	rtono ooo
(3,490)	48,278	(3,013)	47,711
(13,005)	(52,319)	(13,291)	(51,275)
6,751	551	6,730	551
(6,254)	(51,768)	(6,561)	(50,724)
			-
(1,876)	_	(1,968)	-
(11,620)	(3,490)	(11,542)	(3,013)
	2016 KShs'000 (3,490) (13,005) 6,751 (6,254) (1,876)	2016 KShs'000 KShs'000 (3,490) 48,278 (13,005) (52,319) 6,751 551 (6,254) (51,768) (1,876) -	2016 KShs'000 KShs'000 KShs'000  (3,490) 48,278 (3,013)  (13,005) (52,319) (13,291)  6,751 551 6,730 (6,254) (51,768) (6,561)  (1,876) - (1,968)

#### (b) Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of financial statements of foreign operations.

		Group	Company		
	2016	2015	2016	2015	
	KShs'000	KShs'000	KShs'000	KShs'000	
At 1 January	(17,926)	(15,254)	-	_	
Exchange difference on transaction	8,634	(2,672)	-	_	
Income tax effect	-	-	-	- ·	
At 31 December	9,292	17,926	-	-	

#### (c) Revaluation reserve (Group and Company)

	2016 KShs'000	2015 KShs'000
At 1 January	289,427	236,119
Revaluation of buildings	43,666	57,033
Depreciation released on revaluation	15,735	14,300
Total revaluation	59,401	71,333
Deferred tax on revaluation	(17,820)	(17,110)
	41,581	54,223
Transfer of excess depreciation	(1,435)	(915)
At 31 December	329,573	289,427



#### (d) Non-controlling interests-Group

		2016 KShs'000	2015 KShs'000
At 1 January		65,331	54,172
Share of profit for the year		6,924	11,159
At 31 December The non-controlling interests consist of:	470 1411	72,255	65,331
Equity interests held by individual shareholders	35%	72,255	65,331

#### 10. Retained earnings

Included within retained earnings are gains arising from the revaluation of investment properties whose distribution is subject to restrictions imposed by legislation. The Commissioner of Insurance has placed restrictions on distribution of gains arising from the revaluation of investment properties of KShs 2,712.715 million (KShs 2,520.063 million for 2015). The movement for the year is show below:

		Group	Company		
	2016	2015	2016	2015	
	KShs'000	KShs'000	KShs'000	KShs'000	
At 1 January	1,808,648	991,201	1,706,158	914,335	
Profit for the year	257,467	749,988	232,948	728,364	
Transfer of excess depreciation	1,435	915	1,435	915	
Divedends paid	(56,224)		(56,224)	-	
Transfer from statutory reserve to retained					
earnings	44,109	62,544	44,109	62,544	
At 31 December	2,051,435	1,804,648	1,928,426	1,706,158	

Included in the retained earnings in 2015 is gain on transfer of one part of the properties (Kenindia Business Park) from General Business to Life Business. The gain amounting to KShs 976,837,000 is not distributable to shareholders.

#### 11. Statutory reserve

The statutory reserve represents profits from the long term business whose distribution is subject to restrictions imposed by the Kenyan Insurance Act. The Act restricts the amounts of surpluses of the long term business available for distribution to shareholders to 30% of the accumulated profits of the life business.

Movement in the statutory reserve for the Group and Company is shown below and in the statement of changes in equity on pages 28, 29, 30 and 31 respectively.

	Group		Company	
	2016	2015	2016	2015
Statutory reserve	KShs'000	KShs'000	KShs'000	KShs'000
At 1 January	318,516	318,516	318,516	318,516
			,	310,310
Surplus for the year	44,109	62,544	44,109	
				62,544
Transfer to retained earnings	(44,109)	(62,544)	(44,109)	(62,544)
	, , ,			
At 31 December	318,516	318,516	318,516	318,516

for the year ended 31 december 2016



#### 12. Property and equipment (Group)

#### (a) 31 December 2016

(a)

31 December 2016						
	Buildings KShs'000	Motor vehicles KShs'000		Fittings and equipment KShs'000	Work-in- progress kShs'000	Total KShs'000
Cost						
At 1 January 2016	629,046	73,214	183,547	184,603	43,963	1,114,373
Additions	367	10,687	10,003	4,371	22,984	48,412
Revaluation surplus	43,666	-	_	-		43,666
Disposals	<u>-</u>	(988)	(820)	(1,052)	-	(2,860)
Transfer to intangible assets	-		-	-	(66,947)	(66,947)
Exchange differences		(64)	(122)	(65)		(251)
At 31 December 2016	673,079	82,849	192,608	187,857	47.5	1,136,393
<b>Depreciation</b> At 1 January 2016		30,302	148,629	133,304		312,235
Charge for the year	15,735	13,373	12,855	7,269		42,232
Eliminated on revaluation	(15,735)	10,070	12,000	7,205		(15,735)
Eliminated on disposal	(10,700)	(919)	(680)	(672)	<u>-</u>	(2,271)
Exchange differences	_	(36)	40	(70)		(66)
At 31 December 2016		42,720				
		42,720	160,844	139,831		343,395
Net book value						
At 31 December 2016	673,079	40,129	31,764	48,026	_	792,998
ACCI Booomboi 2010						
31 December 2015			Mill	1000		
	Buildings	Motor	N. III	Fittings and	Work-in-	
	Buildings	Motor vehicles	Computer lequipment	Fittings and equipment	progress	Total
31 December 2015		Motor	Computer	Fittings and		
31 December 2015  Cost	Buildings KShs'000	Motor vehicles KShs'000	Computer equipment	Fittings and equipment KShs'000	progress	Total KShs'000
31 December 2015  Cost At 1 January 2015	Buildings KShs'000 571,860	Motor vehicles KShs'000	Computer equipment KShs'000	Fittings and equipment KShs'000	progress kShs'000	Total KShs'000 959,400
31 December 2015  Cost At 1 January 2015 Additions	Buildings KShs'000  571,860 153	Motor vehicles KShs'000	Computer equipment	Fittings and equipment KShs'000	progress	Total KShs'000 959,400 111,122
Cost At 1 January 2015 Additions Revaluation surplus	Buildings KShs'000 571,860	Motor vehicles KShs'000 53,222 25,850	Computer equipment KShs'000 152,754 32,228	Fittings and equipment KShs'000	progress kShs'000	Total KShs'000 959,400 111,122 57,033
Cost At 1 January 2015 Additions Revaluation surplus Disposals	Buildings KShs'000  571,860 153	Motor vehicles KShs'000 53,222 25,850 - (4,881)	Computer equipment KShs'000  152,754 32,228 - (204)	Fittings and equipment KShs'000  181,564 8,928 - (4,436)	progress kShs'000	Total KShs'000 959,400 111,122 57,033 (9,521)
Cost At 1 January 2015 Additions Revaluation surplus	Buildings KShs'000  571,860 153	Motor vehicles KShs'000 53,222 25,850	Computer equipment KShs'000 152,754 32,228	Fittings and equipment KShs'000	progress kShs'000	Total KShs'000 959,400 111,122 57,033
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences At 31 December 2015	Buildings KShs'000  571,860 153	Motor vehicles KShs'000 53,222 25,850 - (4,881)	Computer equipment KShs'000  152,754 32,228 - (204)	Fittings and equipment KShs'000  181,564 8,928 - (4,436)	progress kShs'000	Total KShs'000 959,400 111,122 57,033 (9,521)
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences At 31 December 2015 Depreciation	Buildings KShs'000  571,860 153 57,033	Motor vehicles KShs'000 53,222 25,850 - (4,881) (977) 73,214	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547	Fittings and equipment KShs'000  181,564 8,928 - (4,436) (1,453)  184,603	progress kShs'000 - 43,963 - -	Total KShs'000 959,400 111,122 57,033 (9,521) (3,661) 1,114,373
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 - (4,881) (977) 73,214	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547	Fittings and equipment KShs'000  181,564 8,928 - (4,436) (1,453)  184,603	progress kShs'000 - 43,963 - -	Total KShs'000  959,400 111,122 57,033 (9,521) (3,661)  1,114,373  288,336
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015 Charge for the year	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 - (4,881) (977) 73,214	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547	Fittings and equipment KShs'000  181,564 8,928 - (4,436) (1,453)  184,603	progress kShs'000 - 43,963 - -	Total KShs'000 959,400 111,122 57,033 (9,521) (3,661) 1,114,373 288,336 44,886
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 - (4,881) (977) 73,214 18,980 14,201	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547  140,549 8,897	Fittings and equipment KShs'000  181,564 8,928 - (4,436) (1,453)  184,603  128,807 7,488	progress kShs'000 - 43,963 - -	Total KShs'000 959,400 111,122 57,033 (9,521) (3,661) 1,114,373 288,336 44,886 (14,300)
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation Eliminated on disposal	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 (4,881) (977) 73,214 18,980 14,201	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547  140,549 8,897 - (151)	Fittings and equipment KShs'000  181,564 8,928 (4,436) (1,453)  184,603  128,807 7,488 (1,959)	progress kShs'000 - 43,963 - -	Total KShs'000 959,400 111,122 57,033 (9,521) (3,661) 1,114,373 288,336 44,886 (14,300) (4,375)
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 - (4,881) (977) 73,214 18,980 14,201	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547  140,549 8,897	Fittings and equipment KShs'000  181,564 8,928 - (4,436) (1,453)  184,603  128,807 7,488	progress kShs'000 - 43,963 - -	Total KShs'000 959,400 111,122 57,033 (9,521) (3,661) 1,114,373 288,336 44,886 (14,300)
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation Eliminated on disposal	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 (4,881) (977) 73,214 18,980 14,201	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547  140,549 8,897 - (151)	Fittings and equipment KShs'000  181,564 8,928 (4,436) (1,453)  184,603  128,807 7,488 (1,959)	progress kShs'000 - 43,963 - -	Total KShs'000  959,400 111,122 57,033 (9,521) (3,661)  1,114,373  288,336 44,886 (14,300) (4,375)
Cost At 1 January 2015 Additions Revaluation surplus Disposals Exchange differences  At 31 December 2015 Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation Eliminated on disposal Exchange differences	Buildings KShs'000  571,860 153 57,033 629,046	Motor vehicles KShs'000 53,222 25,850 (4,881) (977) 73,214 18,980 14,201 (2,265) (614)	Computer equipment KShs'000  152,754 32,228 (204) (1,231)  183,547  140,549 8,897 - (151) (666)	Fittings and equipment KShs'000  181,564 8,928	progress kShs'000 - 43,963 - -	Total KShs'000  959,400 111,122 57,033 (9,521) (3,661)  1,114,373  288,336 44,886 (14,300) (4,375) (2,312)

Work in progress in 2015 related to the new computer software.

No property and equipment are held as security against any liabilities.

629,046

In the opinion of the directors, there is no impairment of property and equipment as at 31 December 2015 and 2016.

42,912

34,918

51,299

43,963

At 31 December 2015

802,138



## 13. Property and equipment (Company)

(a) 31 December 2016	Buildings KShs'000		equipment		Work-in- progress	Total
Cost	KSIIS 000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
At 1 January 2016	629,046	65,440	156,403	173,529	43,963	1,068,381
Additions	367	10,687	5,142		22,984	42,410
Revaluation surplus	43,666	10,007	3, 142	3,230	22,904	43,666
Transfer to intangible assets	43,000		_		(66,947)	(66,947)
Disposals			(56)	(573)	(00,947)	(629)
At 31 December 2016	673,079	76,127	161,489	176,186		1,086,881
At 31 December 2016	673,079	70,127	101,409	170,100		1,000,001
Depreciation						
At 1 January 2016	<u>.</u>	25,235	141,761	126,525		293,521
Charge for the year	15,735	12,723	5,934		_	40,669
Eliminated on revaluation	(15,735)	12,720	- 0,004	0,277	• <u>-</u>	(15,735)
Eliminated on disposal	(10,700)		(52)	(421)	_	(473)
At 31 December 2016	<u>-</u>	37,958	147,643	132,381		317,982
At 01 December 2010		01,500	147,040	102,001		317,302
Net book value						
At 31 December 2016	673,079	38,169	13,846	43,805		768,899
71101 2000111201 2010			10,010	10,000		. 00,000
(b) 31 December 2015	Carrier M.	Motor	ComputerF	_	Work-in-	
	Buildings		equipment	•	progress	Total
	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
Cost						
		44.0=0	440.500	400.00=		
At 1 January 2015	571,860	44,378	146,532	169,297	-	932,067
Additions	153	44,378 25,850	146,532 9,960	169,297 7,530	43,963	932,067 87,456
Additions Revaluation surplus		25,850 -	9,960	7,530 -	- 43,963 -	932,067 87,456 57,033
Additions	153				43,963 - -	932,067 87,456
Additions Revaluation surplus Disposals	153 57,033	25,850 - (4,788)	9,960 (89)	7,530 - (3,298)	-	932,067 87,456 57,033 (8,175)
Additions Revaluation surplus	153	25,850 -	9,960	7,530 -	43,963 - - - 43,963	932,067 87,456 57,033
Additions Revaluation surplus Disposals  At 31 December 2015	153 57,033	25,850 - (4,788)	9,960 (89)	7,530 - (3,298)	-	932,067 87,456 57,033 (8,175)
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation	153 57,033	25,850 - (4,788) <b>65,440</b>	9,960 - (89) <b>156,403</b>	7,530 - (3,298) 173,529	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b>
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015	153 57,033 - <b>629,046</b>	25,850 - (4,788) <b>65,440</b> 14,190	9,960 (89) <b>156,403</b> 135,565	7,530 (3,298) 173,529	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015 Charge for the year	153 57,033 - <b>629,046</b> - 14,300	25,850 - (4,788) <b>65,440</b>	9,960 - (89) <b>156,403</b>	7,530 - (3,298) 173,529	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114 40,468
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation	153 57,033 - <b>629,046</b>	25,850 - (4,788) <b>65,440</b> 14,190 13,250	9,960 (89) <b>156,403</b> 135,565 6,275	7,530 (3,298) 173,529 121,359 6,643	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114 40,468 (14,300)
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015 Charge for the year	153 57,033 - <b>629,046</b> - 14,300	25,850 - (4,788) <b>65,440</b> 14,190	9,960 (89) <b>156,403</b> 135,565	7,530 (3,298) 173,529	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114 40,468
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation	153 57,033 - <b>629,046</b> - 14,300	25,850 - (4,788) <b>65,440</b> 14,190 13,250	9,960 (89) <b>156,403</b> 135,565 6,275	7,530 (3,298) 173,529 121,359 6,643 (1,477)	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114 40,468 (14,300)
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation Eliminated on disposal	153 57,033 - <b>629,046</b> - 14,300	25,850 - (4,788) <b>65,440</b> 14,190 13,250 - (2,205)	9,960 (89) <b>156,403</b> 135,565 6,275	7,530 (3,298) 173,529 121,359 6,643	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114 40,468 (14,300) (3,761)
Additions Revaluation surplus Disposals  At 31 December 2015  Depreciation At 1 January 2015 Charge for the year Eliminated on revaluation Eliminated on disposal	153 57,033 - <b>629,046</b> - 14,300	25,850 - (4,788) <b>65,440</b> 14,190 13,250 - (2,205)	9,960 (89) <b>156,403</b> 135,565 6,275	7,530 (3,298) 173,529 121,359 6,643 (1,477)	-	932,067 87,456 57,033 (8,175) <b>1,068,381</b> 271,114 40,468 (14,300) (3,761)

for the year ended 31 december 2016



#### 14. Intangible assets (Group and Company)

	Long term assurance	Short term insurance		Long term assurance	Short term insurance	
	business KShs'000	business KShs'000	Total 2016 KShs'000	business KShs'000	business KShs'000	Total 2015 KShs'000
Cost						
At 1 January	16,517	8,079	24,596	13,905	8,079	21,984
Additions	18,687	-	18,687	2,612	_	2,612
Reclassification from work-in-						7
progress	-	66,947	66,947	-	<u> </u>	<u> </u>
At 31 December	35,204	75,026	110,230	16,517	8,079	24,596
Amortisation						
At 1 January	11,983	7,018	19,001	10,041	6,564	16,605
Charge for the year	6,966	20,402	27,368	1,942	454	2,396
At 31 December	18,949	27,420	46,369	11,983	7,018	19,001
Net book value At 31 December	16,255	47,606	63,861	4,534	1,061	5,595

Intangible assets relate to the cost of purchase and installation of computer software (PREMIA). Additions during the year relate to the cost of purchase and installation of ELIFE (Life Business) while transfer from work-in-progress relate to the cost of purchase and installation of GENISYS (General Business). As at 31 December 2016, these intangible assets were tested for impairment, and management has determined no impairment provision is required in respect of these intangibles.

#### 15. Prepaid operating lease rentals

#### (a) Group

	Long term assurance	Short term insurance		Long term assurance	Short term insurance	
	business	business	Total 2016	business	business	Total 2015
	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
Cost						
At 1 January	1,248,431	9,314	1,247,745	23,081	27,189	50,270
Additions		- L	-	1,225,000	-	1,225,000
Transfer to life business			-		(17,735)	(17,735)
Reclassification to amortisation			_	350	(140)	210
At 31 December	1,248,431	9,314	1,257,745	1,248,431	9,314	1,257,745
Amortisation						
At 1 January	48,325	2,398	50,723	9,253	10,201	19,454
Charge for the year	38,722	104	38,826	38,722	410	39,132
Eliminated on transfer	- To-	- 10	-		(8,072)	(8,072)
Reclassification to cost			-	350	(141)	209
At 31 December	87,047	2,502	89,549	48,325	2,398	50,723
Net book value						
At 31 December	1,161,384	6,812	1,168,196	1,200,106	6,916	1,207,022



## 15 Prepaid operating lease rentals (continued)

## (b) Company

Cost	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
At 1 January	1,248,431	9,168	1,257,249	23,081	26,903	49,984
Additions		-	-	1,225,000	-	1,225,000
Reclassification to amortisation	_		-	350		350
Transfers	_	-	-	-	(17,735)	(17,735)
At 31 December	1,248,431	9,168	1,257,249	1,248,431	9,168	1,257,599
Amortisation						
At 1 January	48,325	2,387	50,712	9,253	10,051	19,304
Eliminated on transfer	-	-	-	· .	(8,072)	(8,072)
Reclassification to cost	-	-	-	350	-	350
Charge for the year	38,722	102	38,824	38,722	408	39,130
At 31 December	87,047	2,489	89,536	48,325	2,387	50,712
Net book value						
At 31 December	1,161,384	6,679	1,168,063	1,200,106	6,781	1,206,887

## 16. Investment properties

(a)	Group	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000		Short term insurance business KShs'000	Total 2015 KShs'000
	At start of year	1,617,760	1,030,428	2,648,188	1,100,533	1,322,440	2,422,973
	Additions	80	550	630	146,512	230	146,742
	Transfer to life business	- 1 1 1 2 -	_	-		(385,000)	(385,000)
	Fair value gains	113,162	79,490	192,652	370,715	92,758	463,473
	At end of year	1,731,002	1,110,468	2,841,470	1,617,760	1,030,428	2,648,188

## (b) Company

Long term	Short term		Long term	Short term	
assurance	insurance		assurance	insurance	
business	business	Total 2016	business	business	Total 2015
KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
1,617,760	1,022,868	2,640,628	1,100,533	1,314,880	2,415,413
80	550	630	146,512	230	146,742
		-	-	(385,000)	(385,000)
113,162	71,050	184,212	370,715	92,758	463,473
1,731,002	1,094,468	2,825,470	1,617,760	1,022,868	2,640,628
	assurance business KShs'000 1,617,760 80 - 113,162	business KShs'000 KShs'000 1,617,760 1,022,868 80 550 	assurance business total 2016 KShs'000 KShs'000 KShs'000 KShs'000 https://doi.org/10.1016/state.101	assurance business         insurance business         Total 2016 KShs'000         assurance business KShs'000           1,617,760         1,022,868         2,640,628         1,100,533           80         550         630         146,512           -         -         -         -           113,162         71,050         184,212         370,715	assurance business KShs'000         insurance business KShs'000         assurance business KShs'000         insurance business KShs'000 <t< td=""></t<>

for the year ended 31 december 2016



#### 16. Investment properties (continued)

Investment properties are stated at fair value, which has been determined based on valuation (open market value for existing use) performed by City Valuers Limited as at 31 December 2016. City Valuers Limited are industry specialists in valuing these types of investment properties. The fair value is supported by market evidence and represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable, willing seller in an arm's length transaction at the date of valuation in accordance with the standards issued by the International Valuation Standards Committee. In estimating the fair value of the properties, the highest and best use of the properties is their current use. Valuations are performed on an annual basis using recent transaction prices for similar use assets and the fair value gains and losses are dealt with in the statement of profit or loss.

The Group enters into operating leases for all its investment properties. The rental income arising during the year amounted to KShs 128,509,000 (2015: KShs 113,238,000), which is included in investment income - (see note 3).

Direct operating expenses (included in note 3) attributable to the rental of these properties during the year were KShs 61,637,000 (2015: KShs 81,076,000).

Disclosures regarding minimum lease payments have been provided in Note 38(b).

# The following table shows an analysis of investment properties recorded at fair value by level of the fair value hierarchy

Group	2016	2015
Level 1	-	And a second
Level 2	2,841,470	2,648,188
Level 3	-	
Fair value as at 31 December	2,841,470	2,648,188
Company		
Level 1	-	-
Level 2	2,825,470	2,640,628
Level 3	-	-
Fair value as at 31 December	2,825,470	2,640,628

#### 17. Investment in subsidiaries

	Percentage (%) of shareholding	2016 KShs'000	2015 KShs'000
Kenya Pravack Limited	100	3,640	3,640
Kenindia Asset Management Company Limited Tanzindia Assurance Company Limited	100 65	10,000 68,265	10,000 68,265
At 31 December Investment in subsidiaries is stated at cost		81,905	81,905

#### **Kenya Pravack Limited**

The principal activity of Kenya Pravack Limited is to carry out investments for Kenindia Assurance Company Limited. All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the parent company do not differ from the proportion of ordinary shares held.



#### 17. Investment in subsidiaries (continued)

#### **Kenindia Asset Management Company Limited**

The principle activity of Kenindia Asset Management Company Limited is that the company manages and administers retirement benefit schemes. All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the parent company do not differ from the proportion of ordinary shares held.

#### **Tanzindia Assurance Company limited**

The principal activity of Tanzindia Assurance Company Limited is the transaction of general insurance business. All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the parent company do not differ from the proportion of ordinary shares held.

The total non-controlling interest for the period is KShs 82,010,000 (2015: KShs 65,331,000) which is wholly attributed to Tanzindia Assurance Company Limited.

Set out below are the summarised financial information for the subsidiary whose non-controlling interest are material to the group;

Total assets         2,094,011 (1,882,997)         1,792,178 (1,609,630)           Net assets         211,014         182,548           Summarised statement of profit or loss         777,524         731,452           Underwriting surplus/(loss)         37,229         (10,617)           Profit before income tax         47,653         50,591           Income tax expense/income         (27,870)         (18,709)           Other comprehensive income         19,783         31,882           Total comprehensive income allocated to non-controlling interest         6,924         11,159           Summarised statement of cash flows         (12,766)         36,104           Net cash (used in)/generated from operating activities         (12,766)         36,104           Net cash used in investing activities         (56,843)         (63,904)           Net cash generated from financing activities         9,479         155           Net decrease in cash and cash equivalents         (60,130)         (27,645)           Cash and cash equivalents at beginning of year         75,420         54,238           Exchange gains on cash and cash equivalents         1,538         48,827	Summarised statement of financial position	2016	2015
Total liabilities         (1,882,997)         (1,609,630)           Net assets         211,014         182,548           Summarised statement of profit or loss           Gross earned premiums         777,524         731,452           Underwriting surplus/(loss)         37,229         (10,617)           Profit before income tax         47,653         50,591           Income tax expense/income         (27,870)         (18,709)           Other comprehensive income         19,783         31,882           Total comprehensive income allocated to non-controlling interest         6,924         11,159           Summarised statement of cash flows         (12,766)         36,104           Net cash (used in)/generated from operating activities         (12,766)         36,104           Net cash used in investing activities         (56,843)         (63,904)           Net cash generated from financing activities         9,479         155           Net decrease in cash and cash equivalents         (60,130)         (27,645)           Cash and cash equivalents at beginning of year         75,420         54,238           Exchange gains on cash and cash equivalents         1,538         48,827		KShs'000	KShs'000
Total liabilities         (1,882,997)         (1,609,630)           Net assets         211,014         182,548           Summarised statement of profit or loss         777,524         731,452           Gross earned premiums         777,524         731,452           Underwriting surplus/(loss)         37,229         (10,617)           Profit before income tax         47,653         50,591           Income tax expense/income         (27,870)         (18,709)           Other comprehensive income         19,783         31,882           Total comprehensive income allocated to non-controlling interest         6,924         11,159           Summarised statement of cash flows         (12,766)         36,104           Net cash (used in)/generated from operating activities         (56,843)         (63,904)           Net cash used in investing activities         (56,843)         (63,904)           Net cash generated from financing activities         9,479         155           Net decrease in cash and cash equivalents         (60,130)         (27,645)           Cash and cash equivalents at beginning of year         75,420         54,238           Exchange gains on cash and cash equivalents         1,538         48,827	Total assets	2.094.011	1.792.178
Summarised statement of profit or loss  Gross earned premiums  777,524  731,452  Underwriting surplus/(loss)  777,524  731,452  Underwriting surplus/(loss)  777,524  731,452  Underwriting surplus/(loss)  777,524  731,452  47,653  50,591  Income tax expense/income (27,870)  (18,709)  Other comprehensive income  19,783  31,882  Total comprehensive income allocated to non-controlling interest  6,924  11,159  Summarised statement of cash flows  Net cash (used in)/generated from operating activities Net cash used in investing activities (56,843)  Net cash generated from financing activities (56,843)  Net cash generated from financing activities (60,130)  (27,645)  Cash and cash equivalents at beginning of year  75,420  54,238  Exchange gains on cash and cash equivalents 1,538  48,827			
Summarised statement of profit or loss  Gross earned premiums  777,524  731,452  Underwriting surplus/(loss)  777,524  731,452  Underwriting surplus/(loss)  777,524  731,452  Underwriting surplus/(loss)  777,524  731,452  47,653  50,591  Income tax expense/income (27,870)  (18,709)  Other comprehensive income  19,783  31,882  Total comprehensive income allocated to non-controlling interest  6,924  11,159  Summarised statement of cash flows  Net cash (used in)/generated from operating activities Net cash used in investing activities (56,843)  Net cash generated from financing activities (56,843)  Net cash generated from financing activities (60,130)  (27,645)  Cash and cash equivalents at beginning of year  75,420  54,238  Exchange gains on cash and cash equivalents 1,538  48,827		044.044	400 = 40
Gross earned premiums         777,524         731,452           Underwriting surplus/(loss)         37,229         (10,617)           Profit before income tax         47,653         50,591           Income tax expense/income         (27,870)         (18,709)           Other comprehensive income         -         -           Total comprehensive income         19,783         31,882           Total comprehensive income allocated to non-controlling interest         6,924         11,159           Summarised statement of cash flows         -         -           Net cash (used in)/generated from operating activities         (12,766)         36,104           Net cash used in investing activities         (56,843)         (63,904)           Net cash generated from financing activities         9,479         155           Net decrease in cash and cash equivalents         (60,130)         (27,645)           Cash and cash equivalents at beginning of year         75,420         54,238           Exchange gains on cash and cash equivalents         1,538         48,827	Net assets	211,014	182,548
Underwriting surplus/(loss)  Profit before income tax 47,653 50,591 Income tax expense/income (27,870) Other comprehensive income Total comprehensive income 19,783 31,882  Total comprehensive income allocated to non-controlling interest 6,924 11,159  Summarised statement of cash flows Net cash (used in)/generated from operating activities Net cash used in investing activities (56,843) Net cash generated from financing activities (56,843) Net cash generated from financing activities (60,130) Cash and cash equivalents at beginning of year Exchange gains on cash and cash equivalents 1,538 48,827	Summarised statement of profit or loss		
Profit before income tax Income tax expense/income Other comprehensive income Total comprehensive income Total comprehensive income 19,783 31,882  Total comprehensive income allocated to non-controlling interest 6,924 11,159  Summarised statement of cash flows Net cash (used in)/generated from operating activities Net cash used in investing activities Net cash generated from financing activities Net decrease in cash and cash equivalents  Cash and cash equivalents at beginning of year Exchange gains on cash and cash equivalents 1,538 48,827	Gross earned premiums	777,524	731,452
Income tax expense/income Other comprehensive income Total comprehensive income Total comprehensive income allocated to non-controlling interest  Summarised statement of cash flows Net cash (used in)/generated from operating activities Net cash used in investing activities Net cash generated from financing activities Net decrease in cash and cash equivalents  Cash and cash equivalents at beginning of year Exchange gains on cash and cash equivalents  (12,766) 36,104 (55,843) (63,904) (60,130) (27,645)  Cash and cash equivalents at beginning of year Exchange gains on cash and cash equivalents  1,538 48,827	Underwriting surplus/(loss)	37,229	(10,617)
Income tax expense/income Other comprehensive income Total comprehensive income Total comprehensive income allocated to non-controlling interest  Summarised statement of cash flows Net cash (used in)/generated from operating activities Net cash used in investing activities Net cash generated from financing activities Net decrease in cash and cash equivalents  Cash and cash equivalents at beginning of year Exchange gains on cash and cash equivalents  (12,766) 36,104 (56,843) (63,904) (60,130) (27,645)  Cash and cash equivalents at beginning of year Exchange gains on cash and cash equivalents  1,538 48,827			
Other comprehensive incomeTotal comprehensive income19,78331,882Total comprehensive income allocated to non-controlling interest6,92411,159Summarised statement of cash flowsNet cash (used in)/generated from operating activities(12,766)36,104Net cash used in investing activities(56,843)(63,904)Net cash generated from financing activities9,479155Net decrease in cash and cash equivalents(60,130)(27,645)Cash and cash equivalents at beginning of year75,42054,238Exchange gains on cash and cash equivalents1,53848,827			
Total comprehensive income allocated to non-controlling interest  6,924 11,159  Summarised statement of cash flows  Net cash (used in)/generated from operating activities (12,766) 36,104  Net cash used in investing activities (56,843) (63,904)  Net cash generated from financing activities (9,479 155)  Net decrease in cash and cash equivalents (60,130) (27,645)  Cash and cash equivalents at beginning of year 75,420 54,238  Exchange gains on cash and cash equivalents 1,538 48,827		(27,870)	(18,709)
Total comprehensive income allocated to non-controlling interest  6,924  11,159  Summarised statement of cash flows  Net cash (used in)/generated from operating activities  (12,766)  Net cash used in investing activities  (56,843)  Net cash generated from financing activities  9,479  155  Net decrease in cash and cash equivalents  (60,130)  Cash and cash equivalents at beginning of year  Exchange gains on cash and cash equivalents  1,538  48,827		19 783	31 882
Summarised statement of cash flows  Net cash (used in)/generated from operating activities (12,766) 36,104  Net cash used in investing activities (56,843) (63,904)  Net cash generated from financing activities 9,479 155  Net decrease in cash and cash equivalents (60,130) (27,645)  Cash and cash equivalents at beginning of year 75,420 54,238  Exchange gains on cash and cash equivalents 1,538 48,827	Total comprehensive meetic	10,700	01,002
Net cash (used in)/generated from operating activities(12,766)36,104Net cash used in investing activities(56,843)(63,904)Net cash generated from financing activities9,479155Net decrease in cash and cash equivalents(60,130)(27,645)Cash and cash equivalents at beginning of year75,42054,238Exchange gains on cash and cash equivalents1,53848,827	Total comprehensive income allocated to non-controlling interest	6,924	11,159
Net cash used in investing activities(56,843)(63,904)Net cash generated from financing activities9,479155Net decrease in cash and cash equivalents(60,130)(27,645)Cash and cash equivalents at beginning of year75,42054,238Exchange gains on cash and cash equivalents1,53848,827	Summarised statement of cash flows		
Net cash generated from financing activities9,479155Net decrease in cash and cash equivalents(60,130)(27,645)Cash and cash equivalents at beginning of year75,42054,238Exchange gains on cash and cash equivalents1,53848,827	Net cash (used in)/generated from operating activities	(12,766)	36,104
Net decrease in cash and cash equivalents(60,130)(27,645)Cash and cash equivalents at beginning of year75,42054,238Exchange gains on cash and cash equivalents1,53848,827	Net cash used in investing activities	(56,843)	(63,904)
Cash and cash equivalents at beginning of year75,42054,238Exchange gains on cash and cash equivalents1,53848,827		9,479	155
Exchange gains on cash and cash equivalents 1,538 48,827	Net decrease in cash and cash equivalents	(60,130)	(27,645)
Exchange gains on cash and cash equivalents 1,538 48,827	Cash and cash equivalents at heginning of year	75 <i>42</i> 0	54 238
		·	
		16,828	

for the year ended 31 december 2016



#### 18. Available-for-sale equity investments

#### (a) Group

(a)	Group	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
	At start of year Additions	675	175,186 -	176,126	675 -	175,451 4,715	176,126 4,715
	Exchange loss	N:	(333)	(333)	_	(4,980)	(4,980)
	At end of year	675	174,853	175,528	675	175,186	175,861
(b)	Company	Long term assurance	Short term insurance	Total	Long term	Short term insurance	Total
		business KShs'000	business KShs'000	2016 KShs'000	business KShs'000	business KShs'000	2015 KShs'000
	At start of year Additions	675	122,779	123,454	675 -	122,779	123,454
	At end of year	675	122,779	123,454	675	122,779	123,454

Available-for-sale equity investments comprise investments in shares of unquoted companies, and are carried at cost, since their fair value cannot be reliably estimated. There is no market for these investments and the Group intends to hold them for the long term.

## 19. Financial assets at fair value through profit and loss

(a)	Group						
· í		Long term	Short term		Long term	Short term	
		assurance	insurance		assurance	insurance	
		business	business		business	business	Total 2015
		KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
	At start of year	193,608	82,772	276,380	177,878	94,223	272,101
	Additions	420	286	706	55,180		55,180
	Exchange gain/(losses)		17	17		(290)	(290)
	Disposals		1	-	(975)	(487)	(1,462)
	Fair value losses	(52,830)	(23,435)	(76,265)	(38,475)	(10,254)	(48,729)
	At end of year	141,198	59,640	200,838	193,608	82,772	276,380
(b)	Company						
	At start of year	193,608	72,003	265,611	177,878	84,528	262,406
	Additions	420	286	706	55,180		55,180
	Disposals			-	(975)	(487)	(1,462)
	Fair value gains	(52,830)	(26,141)	(78,971)	(38,475)	(12,038)	(50,513)
	At end of year	141,198	46,148	187,346	193,608	72,003	265,611

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## 20. Loans receivable (Group and Company)

		Long term assurance business	Short term insurance business KShs'000	Total 2016	business	Short term insurance business KShs'000	Total 2015
	Mortgage loans	KShs'000		KShs'000	KShs'000		KShs'000
	At start of year Loan repayments	4,813 	<u> </u>	4,813 	4,813	Y	4,813 
١	At end of year	4,813	<u> </u>	4,813	4,813	<del>- //-</del>	4,813
1	Maturity profile of mortgage Loans maturing						
	In 1-5 years	3,546	_	3,546	3,546	<i>,</i>	3,546
١	In over 5 years	1,267	_	1,267	1,267	<u> </u>	1,267
	At end of year	4,813		4,813	4,813		4,813
	Policy loans						
	At start of year	91,010		91,010	80,413		80,413
	Loan advanced	22,071	100	22,071	31,135		31,135
	Loan repayments	(26,691)	1-11-	(26,691)	(20,538)	<u> </u>	(20,538)
	At end of year	86,390		86,390	91,010		91,010
	Maturity profile of policy loans						
	Loans Maturing						
	Within 1 year	7,943		7,943	7,757	_	7,757
	In 1-5 years	46,530	- 1	46,530	44,240	-	44,240
	In over 5 years	31,917	- 11	31,917	39,013	-	39,013
	At end of year	86,390		86,390	91,010		91,010

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#### 20. Loans and receivables (Group and Company) (continued)

Motor vehicle loans (Maturing between 1-5 years)	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
At start of year	153	680	833	153	1,169	1,322
Loan advanced	960	-	960	-	-	-
Loan repayments	(20)	240)	(260)		(489)	(489)
At end of year	1,093	440	1,533	153	680	833
Book amount						
Mortgage loans	4,813		4,813	4,813		4,813
Policy loans	86,390	<u> </u>	86,390	91,010	-	91,010
Motor vehicles	1,093	440	1,533	153	680	833
At end of year	92,296	440	92,736	95,976	680	96,656

Mortgage loans, policy loans and staff motor vehicle loans are carried at amortised cost. The weighted average effective interest rates for these loans are disclosed in Note 5. There is no concentration of credit risk in respect of these loans.

#### **Collateral**

The group holds collateral against loans to loanees (staff and non-staff) in the form of mortgage interests over property and motor vehicle. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. The Group can liquidate the collateral in case of default. The Group holds in its custody the title deeds and log books for the assets attributable to the mortgage loans and motor vehicle loans respectively on behalf of the loanees. The title documents are released to the loanees upon full settlement of the respective loans. The collateral for the policy loans is the cash surrender value of the underlying policy. In the opinion of the directors, the collateral in place is adequate to cover the debt amount. In case of default, the policy loan is written off against the cash surrender value. None of these loans have had their terms renegotiated.

### 21. Receivables arising out of reinsurance arrangements

Group	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Amount due from re-insurers Allowance for credit losses	32,593 (32,593)	2,001,408 - <b>2,001,408</b>	2,034,001 (32,593) <b>2,001,408</b>	32,593 - <b>32,593</b>	1,338,918 - 1,338,918	1,371,511 - 1,371,511
Company Amount due from re-insurers Allowance for credit losses	32,593 (32,593)	1,241,904 - <b>1,241,904</b>	1,274,497 (32,593) <b>1,241,904</b>	32,593 - <b>32,593</b>	936,954 - <b>936,954</b>	969,547 - <b>969,547</b>

Receivables arising out of reinsurance arrangements are non-interest bearing. Those past due and non-interest bearing are not considered impaired as these relate to active accounts and recovery is still being pursued by management. For an analysis of the past due not impaired receivables arising from reinsurance arrangements, refer to Note 41 (Credit Risk).



#### 22. Receivables arising out of direct insurance arrangements

	Group		Company		
	2016	2015	2016	2015	
	KShs'000	KShs'000	KShs'000	KShs'000	
Outstanding premium	1,154,054	1,020,376	852,466	763,366	
Allowance for credit losses	(284,401)	(276,331)	(283,012)	(272,221)	
At 31 December	869,653	744,045	569,454	491,145	
Allowance for credit losses					
At the beginning of the year	276,331	252,500	272,221	248,203	
Charge for the year	10,791	26,796	10,791	24,018	
Exchange difference	(63)	(1,562)	-	-	
Bad debts written off	(2,658)	(1,403)	-	<u> </u>	
At 31 December	284,401	276,331	283,012	272,221	
Aged analysis of outstanding premium					
Neither past due nor impaired					
Less than 30 days	74,406	67,889	74,271	(36,673)	
31 – 60 days	55,432	196,062	55,297	91,500	
61 – 90 days	52,950	163,922	52,815	59,360	
Past due but not impaired					
91 – 120 days	86,181	112,368	42,843	43,894	
Over 120 days	600,684	339,582	344,228	333,064	
A4 24 December	900.050	744.045	ECO 454	404 445	
At 31 December	869,653	744,045	569,454	491,145	

Receivables arising out of direct insurance arrangements are non-interest bearing and are generally on cash and carry terms (require immediate settlement). Amounts that are past due are not considered impaired as these relate to active accounts and recovery is still being pursued by management.

#### 23. Insurance liabilities

Insurance liabilities comprise gross claims reported, claims handling expense liabilities and the liability for claims incurred but not reported and are stated net of expected recoveries from salvage and subrogation. The expected recoveries at the end of 2016 and 2015 are insignificant.

	Group		Company	
(i) Outstanding balances	2016	2015	2016	2015
	KShs'000	KShs'000	KShs'000	KShs'000
Short-term/ (non-life) insurance contracts				
Claims reported and claims handling expenses	3,596,172	4,916,607	2,967,536	4,333,993
Salvage recoverable	-		-	
Claims incurred but not reported	1,168,869	942,251	1,043,142	825,728
	4,765,041	5,858,858	4,010,678	5,159,721
Reinsurers' share of insurance liabilities	(2,813,198)	(4,017,859)	(2,322,589)	(3,525,788)
Net outstanding liabilities	1,951,843	1,840,999	1,688,089	1,633,933
Long term assurance contracts				
Claims reported and claims handling expenses	51,499	41,489	51,499	41,489

for the year ended 31 december 2016



## 23. Insurance liabilities (continued)

## (ii) Outstanding claims provisions movement

Long term assurance business (Group and Company)

#### **Short term insurance business**

#### (a) Group

(b)

At end of year

	Insurance contract liabilities KShs'000	Re-insurers' share of liabilities KShs'000	Total	Insurance l contract liabilities KShs'000	Re-insurers' share of liabilities KShs'000	Total 2015 KShs'000
At 1 January	5,858,858	4,017,859	1,840,999	7,569,573	5,762,780	1,806,793
Claims incurred in current						
accident year	3,099,354	1,562,988	1,536,366	1,942,615	668,443	1,274,172
Claims paid during the year	(4,193,171)	(2,767,649)	(1,425,522)	(3,653,330)	(2,413,364)	(1,239,966)
At end of year	4,765,041	2,813,198	1,951,843	5,858,858	4,017,859	1,840,999
At end of year  Company	4,765,041	2,813,198	1,951,843	5,858,858	4,017,859	1,840,999
	<b>4,765,041</b> 5,159,721	<b>2,813,198</b> 3,525,788	<b>1,951,843</b> 1,633,933	<b>5,858,858</b> 6,782,791	<b>4,017,859</b> 5,129,857	<b>1,840,999</b> 1,652,934
Company						
Company At 1 January						
Company  At 1 January Claims incurred in current	5,159,721	3,525,788	1,633,933	6,782,791	5,129,857	1,652,934

2,322,589

1,688,089

5,159,721

3,525,788

4,010,678

1,633,933



#### 24. Other receivables

(a) Group	Long teri assurand busines KShs'00	s business	Total 2016	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
Due from related compa	anies	- 287	287		_	_
Prepayments		- 1,370	1,370	268	3,114	3,382
Interdepartmental balar	nce	- 41,306	41,306	-	894,001	894,001
Deposits, outstanding re	ental					
income and others	80,43	5 407,030	487,465	21,045	396,605	417,650
At end of year	80,43	5 449,993	530,428	21,313	1,293,720	1,315,033
(a) Company  Amount due from relate	ad.					
companies	-	40,129	40,129	100	43,039	43,039
Interdepartmental balar	nces -	41,306	41,306	7	894,001	894,001
Prepayments		1,370	1,370	268	1,108	1,376
Deposits, outstanding r	rental		ŕ			
income and others	80,435	392,488	472,923	21,045	351,593	372,638
At end of year	80,435	475,293	555,728	21,313	1,289,741	1,311,054

Other receivables category is made up of amounts due from related companies, inter-departmental balance, pre-payments, deposits, outstanding rental income and miscellaneous receivables. For terms and conditions relating to related party receivables refer to note 39. Other receivables are non-interest bearing and are generally on 30-90 days terms.

#### (b) Kenya Motor Insurance Pool (Group and company)

The amount due from Kenya Motor Insurance Pool relates to the Group's share of net assets in a motor insurance pool where underwriters/insurance companies in Kenya were required to cede a portion of their premiums to a pool in order to cushion themselves from excessive claims arising from public vehicles incidences. The Kenya Motor Insurance Pool is able to settle claims as and when they fall due. In the opinion of the directors, the amount due from Kenya Motor Insurance Pool is recoverable.

	KShs'000	KShs'000
At 1 January	86,201	86,857
Net increase/(decrease) in group share of net assets of the pool	3,230	(656)
At end of year	89,431	86,201
At end of year	09,431	00,201
Summarised financial information in respect of the Kenya Motor Pool is as follows	3:	
	2016	2015
	KShs'000	KShs'000
Total assets new/old pool	922,425	889,020
Total liabilities new/old pool	(87,507)	(88,336)
Total net assets	834,918	800,684
Group's share of net assets	89,431	86,201
Surplus/(loss) for the year new/old pool	34,234	(6,542)
Group's share of the profit/(loss) for the year	3,230	(656)

2016

2015

for the year ended 31 december 2016



#### 25. Government securities

(a) Group
-----------

(b)

Treasury bills and bonds movement	Long term assurance business KShs'000	Short term insurance busines KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2015 KShs'000
	Held to maturity	Held to maturity		Held to maturity	Held to maturity	-
At start of year Additions Maturity of bonds Reclassification Accrued interest	19,582,129 3,574,767 (760,298) - (79,123)		-	16,336,729 4,347,992 (1,177,692) - 75,100	245,537	(1,177,692) 51,449
At end of year	22,317,475	1,541,677	23,859,152	19,582,129	297,337	19,879,466
Treasury bills and bonds maturing						
-Within 1 year -In 1-5 years -After 5 years	604,414 3,870,389 17,842,672	52,866 30,060 1,458,751		712,740 3,653,614 15,215,775		764,189 3,653,614 15,461,663
At end of year	22,317,475	1,541,677	23,859,152	19,582,129	297,337	19,879,466
Company						
Company  Treasury bills and bonds movement	Long term assurance business KShs'000	Short term insurance business KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000		Total 2015 KShs'000
Treasury bills and bonds	assurance business	insurance business		assurance business	insurance business	
Treasury bills and bonds movement  At start of year Additions Maturity of bonds Income tax effect	assurance business KShs'000 Held of maturity 19,582,129 3,574,767 (760,298)	insurance business KShs'000 Held to maturity 245,888 1,219,421	19,828,017 4,794,188 (760,298)	assurance business KShs'000 Held of maturity 16,336,729 4,347,992 (1,177,692)	insurance business KShs'000 Held to maturity	16,336,729 4,593,529 (1,177,692)
Treasury bills and bonds movement  At start of year Additions Maturity of bonds Income tax effect Accrued interest	assurance business KShs'000 Held of maturity 19,582,129 3,574,767 (760,298) (79,123)	insurance business KShs'000 Held to maturity 245,888 1,219,421	19,828,017 4,794,188 (760,298) - (55,621)	assurance business KShs'000 Held of maturity 16,336,729 4,347,992 (1,177,692) - 75,100	insurance business KShs'000 Held to maturity - 245,537 - 351	16,336,729 4,593,529 (1,177,692) - 75,451
Treasury bills and bonds movement  At start of year Additions Maturity of bonds Income tax effect	assurance business KShs'000 Held of maturity 19,582,129 3,574,767 (760,298)	insurance business KShs'000 Held to maturity 245,888 1,219,421	19,828,017 4,794,188 (760,298)	assurance business KShs'000 Held of maturity 16,336,729 4,347,992 (1,177,692)	insurance business KShs'000 Held to maturity - 245,537 - 351	16,336,729 4,593,529 (1,177,692)
At start of year Additions Maturity of bonds Income tax effect Accrued interest  At end of year	assurance business KShs'000 Held of maturity 19,582,129 3,574,767 (760,298) (79,123)	insurance business KShs'000 Held to maturity 245,888 1,219,421	19,828,017 4,794,188 (760,298) - (55,621)	assurance business KShs'000 Held of maturity 16,336,729 4,347,992 (1,177,692) - 75,100	insurance business KShs'000 Held to maturity - 245,537 - 351	16,336,729 4,593,529 (1,177,692) - 75,451
Treasury bills and bonds movement  At start of year Additions Maturity of bonds Income tax effect Accrued interest  At end of year  Treasury bills and bonds	assurance business KShs'000 Held of maturity 19,582,129 3,574,767 (760,298) (79,123)	insurance business KShs'000 Held to maturity 245,888 1,219,421	19,828,017 4,794,188 (760,298) - (55,621)	assurance business KShs'000 Held of maturity 16,336,729 4,347,992 (1,177,692) - 75,100 19,582,129	insurance business KShs'000  Held to maturity  245,537  - 351  245,888	16,336,729 4,593,529 (1,177,692) - 75,451



#### 25. Government securities (continued)

Treasury bills and bonds movement	insurance business KShs'000	Short term insurance business KShs'000	Short term insurance business KShs'000	Short term insurance business KShs'000
(Available-for-sale)	Gro	up	Comp	any
	2016 KShs'000	2015 KShs'000	2016 KShs'000	2015 KShs'000
At start of year	846,866	916,376	834,094	851,492
Additions	-	127,268	-	127,268
Maturity of bonds	(115,095)	(95,200)	(114,378)	(95,200)
Reclassification	· · · · · · -	(51,449)	-	<u>-</u>
Fair value adjustment recorded in other comprehensive				
income (Note 9a)	(6,254)	(51,768)	(6,561)	(50,724)
Income tax effect	-	- / / -	-	-
Accrued interest	6,881	1,639	6,898	1,258
At end of year	732,398	846,866	720,053	834,094
Treasury bills and bonds maturing		04.044		70.540
-Within 1 year	-	91,314	407.075	78,542
-In 1-5 years	191,659	224,036	187,975	224,036
-After 5 years	540,739	531,516	532,078	531,516
At end of year	732,398	846,866	720,053	834,094

Held to maturity government securities are in long term business and short term business and are carried at amortised costs (i.e. cost plus accrued discount or interest) and any premium or discount is amortised through profit or loss during the tenancy of the bond or securities. Available-for-sale government securities are in short term business, and are carried at fair value. Gains and losses on valuation of fair value on available-for-sale investments are dealt with in the statement of other comprehensive income.

for the year ended 31 december 2016



#### 26.(a) Amounts payable under deposit administration contracts

Movements in amounts payable under deposit administration contracts during the year were as shown below. The liabilities are shown inclusive of interest accumulated to 31 December. Interest was declared and credited to the customer accounts at a weighted average rate of 12% for the year (2015: 15%).

	2016 KShs'000	2015 KShs'000
At start of the year	16,990,526	13,963,555
Pension fund deposits received	2,517,094	2,238,915
Withdrawals and benefits paid	(2,290,432)	(1,268,350)
Commissions and expenses charged	(148,855)	(111,669)
Investment income	2,084,616	2,168,075
At end of year	19,152,949	16,990,526
(b) Payable under annuities		
At start of year		
Funds received	343,614	_
Benefits paid	(5,989)	-
Net increase	5,160	
At end of year	342,785	

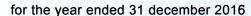
#### 27. Actuarial value of policy holders' liabilities

The company underwrites long term policies under its long term assurance business. This type of business is subjected to an actuarial method where liabilities are determined by the company on the advice of the consulting actuary and actuarial valuations are carried out on an annual basis. The annual actuarial valuation of the life fund was carried out by the company's consulting Actuary, Saket Singhal, as at 31 December 2016 and 31 December 2015 respectively, using the net premium method and revealed an actuarial surplus of KShs 1,230 million (2015: KShs 876 million) after reserves set aside and before declaration of interest and bonuses to policy holders and distribution to shareholders. The actuary recommended KShs 60 million (2015: KShs 60 million) transfer from the life fund to the shareholders.

Assets and liabilities of the life fund	2016 KShs'000	2015 KShs'000
Actuarial value of policy holders' liabilities	5,860,540	4,953,607
Life fund assets	5,860,540	4,953,607

Policy holders' liabilities are stated inclusive of cumulative provisions for interest and bonuses payable as at 31 December 2016 and 31 December 2015 respectively.

Movement is as follows:	2016	2015
	KShs'000	KShs'000
At start of the year	4,953,607	4,182,877
Policyholders' bonuses and interest	1,093,710	527,100
Surrenders and annuity payments	(130,259)	(45,450)
(Decrease)/increase in the period (net)	(56,518)	289,080
At end of year	5,860,540	4,953,607





## 27. Actuarial value of policy holders' liabilities (Group and Company) (continued)

#### **Actuarial assumptions:**

The significant valuation assumptions for the actuarial valuation as at 31 December 2016 are summarised below. The same assumptions were used in 2015.

Material judgement is required in determining the liabilities and in the choice of assumptions. Assumptions in use are based on past experience, current internal data, external market indices and benchmarks which reflect current observable market prices and other published information. Assumptions and prudent estimates are determined at the date of valuation and no credit is taken for possible beneficial effects of voluntary withdrawals. Assumptions are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations.

#### Mortality rates

Assumptions are based on standard industry and national tables, according to the type of contract written. They reflect recent historical experience and are adjusted when appropriate to reflect the Group's own experiences. An appropriate, but not excessive, prudent allowance is made for expected future improvements. Assumptions are differentiated by sex, underwriting class and contract type.

An increase in rates will lead to a larger number of claims (and claims could occur sooner than anticipated), which will increase the expenditure and reduce profits for the shareholders. The rates of mortality used in calculating the liability under a policy are the rates assumed in accordance with the tables published for the Institute of Actuaries in England and the Faculty of Actuaries of Scotland. The company uses the KE 2007-2010 mortality table as a base table for standard mortality rates. The rate of interest used was 4% per annum compound for all long term assurance policies. For valuing annuities, the KE 2007-2010 mortality table for annuities is used with interest at 6.5% per annum. Statistical methods are used to adjust the mortality rates reflected on the base table based on the company's experience of improvement or worsening of the mortality. There are reserves established to take account of the possible deterioration of mortality experience in respect of HIV/AIDS related deaths.

#### Longevity

Assumptions are based on standard industry and national tables, adjusted when appropriate to reflect the Group's own risk experience. An appropriate but not excessive prudent allowance is made for expected future improvements. Assumptions are differentiated by sex, underwriting class and contract type.

An increase in longevity rates will lead to an increase in the number of annuity payments made, which will increase the expenditure and reduce profits for the shareholders.

#### Investment return

The weighted average rate of return is derived based on a model portfolio that is assumed to back liabilities, consistent with the long–term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

An increase in investment return would lead to a reduction in expenditure and an increase in profits for the shareholders.

#### Expenses

Operating expenses assumptions reflect the projected costs of maintaining and servicing in–force policies and associated overhead expenses. The current level of expenses is taken as an appropriate expense base, adjusted for expected expense inflation if appropriate.

An increase in the level of expenses would result in an increase in expenditure thereby reducing profits for the shareholders.

for the year ended 31 december 2016



## 27. Actuarial value of policy holders' liabilities (Group and Company) (continued)

#### **Actuarial assumptions (continued)**

#### Lapse and surrender rates

Lapses relate to the termination of policies due to non–payment of premiums. Surrenders relate to the voluntary termination of policies by policyholders. Policy termination assumptions are determined using statistical measures based on the Group's experience and vary by product type, policy duration and sales trends.

An increase in lapse rates early in the life of the policy would tend to reduce profits for shareholders, but later increases are broadly neutral in effect.

#### Discount rate

Life insurance liabilities are determined as the sum of the discounted value of the expected benefits and future administration expenses directly related to the contract, less the discounted value of the expected theoretical premiums that would be required to meet these future cash outflows. Discount rates are based on current industry risk rates, adjusted for the Group's own risk exposure.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for the shareholders.

#### Sensitivity analysis on actuarial assumptions

The basis of valuation of life insurance contracts is prescribed in the Insurance Act of Kenya 1984. The Act prescribes Net Premium Valuation method which is very conservative. Changes in actuarial basis derived from recent experience investigations do not have a significant impact in the actuarially derived reserves. The actuarial method used is not sensitive to changes in the key assumptions used in determining the actuarial liabilities. The key actuarial assumptions will need to change very significantly for the actuarial liabilities to change by a relatively small percentage.

Changes in mortality assumptions will have the following impact in the statement of profit or loss.

			Assets		Assets
	% change in	Insurance	backing life	Insurance	backing life
Sensitivities	base	participating	shareholders	participating	shareholders
		2016	2016	2015	2015
		KShs'000	KShs'000	KShs'000	KShs'000
Discount rate on:					
Assurance mortality	+1%			(80,100)	
Assurance mortality	-1%			86,490	



#### 28. Provision for unearned premium

(a)	Group		2016			2015	
			Re-			Re-	
		Gross KShs'000	insurance KShs'000	Net KShs'000	Gross KShs'000	insurance KShs'000	Net KShs'000
	At beginning of year	1,443,681	599,908	843,773	1,381,350	597,372	783,978
	Increase/(decrease) in the year _	22,906	(11,982)	34,888	62,331	2,536	59,795
	At end of year	1,466,587	587,926	878,661	1,443,681	599,908	843,773
(b)	Company						
	At beginning of year	1,067,429	372,942	694,487	977,183	349,674	627,509
	Increase/(decrease) in the year _	33,797	(9,420)	43,217	90,246	23,268	66,978
	At end of year	1,101,226	363,522	737,704	1,067,429	372,942	694,487

Unearned premiums represent the proportion of the premiums written in periods up to the accounting date that relates to the unexpired terms of policies in force at the reporting date, and is computed using the 1/24<sup>th</sup> method.

Provision for unearned premium is classified as current liability.

The movement in the unearned premium is as follows:

Net arned mium s'000
mium s'000
s'000
3,978
6,961
0,001
7,166)
3,773
7,509
3,646
5,668)
4,487
7, 3

for the year ended 31 december 2016



#### 29. Deferred tax

Deferred tax is calculated, in full, on all temporary differences under the liability method using a principal tax rate of 30% (2015: 30%). The deferred tax assets and liabilities are made up of the following:

	asset

(a)		Long term assurance business KShs'000	Short term insurance KShs'000	Total 2016 KShs'000	Long term assurance business KShs'000	Short term insurance KShs'000	Total 2015 KShs'000
	Accelerated capital allowances Temporary differences arising from	- n	(635)	(635)	1	(2,630)	(2,630)
	accrued leave	1	7,594	7,594	1-	7,234	7,234
	Other temporary differences	-	(4,421)	(4,421)	19	(1,572)	(1,572)
	Tax losses carried forward	-	112,297	112,297	-	101,216	101,216
	At end of year	_	114,835	114,835		104,248	104,248
(b)	Company						
	Accelerated capital allowances Temporary differences arising from	- n	181	181	1111	(2,630)	(2,630)
	accrued leave		7,594	7,594		7,200	7,200
	Other temporary differences		(6,282)	(6,282)	-	(1,259)	(1,259)
	Tax losses carried forward		112,297	112,297		100,844	100,844
	At end of year		113,790	113,790		104,155	104,155
	Deferred tax liability						
(a)	Group						
	Actuarial surplus	(1,995)		(1,995)	(4,104)	-	(4,104)
	Accelerated capital allowances		-			(873)	(873)
	Other temporary differences	-	- (4.070)	(4.070)		(5,759)	(5,759)
	Fair value on AFS		(1,876)	(1,876)		_	
	Deferred tax on fixed assets revaluation	_	(99,071)	(99,071)		(81,251)	(81,251)
			(00,01.1)	(66,61.1)		(01,201)	(01,201)
	At end of year	(1,995)	(100,947)	(102,942)	(4,104)	(87,883)	(91,987)
(b)	Company						
	Actuarial surplus	(1,995)		(1,995)	(4,104)		(4,104)
	Fair value on AFS		(1,968)	(1,968)			Figure 1
	Deferred tax on fixed assets		101.07	(0.4.2		(0.4.0-1)	(0.1.0-1)
	revaluation	-	(94,351)	(94,351)		(81,251)	(81,251)
	At end of year	(1,995)	(96,319)	(98,314)	(4,104)	(81,251)	(85,355)

The Group offsets tax assets and liabilities if and only if it has legally enforceable right to set off current tax assets and current tax liabilities which the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same tax authority.



#### 30. Insurance payables

		201	2016		2015	
(a)	Group	Amounts payables on direct insurance business KShs'000	Amounts payable from reinsurance KShs'000	Amounts payables on direct insurance KShs'000	reinsurance	
	At 1 January Arising during the year Utilised/paid	230,125 - (36,145)	2,107,179 434,971	272,423 - (42,298)	1,537,727 569,452	
	At end of year	193,980	2,542,150	230,125	2,107,179	
(b)	Company					
	At 1 January Arising during the year Utilised /paid	230,125 - (36,145)	1,641,811 185,325 -	272,423 - (42,298)	1,240,644 401,167	
	At end of year	193,980	1,827,136	230,125	1,641,811	

Insurance payables comprise of amounts payable on direct insurance business (to agents and brokers) and amounts payable from reinsurance (payable to the reinsurers).

#### 31. Other payables

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			2016			2015	
		Long term	Short term		Long term	Short term	
		assurance	insurance		assurance	insurance	
		business	business	Total	business	business	Total
(a)	Group	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
	Inter- departmental balance	41,306	<u> </u>	41,306	894,001	_	894,001
	Accrued leave	3,291	22,022	25,313	3,750	20,252	24,002
	Accrued expenses	7,526	47,207	54,733	8,015	50,503	58,518
	Other liabilities	216,726	293,446	510,172	103,125	2,164,439	2,267,564
		23 E V					
	At end of year	268,849	362,675	631,524	1,008,891	2,235,194	3,244,085
(b)	Company						
(2)	Company						
	Accrued expenses	7,526	45,936	53,462	8,015	49,216	57,231
	Accrued leave	3,291	22,022	25,313	3,750	20,138	23,888
	Inter-departmental balance	41,306		41,306	894,001		894,001
	Other liabilities	216,726	296,819	513,545	103,125	2,108,634	2,211,759
				3.0,0.0	30,120	_, ,	
	At end of year	268,849	364,777	633,626	1,008,891	2,177,988	3,186,879

For terms and conditions relating to related party payables, refer to Note 39.

Other payables are non-interest bearing and are generally on 30-90 day terms. Other payables are carried at amortised cost.

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#### 32. Cash and cash equivalents

assurance insurance Total assurance insurance business business 2016 business business KShs'000 KShs'0	ness 2015
Bank and cash balances 71,779 58,709 130,488 165,282 136 Deposits with financial institutions maturing within 90 days of the date of acquisition(call deposits and	3,945 302,227
fixed deposits) 503,274 343,972 847,246 388,169 2,289 Commercial paper maturing within 90 days of the date of	,479 2,677,648
acquisition 102,704 41,082 143,786 103,425	- 103,425
677,757 443,763 1,121,520 656,876 2,426	3,083,300
Bank overdraft - (66,255) - (66,255)	_
At end of year 677,757 377,508 1,055,265 656,876 2,426	3,083,300
(b) Company	
Bank and cash balances 71,779 34,765 106,544 165,282 57 Deposits with financial institutions maturing within	7,259 222,541
90 days of the date of acquisition(call deposits and	
fixed deposits) 503,274 336,453 839,727 388,169 2,282 Commercial paper maturing within 90 days of the date of	2,522 2,670,691
acquisition 102,704 41,082 143,786 103,425	- 103,425
677,757 412,300 1,090,057 656,876 2,339	
Bank overdraft - (66,255)	
At end of year 677,757 346,045 1,023,802 656,876 2,339	,781 2,996,657

Short-term deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group. All bank balances are subject to an average variable interest rate of 0.6% (2015: 0.5%).

The carrying amounts disclosed above reasonably approximate fair value at the reporting date. There are no restrictions or collateral held on cash and equivalents.

Bank overdraft is secured by fixed deposits held with the bank.



#### 33. Financial instruments

#### (a) Summary per category

#### (i) Group

The Group's financial instruments are summarised by categories as follows:

	Held-to	Loans and other		Financial	
	maturity		Available-for-	assets at fair	
	financial d assets	asn and cash equivalents	sale financial assets	profit and	
		Note 20,24,32)	(Note 25)	(Note19,33)	Total
Financial assets	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
31 December 2016:					
Investment in quoted shares				200,838	200,838
Investment in government				200,030	200,030
securities	23,859,152	-1	732,398	-	24,591,550
Loans receivable		92,736		-	92,736
Other receivables		530,428	-	-	530,428
Deposits with financial institutions:					
-Maturing after 90 days of					
the date of acquisition	1100			335,196	335,196
-Maturing within 90 days of					
the date of acquisition	- 1	847,246			847,246
Total deposits with financial institutions		847,246		335,196	1 100 110
Commercial paper		047,240		143,786	1,182,442 143,786
				· ·	
Bonds and debentures		400.400		105,560	105,560
Bank and cash balances	_	130,488			130,488
Carrying value	23,859,152	1,600,898	732,398	785,380	26,977,828

for the year ended 31 december 2016



- 33. Financial instruments (continued)
- (a) Summary per category (continued)
- (i) Group

The Group's financial instruments are summarised by categories as follows:

The Group's financial instrume	nts are summ	arised by car	tegories as to	llows:		
		Held-to maturity	Loans and other eceivables, cash and cash equivalents	Available- for-sale financial	Financial assets at Fair value through profit	
		assets	(Note	assets	and loss	
		(Note 25)	20,24,32)		(Note19,33)	Total
Financial assets		KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
31 December 2015:					070.000	070 000
Investment in quoted shares		-		-	276,380	276,380
Investment in government secu	irities	19,879,466	-	846,866	-	20,726,332
Loans receivable		-	96,656	_		96,656
Other receivables		1 1 1 T	1,316,370	-	_	1,316,370
Deposits with financial institution						
- Maturing after 90 days of the	date of		- 4		717,074	717,074
acquisition  - Maturing within 90 days of the	a date of					
acquisition	date of	-	2,677,648	-	-	2,677,648
Total deposits with financial ins	titutions		2,677,648	_	717,074	3,394,722
Commercial paper				_	103,425	103,425
Bank and cash balances			302,206	_	_	302,206
	_					
Carrying value	_	19,879,466	4,392,880	846,866	1,096,879	26,216,091
	iabilities at	Liabilities		_iabilities at	Liabilities	
	amortised	at fair	Total	amortised	at fair	Total
	cost	value	2016	cost	value	2015
Financial liabilities	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
Financial liabilities at amortised	621 524		631,524	2 244 005		2 244 005
cost (Note 31) Payable under deposit	631,524		031,524	3,244,085	16,990,526	3,244,085
administration liabilities (Note 26)		19,152,949	19,152,949		10,330,320	16,990,526
Payable under annuities		342,785	342,785			-
Bank overdraft	66,255		66,255			
Carrying value	697,779	19,495,734	20,193,513	3,244,085	16,990,526	20,234,611



- 33. Financial instruments (continued)
- (a) Summary per category (continued)
- (ii) Company

The Company's financial instruments are summarised by categories as follows:

Financial assets	Held-to- maturity financial assets (Note25)	other receivables, cash and cash equivalents (Note 20,24,32)	Available- for-sale financial assets (Note25)	Financial assets at fair value through profit and loss (Note19,33)	Total
	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
31 December 2016:					
Investment in quoted shares	-	-	-	187,346	187,346
Investment in government securities	23,806,286	-	720,053	-	24,526,339
Loans receivable	-	92,736	-		92,736
Other receivables		555,728	_	-	555,728
Deposits with financial institutions:					
- Maturing after 90 days of the date of					
acquisition	100	-	-	176,936	176,936
- Maturing within 90 days of the date of					
acquisition	<u>-</u>	839,727		<del>-</del>	839,727
Total deposits with financial institutions	-	839,727		176,936	1,016,663
Commercial paper		-	-	143,786	143,786
Bonds and debentures	-	-	-	105,560	105,560
Bank and cash balances		106,544	_	-	106,544
Carrying value	23,806,286	1,594,735	720,053	613,628	26,734,702

Financial liabilities	Liabilities at amortised cost KShs'000	Liabilities at fair value KShs'000	2016	Liabilities at amortised cost KShs'000	Liabilities at fair value KShs'000	Total 2015 KShs'000
Financial liabilities at amortised						
cost (Note 31)	633,626		633,626	3,186,879		3,186,879
Payable under deposit						
administration liabilities (Note 26)		19,152,949	19,152,949	<u> </u>	16,990,526	16,990,526
Payable under annuities		342,785	342,785			
Bank overdraft	66,255		66,255			
Carrying value	699.881	19.495.734	20.195.615	3.186.879	16.990.526	20.177.405

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#### 33. Financial instruments (continued)

#### (a) Summary per category (continued)

#### (ii) Company

Financial assets	Held-to- maturity	Loans and other eceivables, cash and cash equivalents (Note 20,24,32)	Available- for-sale financial assets (Note25) KShs'000	Financial assets at fair value through profit and loss (Note19,33) KShs'000	Total KShs'000
31 December 2015:	Kons 000	Kons ooo	Nons oou	Kons ooo	Kons ooo
Investment in quoted shares	_	W 1 L		265,611	265,611
Investment in government securities	19,828,017		834,094	-	20,662,111
Loans receivable	- Littli - I	96,656	_		96,656
Other receivables	-	1,312,391		-	1,312,391
Deposits with financial institutions:					
-Maturing after 90 days of the date of				507 507	507 507
acquisition				507,537	507,537
-Maturing within 90 days of the date of acquisition		2,670,691			2,670,691
Total deposits with financial		2,070,091	77-100		2,070,091
institutions	-	2,670,691		507,537	3,178,228
Commercial paper		- 100	-	103,425	103,425
Bank and cash balances		222,520		-	222,520
Carrying value	19,828,017	4,302,258	834,094	876,573	25,840,942

#### (b) Fair value of financial assets and liabilities not carried at fair value

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the financial statements (i.e., held to maturity and loans and receivables).

#### Assets for which fair value approximates carrying value

For financial assets and financial liabilities that have a short-term maturity (less than three months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits, and savings accounts without a specific maturity. For other variable rate instruments an adjustment is also made to reflect the change in required credit spread since the instrument was first recognised.

#### Fixed rate financial instruments

The fair value of fixed rate financial assets and liabilities carried at amortised cost are estimated by comparing market interest rates when they were first recognised with current market rates for similar financial instruments. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and maturity. For quoted debt issued the fair values are determined based on quoted market prices. For those notes issued where quoted market prices are not available, a discounted cash flow model is used based on a current interest rate yield curve appropriate for the remaining term to maturity and credit spreads.





#### 33. Financial instruments (continued)

#### (c) Determination of fair value and fair value hierarchy

Below follows required disclosure of fair value measurements, using a three-level fair value hierarchy that reflects the significance of the inputs used in determining the measurements. It should be noted that these disclosure only cover instruments measured at fair value.

#### Level 1

Included in level 1 category are financial assets and liabilities that are measured in whole or in part by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### Level 2

Included in level 2 category are financial assets and liabilities measured using significant inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). For example, instruments measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions are categorised as level 2.

Financial assets and liabilities measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions are assets and liabilities for which pricing is obtained via pricing services, but where prices have not been determined in an active market, financial assets with fair values based on broker quotes, investments in private equity funds with fair values obtained via fund managers and assets that are valued using the Group's own models whereby the majority of assumptions are market observable.

#### Level 3

Financial assets and liabilities measured using significant inputs that are not based on observable market data are categorised as level 3. Non market observable inputs means that fair values are determined in whole or in part using a valuation technique (model) based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data. The main asset classes in this category are unlisted equity investments and limited partnerships. Valuation techniques are used to the extent that observable inputs are not available, thereby allowing for situations for which there is little, if any, market activity for the asset or liability at the measurement date. However, the fair value measurement objective remains the same, that is, an exit price from the perspective of the Group. Therefore, unobservable inputs reflect the Group's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). These inputs are developed based on the best information available, which might include the Group's own data. However, significant portion of the unquoted shares have been valued at cost and variation in inputs would not have significant fair value change.

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## 33. Financial instruments (continued)

### (c) Determination of fair value and fair value hierarchy (continued)

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

				Total fair
Group As at 31 December 2016	Level 1 KShs'000	Level 2 KShs'000	Level 3	value
AS at 31 December 2016	K5ns 000	NSns 000	KShs'000	KShs'000
Financial assets:				
				-
Financial assets held-for-trading				
Investment in quoted shares	200,838	-		200,838
Financial assets designated at fair value through				
profit and loss Deposits with financial institutions	1,182,442			1,182,442
Commercial paper	1,102,442	143,786		1,162,442
Bonds and debentures		105,560		105,560
Bank and cash balances	L 10.	130,488	_	130,488
	1,182,442	379,834	-	1,562,276
Available-for-sale financial assets				
Investment in government securities	732,398	<u> </u>		732,398
Total financial assets	2,115,678	379,834	A STATE	2,495,512
				,,
Financial liabilities:				
Deposit administration and annuities		19,495,734	-	19,495,734
Group As at 31 December 2015				
As at 31 December 2013				
Financial assets:				
Financial assets held-for-trading				
Investment in quoted shares	276,380			276,380
Financial assets designated at fair value through				
profit and loss				
Deposits with financial institutions	3,394,722			3,394,722
Commercial paper		103,425		103,425
Bank and cash balances	- 2 204 722	302,227	-	302,227
Available-for-sale financial assets	3,394,722	405,652		3,800,374
Investment in government securities	846,866			846,866
	0.10,000	137		0.10,000
Total financial assets	4,517,968	405,652		4,923,620
Financial liabilities:		No. Rept.		
Deposit administration contracts		16,990,526		16,990,526



## 33. Financial instruments (continued)

c)	Determination of fair value and fair value hiera	Level 1	Level 2	Level 3	Total fair value
	As at 31 December 2016	KShs'000	KShs'000	KShs'000	KShs'000
	Financial assets:				
	Financial assets held-for-trading				
	Investment in quoted shares	187,346		-	187,346
_	Financial assets designated at fair value			11/	
	through profit and loss				
	Deposits with financial institutions	1,016,663	W / )	80 and ₌	1,016,663
	Commercial paper	_	143,786	_	143,786
-	Bonds and debentures		105,560		105,560
	Bank and cash balances	<u> </u>	106,544	-	106,544
		1,016,663	355,890		1,372,553
	Available-for-sale financial assets				
	Investment in government securities	750,053	<u> </u>	-	750,053
	Total financial assets	1,954,062	355,890	-	2,309,952
	Financial liabilities:				
	Deposit administration and annuities	<u> </u>	19,495,734	-	19,495,734
	Company				
	Company As at 31 December 2015				
	As at 31 December 2015 Financial assets:				
	As at 31 December 2015	265,611			265,611
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares	265,611			265,611
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading	265,611			265,611
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value	<u>265,611</u> 3,178,228			265,611 3.178,228
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value through profit and loss	N. T. C. C.	- 103,425		
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value through profit and loss Deposits with financial institutions	N. T. C. C.	- 103,425 222,541		3.178,228
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value through profit and loss Deposits with financial institutions Commercial paper Bank and cash balances	N. T. C. C.			3.178,228 103,425
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value through profit and loss Deposits with financial institutions Commercial paper Bank and cash balances  Available-for-sale financial assets	3,178,228 - - - 3,178,228	222,541		3.178,228 103,425 222,541 3,504,194
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value through profit and loss Deposits with financial institutions Commercial paper Bank and cash balances	3,178,228 - -	222,541		3.178,228 103,425 222,541
	As at 31 December 2015  Financial assets:  Financial assets held-for-trading Investment in quoted shares  Financial assets designated at fair value through profit and loss Deposits with financial institutions Commercial paper Bank and cash balances  Available-for-sale financial assets	3,178,228 - - - 3,178,228	222,541		3.178,228 103,425 222,541 3,504,194

Deposit administration contracts

16,990,526

16,990,526

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#### 34. Actuarial valuation

In accordance with section 57 of the Insurance Act, 1984 as amended by the Insurance (Amendment) Act, 1994, an actuarial valuation of the life fund was carried out by Saket Singhal actuaries and financial consultants, into the financial condition in respect of the long-term insurance business of the company and revealed an actuarial surplus of KShs 2,657.35 million (2015: KShs 2,359.36 million) before setting aside reserves and before declaration of interest and bonuses to policyholders. The value of the life fund at 31 December 2016 before distribution to shareholders was KShs 25,448.87 million (2015: KShs 22,005.57 million). Transfers before tax were made out of the statutory reserve in the year amounting to KShs 60 million (2015: KShs 60 million) based on the recommendation of the Actuary.

#### 35. Weighted average effective fixed interest rates

The following table summarises the weighted average effective interest rates at the year end on the principal interest-bearing investments:

	2016	2015
	%	%
Mortgage loans	8.00	8.00
Policy loans	15.00	15.00
Government securities	12.72	12.72
Deposits with financial institutions	9.65	12.51

Deposits with financial institutions regarded as cash and cash equivalents have an average maturity of 3 months (2015: 3 months)

		2016	2015
36.	Reinsurers' share of insurance liabilities	KShs'000	KShs'000
	Short term business		
	Group		
	Reinsurers' share of:		
	- unearned premiums (Note 28)	587,926	599,908
	- notified claims outstanding	2,302,620	3,699,395
	- claims incurred but not reported	510,578	318,464
		2,813,198	4,017,859
	At end of year	3,401,124	4,617,767
	Company		
	Reinsurers' share of:		
	- unearned premiums (Note 28)	363,522	372,942
	- notified claims outstanding	1,900,059	3,289,336
	- claims incurred but not reported	422,530	236,452
		2,322,589	3,525,788
	At and of year	2 696 111	2 000 720
	At end of year	2,686,111	3,898,730

Amounts due from reinsurers in respect of claims already paid by the company on contracts that are reinsured are included in receivables arising out of reinsurance arrangements in the statement of financial position.

Detailed movements in the above reinsurance assets are shown below and in Notes 23 and 28.

Gro	oup	Company		
2016	2015	2016	2015	
KShs'000	KShs'000	KShs'000	KShs'000	
4,617,767	6,360,152	3,898,730	5,479,531	
(1,216,643)	(1,742,385)	(1,212,619)	(1,580,801)	
3,401,124	4,617,767	2,686,111	3,898,730	
	2016 KShs'000 4,617,767 (1,216,643)	KShs'000 4,617,767 (1,216,643) KShs'000 6,360,152 (1,742,385)	2016       2015       2016         KShs'000       KShs'000       KShs'000         4,617,767       6,360,152       3,898,730         (1,216,643)       (1,742,385)       (1,212,619)	

Reinsurers' share of insurance liabilities is classified as a current asset.



#### 37. Contingent liabilities

#### Legal Proceedings and Regulations

The Group operates in the insurance industry and is subject to legal proceedings in the normal course of business. While it is not practicable to forecast or determine the final results of all pending or threatened legal proceedings, management does not believe that such proceedings (including litigations) will have a material effect on its results and financial position. The Group is also subject to insurance solvency regulations in all the territories where it operates and has complied with all these solvency regulations. There are no contingencies associated with the Group's compliance or lack of compliance with such regulations.

Contingent liabilities for custom bonds, at the year-end were KShs 2.123 billion (2015: KShs 2.552 billion).

#### Material Damage Claim

The company was in discussion with its reinsurers on a matter relating to a claim by one of its clients, relating to material damage as at 31 December 2012. The lead reinsurer on the matter, had contended that the company over ceded on the surplus treaty in respect of material damage portion of the policy. The company subsequently contested this assertion by the reinsurer, and reinsurers paid off their portion of the liability.

The company then settled the claim and issued a discharge voucher which was not signed and returned as expected from the claimant alleging dissatisfaction of the quantum of the settlement. The matter is still unresolved.

From management assessment, even if the insured goes to court, any additional liability will be borne by the reinsurers and the company will only suffer to the extent of the retention limit.

#### 38. Commitments

#### a) Capital commitments

There was no capital expenditure contracted for at the reporting date but not recognised in the financial statements (2015: KShs Nil).

#### b) Operating lease commitments

The group has entered into commercial property leases in respect of its investment property portfolio. Leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.

The future minimum lease payments under non-cancellable operating lease are as follows:

	2016	2015
Payable (as a lessee)	KShs'000	KShs'000
Not later than 1 year	13,907	11,990
Later than 1 year and not later than 5 years	5,596	14,300
At end of year	19,503	26,290
	2016	2015
Receivable (as a lessor)	KShs'000	KShs'000
Not later than 1 year	95,350	86,127
Later than 1 year and not later than 5 years	238,452	86,647
At end of year	333,802	172,774

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Long torm Short torm

#### 39. Related party transactions

There are several companies which are related to the company through common shareholdings or common directorship. General Insurance Corporation, New India Assurance Company Limited and Life Insurance Corporation of India are major shareholders of Kenindia Assurance Company Limited. United Insurance Company Limited, National Insurance Company Limited, Oriental Insurance Company Limited and Kaluworks Kenya Limited are related to Kenindia Assurance Company Limited through common directorship.

Kenindia Asset Management Company Limited and Kenya Pravack Limited are wholly owned subsidiaries of Kenindia Assurance Company Limited. Tanzindia Assurance Company Limited is partially owned (65%) by Kenindia Assurance Company Limited.

In the normal course of business, insurance policies are sold to related parties at terms and conditions similar to those offered to major clients.

Lang tarm Short tarm

The following transactions were carried out with related parties

		Long term	Short term		Long term	Short term	_
		assurance	insurance	2016	assurance	insurance	2015
(i)	Transactions with related	business	business	Total	business	business	Total
(-)	parties	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
	partico	Rono coo	Ttono ooo	rtono ooo	rtono coc	Ttorio ooo	110110 000
	Grass sarned promium						
	Gross earned premium		444.070	444.070		007.450	227.450
	General insurance corporation		141,870	141,870		337,156	337,156
	Other related parties	-	236,471	236,471	-	219,602	219,602
	Net claims incurred						
	General insurance corporation	-	100,174	100,174	<u>-</u>	154,752	154,752
	Other related parties	-	62,892	62,892	-	77,187	77,187
					ACCUSED TO SERVICE AND ADDRESS OF THE PERSON NAMED IN COLUMN TO SERVICE AND ADDRESS O		
		Long term	Short term		Long term	Short term	
		assurance	insurance	2016	assurance	insurance	2015
(i)	Outstanding balances with	business	business	Total	business	business	Total
` '	related parties	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000
	Premiums receivable from						
	related parties						
	General Insurance Corporation	_	89,723	89,723	_	44,001	44,001
	Life Insurance Corporation of		05,725	00,720		44,001	44,001
	India	(3,049)		(3,049)	(3,049)		(3,049)
	New India Assurance Company	(5,049)		(3,043)	(5,049)		(3,043)
	Limited		(634,488)	(634,488)		(553,274)	(553,274)
			(034,400)	(034,400)		(555,274)	(555,274)
	United Insurance Company		610	640			
	Limited		619	619	-		
	National Insurance Company						
	Limited		2,181	2,181		2,181	2,181
	Limited Oriental Insurance Company			·			
	Limited Oriental Insurance Company Limited		2,181 1,072	2,181 1,072		2,181 1,476	2,181 1,476
	Limited Oriental Insurance Company Limited Tanzindia Assurance Company		1,072	1,072		1,476	1,476
	Limited Oriental Insurance Company Limited			·			
	Limited Oriental Insurance Company Limited Tanzindia Assurance Company	- - (1,138)	1,072	1,072	- - (4,511)	1,476	1,476

There were no provisions made or amounts written off on related party balances during the year (2015: KShs Nil).

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#### 39. Related party transactions (continued)

	Group	Group		iny
	2016 KShs'000	2015 KShs'000	2016 KShs'000	2015 KShs'000
Bank deposits				
Credit Bank Deposits	<u> </u>	_	-	
Directors' emoluments				
Directors' fees (Note 6)	2,025	2,025	2,025	2,025
Other expenses	7,094	9,766	5,188	9,604
As executives	25,146	23,097	25,146	21,670
	34,265	34,888	32,359	33,299
Directors' loans			-	
Key management personnel				
Salaries and benefits	155,298	121,298	109,663	85,103
Social security benefit costs	29	28	29	28
Retirement benefit costs	6,040	8,063	6,040	4,435
	161,367	129,389	115,732	89,566
	Credit Bank Deposits  Directors' emoluments Directors' fees (Note 6) Other expenses As executives  Directors' loans  Key management personnel Salaries and benefits Social security benefit costs	2016   KShs'000	KShs'000       KShs'000         Bank deposits       -         Credit Bank Deposits       -         Directors' emoluments         Directors' fees (Note 6)       2,025       2,025         Other expenses       7,094       9,766         As executives       25,146       23,097         34,265       34,888         Directors' loans       -         Key management personnel       Salaries and benefits       155,298       121,298         Social security benefit costs       29       28         Retirement benefit costs       6,040       8,063	Bank deposits         Credit Bank Deposits         -         <

Key management personnel relate to top and middle level management (general managers and assistant general managers).

#### 40. Insurance risk

The company's activities expose it to insurance risk. The company's overall risk management programme focuses on the identification and management of risks and seeks to minimise potential adverse effects on its financial performance, by use of underwriting guidelines and capacity limits, reinsurance planning, managing insurance risk through appropriate pricing, credit policy governing the acceptance of clients, and defined criteria for the approval of intermediaries and reinsurers.

This section summarises the way the company manages key insurance risks:

The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long—term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The risk exposure is mitigated by diversification across a large portfolio of insurance contracts. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Group purchases reinsurance as part of its risks mitigation programme. Reinsurance ceded is placed on both a proportional and non–proportional basis. The majority of proportional reinsurance is quota–share reinsurance which is taken out to reduce the overall exposure of the Group to certain classes of business. Non–proportional reinsurance is primarily excess–of–loss reinsurance designed to mitigate the group's net exposure to catastrophe losses. Retention limits for the excess–of–loss reinsurance vary by product line.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Group's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Group substantially dependent upon any single reinsurance contract. There is no single counterparty exposure that exceeds 5% of total reinsurance assets at the reporting date.

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### 40. Insurance risk (continued)

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

### (a) Life assurance contracts

Life assurance contracts offered by the Group include whole life and term assurance. Whole life and term assurance are conventional regular premium products when lump sum benefits are payable on death or permanent disability. Few contracts have a surrender value.

The main risks that the Group is exposed to are as follows:

Mortality risk – risk of loss arising due to policyholder death experience being different than expected.

Morbidity risk – risk of loss arising due to policyholder health experience being different than expected.

Longevity risk – risk of loss arising due to the annuitant living longer than expected.

Investment return risk – risk of loss arising from actual returns being different than expected.

Expense risk – risk of loss arising from expense experience being different than expected.

Policyholder decision risk – risk of loss arising due to policyholder experiences (lapses and surrenders) being different than expected.

These risks do not vary significantly in relation to the type of risk insured or by industry

The Group's underwriting strategy is designed to ensure that risks are well diversified in terms of type of risk and level of insured benefits. This is largely achieved through the use of medical screening in order to ensure that pricing takes account of current health conditions and family medical history, regular review of actual claims experience and product pricing, as well as detailed claims handling procedures. Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of fraudulent claims. Insurance contracts also entitle the Group to pursue third parties for payment of some or all costs. The Group further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.



### 40. Insurance risk (continued)

### (a) Life assurance contracts (continued)

For contracts when death or disability is the insured risk, the significant factors that could increase the overall frequency of claims are epidemics, widespread changes in lifestyle and natural disasters, resulting in earlier or more claims than expected. Group wide reinsurance limits on any single life insured and on all high risk individuals insured are in place.

For annuity contracts, the most significant factor is continued improvement in medical science and social conditions that would increase longevity. The Group reinsures its annuity contracts on a quota share basis to mitigate its risk.

The following table shows the concentration of life insurance contract liabilities by type of contract;

Life assurance contract liabilities	2016	2015
	KShs'000	KShs'000
Whole life	-	395,277
Term assurances	-	125
Ordinary life and riders	1,238,040	-
Endowments	-	1,305,270
Group life	20,320	13,410
Capital Advantage	1,654,130	1,439,354
Bima Plans	917,240	427,053
Annuities	35,750	8,881
	3,865,480	3,589,370

### Key assumptions and sensitivities

Refer to note 27 for key assumptions and sensitivities.

(b) Non-life insurance contracts (which comprise of general insurance and healthcare)

The Group principally issues the following types of general insurance contracts: motor, household, commercial and business interruption. Healthcare contracts provide medical expense coverage to policyholders and are not guaranteed renewable. Risks under non–life insurance policies usually cover twelve months duration.

For general insurance contracts, the most significant risks arise from climate changes, natural disasters and terrorist activities. For longer tail claims that take some years to settle, there is also inflation risk. For healthcare contracts the most significant risks arise from lifestyle changes, epidemics and medical science and technology improvements.

These risks do not vary significantly in relation to the location of the risk insured by the Group, type of risk insured and by industry.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors. Furthermore, strict claim review policies to assess all new and on-going claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Group. The Group further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. Inflation risk is mitigated by taking expected inflation into account when estimating insurance contract liabilities.

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### 40. Insurance risk (continued)

(b) Non-life insurance contracts (which comprise of general insurance and healthcare) (continued)

The Group has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (e.g. flood damage).

The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes based on the Group's risk appetite as decided by management. The overall aim is currently to restrict the impact of a single catastrophic event to approximately 50% of shareholders' equity on a gross basis and 10% on a net basis. In the event of such a catastrophe, counterparty exposure to a single reinsurer is estimated not to exceed 2% of shareholders' equity. The Board may decide to increase or decrease the maximum tolerances based on market conditions and other factors.

### **Key assumptions**

The principal assumption underlying the liability estimates is that the Group's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgements are used to assess the extent to which past trends may not apply in the future, for example: once—off occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures.

Judgement is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates. Other key circumstances affecting the reliability of assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

### **Sensitivities**

The non–life insurance claim liabilities are sensitive to the key assumptions that follow. It has not been possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process.

The following analysis is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities, profit before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis. It should be noted that movements in these assumptions are non–linear.



### 40. Insurance risk (continued)

(b) Non-life insurance contracts (which comprise of general insurance and healthcare) (continued)

### Sensitivities (continued)

Adjustments to claims incurred in prior accident years due to change in assumption	Gross insurance liabilities KShs'000	Re- insurance/ reinsurers share of insurance liabilities KShs'000	liabilities less re-	Gross insurance liabilities		Net insurance liabilities (gross insurance liabilities less re- insurance KShs'000
Average claim cost inclusive of average cost to process the claim settlement	199	(118)	81	199	(118)	81
Average number of claims	25	(25)	25	25	(25)	25
Average claims settlement period (days)	60	60	60	60	60	60
Insurance liabilities (Group)			npact gross	Impact	Impact	
31 December 2016	Chang assumpti	e in insu	rance in	surance	or loss before tax	Impact on equity
Average claim cost	+	10% 47	76,504	195,184	(34,221)	(32,409)
Average number of claims	Reduce	from	6,504) (1	195,184)	34,221	32,409
Average claims settlement period	60 day 50 d		4,174) (3	327,307)	57,034	54,014
31 December 2015						
Average claim cost	+	10% 58	35,886	184,100	(85,672)	(82,369)
Average number of claims	Reduce 60 day	from	5,886) (1	184,100)	85,672	82,369

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### 40. Insurance risk (continued)

(b) Non-life insurance contracts (which comprise of general insurance and healthcare) (continued)

### Sensitivities (continued)

Reinsurance assets (Group)
----------------------------

Remsurance assets (Group)	Change in	Impact on gross insurance	Impact on net insurance p	Impact on rofit or loss	Impact on
31 December 2016	assumptions	liabilities	liabilities	before tax	equity
Average claim cost Average number of claims	+10% -10% Reduce from 60 days to 50		(281,320) 281,320	34,221 (34,221)	32,409 (32,409)
Average claims settlement period 31 December 2015	days	Wit	(468,866)	57,034	54,014
Average claim cost Average number of claims	+10% -10% Reduce from 60 days to 50		(401,786) 401,786	85,672 (85,672)	82,369 (82,369)
Average claims settlement period	days	1.10	(669,643)	142,786	137,282
Insurance liabilities (Company)					
31 December 2016					
Average claim cost Average number of claims	+10% -10% Reduce from 60 days to 50	401,068 (401,068)	168,809 (168,809)	(28,268) 28,268	(26,468) 26,468
Average claims settlement period	days	(668,446)	(281,348)	47,114	44,114
31 December 2015					
Average claim cost Average number of claims	+10% -10% Reduce from 60 days to 50	515,972 (515,972)	163,393 (163,393)	(80,468) 80,468	(79,091) 79,091
Average claims settlement period	days	(859,954)	(272,322)	134,113	131,818
Reinsurance assets (Company)					
31 December 2016					
Average claim cost Average number of claims	+10% -10% Reduce from 60 days to 50		(232,259) 232,259	28,268 (28,268)	26,468 (26,468)
Average claims settlement period	days		(387,098)	(47,114)	44,114
31 December 2015					
Average claim cost Average number of claims	+10% -10% Reduce from 60 days to 50		(352,579) 352,579	80,468 (80,468)	79,081 (79,081)
Average claims settlement period	days		(587,631)	(134,113)	131,801



### 40. Insurance risk (continued)

(b) Non-life insurance contracts (which comprise of general insurance and healthcare) (continued)

### Concentrations

The following table shows the concentration of non-life insurance contract liabilities by type of contract:

### Non-life insurance contract liabilities

	Gro	up	Company		
	2016	2015	2016	2015	
	KShs'000	KShs'000	KShs'000	KShs'000	
Engineering	1 274 226	1 246 740	1 222 279	1 100 266	
Engineering	1,274,336	1,246,740	1,222,878	1,198,266	
Fire Domestic	25,598	19,942	25,598	19,942	
Fire Industrial	1,211,478	2,488,932	851,426	2,152,925	
Liability	85,497	65,128	85,497	65,128	
Marine	168,427	217,732	171,762	205,784	
Motor Private	354,124	354,212	199,098	194,809	
Motor Commercial	358,125	378,253	358,125	378,253	
Personal Accident	89,430	80,477	89,430	80,477	
Theft	313,094	185,265	313,094	185,265	
Workmen Compensation	674,166	657,698	674,166	657,698	
Medical	17,868	19,088	17,868	19,088	
Aviation	420	317	-	-	
Miscellaneous	192,478	145,074	1,736	2,086	
At 31 December	4,765,041	5,858,858	4,010,678	5,159,721	

### 41. Financial risk management objectives and policies

### Financial risk

The Group's activities expose it to a variety of financial risks, including credit risk, liquidity risk, foreign currency exchange risks, interest rate risks, market price risks and the effect of changes in property values risk.

The Group is exposed to financial risk through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance contracts. The most important components of this financial risk are interest rate risk, price risk, currency risk, liquidity risk and credit risk.

These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Group primarily faces due to the nature of its investments and liabilities are interest rate risk and price risk.

This section summarises the way the Group manages key risks:

### (i) Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk).

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### 41. Financial risk management objectives and policies (continued)

### (i) Market risk (continued)

### (a) Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of the changes in market interest rates. The group has a large portion of its investments in interest (fixed) earning deposits and government securities and variable interest investments such as bank balances. Interest rate risk arises primarily from the group's investments in fixed and variable income securities, which are exposed to fluctuations in interest rates. Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk. The Group's interest risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable interest rate instruments.

The sensitivity analysis on interest rate risk over insurance participating and assets backing life shareholders is shown in Note 27.

Appraisal of investment portfolio is done on a regular basis and the investment spread reviewed depending on the existing interest rates. The group has also placed significant balances in fixed deposits. However, the Group has no loans and borrowings and therefore is not exposed to interest rate risk as far as loans and borrowings are concerned.

The impact of Group's liabilities to interest rates is shown in Note 27 (under 'sensitivity analysis on actuarial assumptions'). Short term non-life insurance liabilities are not impacted by interest rate risk since discounting of future cash flows of claims is not carried out. Non-life claims are stated on actual basis.

The quantitative exposure to interest rate risk as required by IFRS 7 is shown below:

Changes in interest rates (for assets with fixed and variable interest rates) will have the following impact in the statement of profit or loss:-

		Gro	up		Company		
Financial assets	% change in base	2016 KShs'000		2015 KShs'000	2016 KShs'000	2015 KShs'000	
Variable interest rates Bank balances	+(-)10.00%	<u>+(-)13,049</u>		+(-)30,223	<u>+(-)10.654</u>	+(-)22,252	
Fixed interest rates Government securities (Held to maturity)	+(-)10.00%	+(-)2,385,915	+(-	-)1,987,947	+(-)2,380,629	+(-)1,982,802	
Deposits with financial institutions	+(-)10.00%	+(-)118,244		+(-)339,472	+(-)101,666	+(-)317,823	
Mortgage loans	+(-)10.00%	<u>+(-)481</u>		+(-)481	<u>+(-)481</u>	<u>+(-)481</u>	
Policy loans Government securities	+(-)10.00%	+(-)8,639		+(-)9,101	<u>+(-)8,639</u>	+(-)9,101	
(Available for sale)	+(-)10.00%	+(-)73,240		+(-)84,687	<u>+(-)72,005</u>	+(-)83,409	

The group has no significant concentration of interest rate risk other than what is currently disclosed. The method used for deriving sensitivity information and significant variables did not change from the previous period.



### 41. Financial risk management objectives and policies

### (i) Market risk (continued)

### (b) Currency rate risk

Currency rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because off changes in foreign exchange rates.

The company predominantly transacts in the local currency (Kenya shillings). The risk associated with transactions in other currency (US Dollar) is considered nominal. Except for an amount of USD 7,052/34 (KShs 722,766/12) equivalent, held as bank balances, all other balances are originally denominated in the local currency. If the US Dollar was to appreciate against the Kenya Shilling by 5%, with all other factors remaining constant, the post-tax profit would be higher by KShs 36,138. About 79% of the group's business is generated in Kenya, 21% from the subsidiary (Tanzindia Assurance Company Limited) whose transactions are originally denominated in Tanzania Shillings (TShs). The foreign currency translation of the subsidiary was KShs 4,489,000 (2015: KShs 17,926,000). The group has no significant concentration of currency risk.

### (c) Price risk

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than arising from interest rate risk or currency risk), whether those changes are carried by factors specific to the individual financial instrument or its issuer or factors affecting all similar financial instruments traded in the market.

The capital is invested in equities and interest-bearing instruments (government securities) that are valued at fair value and are therefore susceptible to market fluctuations. Management assesses the trend in the market prices and the interest rates and ensures a smoothening effect by balancing the portfolios, without contravening investment mandates, in order to ensure investment income growth as well as stability in equities. The Group has no significant concentration of price risk.

At 31 December 2016, if the prices of listed equities at the Nairobi Stock Exchange had appreciated by 5% with all other variables held constant, the profit for the year for the Company would have increased by KShs 7,059,900 (2015: KShs 9,680,423) for long-term business and KShs 2,307,400 (2015: KShs 3,600,130) for short-term business respectively. The method used for deriving sensitivity information and significant variables did not change from the previous period.

Changes in prices of Government Securities (Available-for-sale investments) for the Group and Company will have the following impact in statement of profit or loss and equity.

	% change in	2016	2015
	base	KShs'000	KShs'000
Group-Short term business			
Government securities (Available-for-sale)	+(-)5%	+(-)36,620	+(-)42,344
Company-Short term business			
Government securities (Available-for-sale)	+(-)5%	+(-)36,003	+(-)41,705

### (ii) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

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### 41. Financial risk management objectives and policies (continued)

### (ii) Credit risk (continued)

The following policies and procedures are in place to mitigate the group's exposure to credit risk

- The group trades only with recognised, creditworthy third parties. It is the group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal ratings in accordance with limits set by the management. In addition, receivable balances are monitored on an on going basis with the result that thegroup's exposure to bad debts is not significant. There are no significant concentrations of credit risk within the group.
- Credit risk in respect to re-insurance is managed by placing the group's reinsurance only with companies that have high international or similar ratings.

The amount that best represents the Group's and the company's maximum exposure to credit risk at 31 December is made up as follows:

		Group		Compan	y
	Note	2016	2015	2016	2015
		KShs'000	KShs'000	KShs'000	KShs'000
Financial instruments					
Held-to-maturity financial assets	25	23,859,152	19,879,466	23,806,286	19,828,017
Loans receivable	20	92,736	96,656	92,736	96,656
Investment in the Kenya Motor Insurance					
Pool	24	89,431	86,201	89,431	86,201
Available-for-sale financial assets					
(Government securities)	25	732,398	846,866	720,053	834,094
Financial assets at fair value through profit					
or loss	19	200,838	276,380	187,346	265,611
Deposits with financial institutions	33	1,182,442	3,394,722	1,016,663	3,178,228
Commercial paper	33	143,786	103,425	143,786	103,425
Bonds and debentures	33	105,560		105,560	<del>-</del>
Receivables arising out of reinsurance					
arrangements	21	2,001,408	1,371,511	1,241,904	969,547
Reinsurers' share of insurance liabilities	36	3,401,124	4,617,767	2,686,111	3,898,730
Receivables arising out of direct insurance					
arrangements	22	869,653	744,045	569,454	491,145
Bank and cash balances	32	130,488	302,227	106,544	222,541
Other receivables	24	530,428	1,315,033	555,728	1,311,054
				·	
Total credit risk exposure		33,339,444	33,034,299	31,321,602	31,285,249

Information regarding the credit quality of 'not past due' and 'not impaired' monetary assets is disclosed in Note 22 and Note 41.



### (ii) Credit risk (continued)

Age analysis of Group's financial assets neither past due nor impaired and past due but not impaired:-

### 31 December 2016

	<30days KShs'000	Not past due and not impaired KShs'000	31 to 60 days KShs'000	61 to 90 days KShs'000	Over 90 days KShs'000	Total past due but not impaired KShs'000	Total KShs'000
Loans receivable Reinsurance	1,218	1,218	1,275	729	89,514	91,518	92,736
assets Insurance	367,975	367,975	13,247	7,570	1,612,616	1,633,433	2,001,408
receivables	74,406	74,406	55,432	52,950	686,865	795,247	869,653
Total	443,599	443,599	69,954	61,249	2,388,995	2,520,198	2,963,797
31 December 2015							
Loans receivable Reinsurance	1,273	1,273	1,308	826	93,249	95,383	96,656
assets Insurance	482,382	482,382	22,264	14,843	852,022	889,129	1,371,511
receivables	67,889	67,889	196,062	163,922	451,950	676,156	744,045
Total _	551,544	551,544	219,634	179,591	1,397,221	1,660,668	2,212,212

Age analysis of Company's financial assets neither past due nor impaired and past due but not impaired:-

### 31 December 2016

	<30days KShs'000	Neither past due nor impaired KShs'000	31 to 60 days KShs'000	61 to 90 days KShs'000	Over 90 days KShs'000	Total past due but not impaired KShs'000	Total KShs'000
Loans receivable Reinsurance	1,218	1,218	1,275	729	89,514	91,518	92,736
assets Insurance	367,975	367,975	13,247	7,570	853,112	873,929	1,241,904
receivables	74,271	74,271	55,297	52,815	387,071	495,183	569,454
Total	443,464	443,464	69,819	61,114	1,329,697	1,460,630	1,904,094

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### 41. Financial risk management objectives and policies (continued)

### (ii) Credit risk (continued)

Age analysis of Company's financial assets neither past due nor impaired and past due but not impaired (continued) :-

### 31 December 2015

	<30days KShs'000	Neither past due nor impaired KShs'000	31 to 60 days KShs'000	61 to 90 days KShs'000	Over 90 days KShs'000	Total past due but not impaired KShs'000	Total KShs'000
Loans receivable Reinsurance	1,273	1,273	1,308	826	93,249	95,383	96,656
assets Insurance	266,888	266,888	8,952	5,643	699,350	702,659	969,547
receivables	(36,673)	(36,673)	91,500	59,360	376,958	527,818	491,145
Total	231,488	231,488	101,760	65,829	1,169,557	1,325,860	1,557,348

### Impaired financial assets

At 31 December 2016, the Group and Company had impaired insurance assets of KShs 10,791,000 and KShs 10,791,000 respectively (2015: Group and Company KShs 26,796,000 and KShs 24,018,000 respectively). For assets to be classified as 'past-due and impaired', contractual payments must be in arrears for more than 90 days.

Collateral is held for loans receivables. For reinsurance assets and insurance receivables, no collateral is held as security for any past due or impaired assets.

The Group and Company records impairment allowances for loans and receivables in a separate impairment allowance account. A reconciliation of the allowance for impairment losses for loans and receivables is as shown in note 22.

### (iii) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty, in meeting obligations associated with its financial liabilities. In respect of catastrophic events there is also a liquidity risk associated with the timing differences between gross cash out flows and expected reinsurance recoveries. Investment policies are in place, which help manage liquidity, and seek to maximise return within an acceptable level of interest rate risk.

The Group is exposed to daily calls on its available cash for claims settlement and other administration expenses. The Group does maintain cash resources to meet all these needs and experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of stability.

- The Group holds a large portion of its assets in short term deposits and investments that are easily convertible to cash.
- The cash flow position of the Group is reviewed on a weekly basis.



### (iii) Liquidity risk (continued)

### **Maturity profiles**

The table that follows summarises the maturity profile of the financial assets and financial liabilities of the Group based on remaining undiscounted contractual obligations, including interest payable and receivable. Liabilities and payables represent non-discounted cash flows.

For insurance contracts liabilities in short term business and reinsurance assets, maturity profiles are shown on undiscounted basis. Unearned premiums and the reinsurers' share of unearned premiums have been included in the analysis although they are not contractual obligations, since insurance items are included in IFRS 7 disclosures as if the insurance items were financial instruments. Repayments which are subject to notice are treated as if notice were to be given immediately.

The Group maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. Reinsurance assets have been presented on the same basis as insurance liabilities. Loans and receivables include contractual interest receivable (if any).

### Group 31 December 2016

	Up to a year	On demand/No maturity	Total
	KShs '000	KShs '000	KShs '000
Insurance liabilities	4,816,540		4,816,540
Payable under deposit administration contracts		19,152,949	19,152,949
Payable under annuities	-	342,785	342,785
Provision for unearned premium	1,466,587	-	1,466,587
Tax liability	52,415	-	52,415
Reinsurance payables	2,542,150	-	2,542,150
Insurance payables	193,980		193,980
Bank overdraft	66,255		66,255
Other payables	631,524		631,524
Total liabilities	9,769,451	19,495,734	29,265,185

for the year ended 31 december 2016

### 41. Financial risk management objectives and policies (continued)

### (iii) Liquidity risk (continued)

Group
31 December 2015

	Up to a year KShs '000	On demand/No maturity KShs '000	Total KShs '000
Insurance liabilities	5,900,347		5,900,347
Payable under deposit administration contracts	7 m	16,990,526	16,990,526
Provision for unearned premium	1,443,681		1,443,681
Tax liability	52,869	II - 11   1   1   1   1   1   1   1   1	52,869
Reinsurance payables	2,107,179		2,107,179
Insurance payables	230,125		230,125
Other payables	3,244,085		3,244,085
	No.		
Total liabilities	12,978,286	16,990,526	29,968,812



### (iii) Liquidity risk (continued)

Company
31 December 2016

	Up to a year KShs '000	On demand/No maturity KShs '000	Total KShs '000
Insurance liabilities	4,062,177		4,062,177
Payable under deposit administration contracts		19,152,949	19,152,949
Payable under annuities		342,785	342,785
Reinsurance payables	1,827,136		1,827,136
Insurance payables	193,980	<i>/</i>	193,980
Provision for unearned premium	1,101,226		1,101,226
Bank overdraft	66,255		66,255
Other payables	633,626		633,626
Total liabilities	7,884,400	19,495,734	27,380,134

### Company

**31 December 2015** 

	0	n demand/No	
	Up to a year	maturity	Total
	KShs '000	KShs '000	KShs '000
Insurance liabilities	5,201,210		5,201,210
Payable under deposit administration contracts		16,990,526	16,990,526
Reinsurance payables	1,641,811		1,641,811
Insurance payables	230,125		230,125
Provision for unearned premium	1,067,429		1,067,429
Tax liability	52,869		52,869
Other payables	3,186,879		3,186,879
Total liabilities	11,380,323	16,990,526	28,370,849



### (iii) Liquidity risk (continued)

Group
31 December 2016

	Up to a				Over 15	On demand/ No	-
	_	-	3-5 years KShs '000	_	years KShs '000l	maturity KShs '000	Total KShs '000
Held to maturity financial assets	657,280	1,133,682	2,813,213	14,313,512	4,941,465	W.	23,859,152
Loans receivable	9,476	30,046	20,030	33,184	-		92,736
Available-for-sale financial assets	100	102,542	89,118	284,680	256,058	175,528	907,926
Financial assets at fair value through profit and loss				Ш.		200,838	200,838
Cash and cash equivalents and short term investments	1,312,930		\.				1,312,930
Commercial paper, bonds and debentures	196,566	52,780			<u> </u>		249,346
Reinsurance assets	5,402,532				-	<u>-</u>	5,402,532
Insurance receivables Investment in the Kenya	869,653			/	-		869,653
Motor Insurance Pool	-	-				89,431	89,431
Tax recoverable	71,408	- , -	W.	11 Y	-	-	71,408
Other receivables	530,428			Hin.			530,428
Total assets	9,050,273	1,319,050	2,922,361	14,631,376	5,197,523	465,797	33,586,380



### (iii) Liquidity risk (continued)

Group
31 December 2015

	Up to a				Over 15	On demand/No	
	year KShs '000	1-3 years KShs '000	3-5 years KShs '000	5-15 years KShs '000	years KShs '000	maturity KShs '000	Total KShs '000
Held to maturity financial assets	764,189	2,031,758	1,621,856	9,895,787	5,565,876	1/2	19,879,466
Loans receivable	21,345	30,978	20,652	23,681	7	4-7-	96,656
Available-for-sale financial assets	91,314	138,532	85,504	269,960	261,556	175,861	1,022,727
Financial assets at fair value through profit and loss		146		///		276,380	276,380
Cash and cash equivalents and short term							
investments	3,696,949	THE REAL PROPERTY.	7.77		-		3,696,949
Commercial paper	103,425			-			103,425
Reinsurance assets	5,989,278				-	-	5,989,278
Insurance receivables	744,045	Α.				-	744,045
Investment in the Kenya Motor Insurance Pool						86,201	86,201
						80,201	
Tax recoverable	56,147	SHIL					56,147
Other receivables	1,315,033	-		70.57		-	1,315,033
Total assets	12,781,725	2,201,268	1,728,012	10,189,428	5,827,432	538,442	33,266,307

for the year ended 31 december 2016



### 41. Financial risk management objectives and policies (continued)

### (iii) Liquidity risk (continued)

Company 31 December 2016

	Up to a				Over 15	On demand/No	
	year KShs '000	1-3 years KShs '000	3-5 years KShs '000	5-15 years KShs '000	years KShs '000	maturity KShs '000	Total KShs '000
Held to maturity financial assets	604,414	1,133,682	2,813,213	14,313,512	4,941,465		23,806,286
Loans receivable	9,476	30,046	20,030	33,184	,	-11 f s	92,736
Available-for-sale financial assets		98,858	89,118	276,019	256,058	123,454	843,507
Financial assets at fair value through profit and loss			-			187,346	187,346
Cash and cash equivalents and short term							
investment	1,123,207			STATE OF	1		1,123,207
Commercial paper, bonds and debentures	196,566	52,780			Æ.		249,346
Reinsurance assets	3,928,015					-	3,928,015
Insurance receivables	569,454			Wh.	1	-	569,454
Investment in the Kenya							
Motor Insurance Pool						89,431	89,431
Tax recoverable	55,888						55,888
Other receivables	555,728						555,728
Total assets	7,042,748	1,315,366	2,922,361	14,622,715	5,197,523	400,231	31,500,944



### (iii) Liquidity risk (continued)

Company

**31 December 2015** 

-	Up to a				Over 15	On demand/No	
	year KShs '000	1-3 years KShs '000	3-5 years KShs '000	5-15 years KShs '000	years KShs '000	maturity KShs '000	Total KShs '000
Held to maturity financial assets	712,740	2,031,758	1,621,856	9,895,787	5,565,876		19,828,017
Loans receivable	21,345	30,978	20,652	23,681	-	7 gr -	96,656
Available-for-sale financial assets Financial assets at fair value through	78,542	138,532	85,504	269,960	261,556	123,454	957,548
profit and loss		1 (1)	- 67			265,611	265,611
Cash and cash equivalents and short term							
investments	3,400,769	100	7.77		-	-	3,400,769
Commercial paper Reinsurance	103,425	11/		-	-		103,425
assets	4,868,277			-	-	-	4,868,277
Insurance receivables	491,145					-	491,145
Investment in the Kenya							
Motor Insurance Pool						86,201	86,201
Tax recoverable	55,888						55,888
Other receivables	1,311,054		12 6			14-3-	1,311,054
Total assets	11,043,185	2,201,268	1,728,012	10,189,428	5,827,432	475,266	31,464,591

for the year ended 31 december 2016



### 41. Financial risk management objectives and policies (continued)

### Operational risk

Operational risk is the risk of loss arising from system failure, human error, fraud or external events. The Group mitigates this risk through its culture and values, a comprehensive system of internal controls and other measures such as back-up facilities, contingency planning and insurance. The initiation of transactions and their administration is conducted on the basis of the segregation of duties, designed to ensure the correctness, completeness and validity of all transactions.

### Compliance risk

### Laws and regulations:

The Group considers compliance with applicable laws, industry regulations and codes an integral part of doing business. The Group's management facilitates the compliance through the analysis of statutory and regulatory requirements, and monitoring the implementation and execution thereof.

### **Compliance with Investment mandates:**

Management reviews compliance with Investment mandates on a monthly basis. When a possible breach is detected, management ensure that immediate remedial action is taken.

### **Property risk**

The capital portfolio has limited exposure to investment properties and accordingly the related property risk. Diversification in property type, geographical location and tenant exposure are all used to reduce the risk exposure.

### 42. Capital management

Externally imposed capital requirements are set and regulated by the Insurance Regulatory Authority (IRA). These requirements are put in place to ensure solvency margins are maintained in the insurance industry. Further objectives are set by the group to maintain a strong credit rating and healthy capital ratios in order to support its business objectives and maximise shareholders value.

Further, the company currently has a paid up capital of KShs 161,388,000 million in the long term business which exceeds the minimum (KShs 150 million) requirement as per the Insurance Act. In the short term business, the company's paid up capital should not be less than 10% of the total gross premium written in the short term business during the year. The paid up capital is KShs 400,000,000 while 10% of gross premium written is KShs 299,596,025 (2015: KShs 286,405,081).

The company's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the company may adjust the amount of dividends paid to shareholders, issue new capital or sell assets to reduce debt.



### 43. Company solvency margins and capital adequacy

a) Solvency margins Short term insurance business	2016 KShs'000	2015 KShs'000
Admitted assets	6,732,000	8,120,015
Net premium for 2016/2015	1,881,000	1,733,646
15% of net premium Admitted liabilities	282,000 4,961,000 <b>5,243,000</b>	260,047 6,427,948 <b>6,687,995</b>
Solvency margin	1,489,000	1,432,020
Long term assurance business		
Admitted assets	26,266,000	23,617,687
5% of admitted liabilities	1,233,600	1,092,277
Admitted liabilities	24,649,000 <b>25,881,000</b>	21,845,539 <b>22,937,816</b>
Solvency margin	384,400	679,871

General business solvency has been disclosed on net basis.

Life solvency requirement has been calculated as 5% of admitted liabilities and declared interest has been included as part of the admitted liabilities as per regulatory requirement.

### b) Capital adequacy

As per the new Insurance Act requirements, capital adequacy ratios are as follows:

	Short term	Long term
	business	business
	2016	2016
	KShs'000	KShs'000
Risk based capital	1,294,000	1,322,000
Total capital available	1,719,000	1,613,000
Capital adequacy ratio	133%	122%

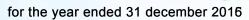
### 44. Incorporation and registered office

The company is incorporated in Kenya under the Companies Act. The address of the registered office is given on page 1.

### 45. Currency

These financial statements are presented in Kenya Shillings (KShs) and are rounded to the nearest KShs 1,000.

### company long term assurance business revenue account





	Ordinary life business KShs'000	Group life business KShs'000	Annuities KShs'000	Retirement benefit fund KShs'000	Total 2016 KShs'000
Gross premium income Premiums ceded to reinsurers Contributions received	1,026,561 (3,542)	59,760 (32,627)	343,614	- - 2,517,094	1,429,936 (36,169) 2,517,094
Net premium income	1,023,019	27,133	343,614	2,517,094	3,910,860
Investment income Other income	700,526 3,353	10,626	11,302	2,084,616	2,807,070
	703,879	10,626	11,302	2,084,616	2,810,423
Claims incurred Surrenders and annuity incurred Net claims and policyholder	332,912 130,259	6,601	5,989 -	495,189 1,795,243	840,691 1,925,502
benefits expense	463,171	6,601	5,989	2,290,432	2,766,193
Operating expenses Other expenses Provision for bad debts	179,481 16,652	1,923 - 32,593		74,997 38,855	256,401 55,507 32,593
Commissions expense Premium levy Contribution to policy holders	89,095 3,861	3,234 -	6,142 -	35,003 -	133,474 3,861
compensation fund Total expenses	1,113 <b>290,202</b>	37,750	6,142	148,855	1,113 <b>482,949</b>
Results of operating activities Transfer to statutory reserve	<b>973,525</b> (30,000)	<b>(6,592)</b> (30,000)	342,785 -	2,162,423 -	<b>3,472,141</b> (60,000)
Increase/(decrease) in funds	943,525	(36,592)	342,785	2,162,423	3,412,141
Funds at the beginning of the year	4,866,999	86,608	4	16,990,526	21,944,133
Funds at the end of the year	5,810,524	50,016	342,785	19,152,949	25,356,274
Long term funds at the end of the	year comprise a	mounts attrib	outable to:		
Policyholders: -Actuarial liabilities -Annuities	3,845,160 -	20,320	- 382,500		3,865,480 382,500
-Deposit administration fund -Bonus to policy holders	1,093,710 4,938,870	20,320	382,500	17,395,310 1,519,970 <b>18,915,280</b>	17,395,310 2,613,680 <b>24,256,970</b>

for the year ended 31 december 2015

	Ordinary life business KShs'000	Group life business KShs'000	Retirement benefit fund KShs'000	Total 2015 KShs'000
Gross premium income	1,001,162	43,860		1,045,022
Premiums ceded to reinsurers	(3,094)	(20,295)	-	(23,389)
Contributions received	-	<u> </u>	2,238,915	2,238,915
Net premium income	998,068	23,565	2,238,915	3,260,548
Investment income	550,256	14,716	2,168,075	2,733,047
Other income	(168)		-	(168)
				(100)
	550,088	14,716	2,168,075	2,732,879
Claims incurred	357,688	5,852	279,759	643,299
Surrenders and annuity incurred	45,450	-	988,591	1,034,041
Net claims and policyholder benefits expense	403,138	5,852	1,268,350	1,677,340
Operating expenses	183,155	1,962	76,533	261,650
Other expenses	35,708	383	14,921	51,012
Provision for bad debts	710	87	297	1,015
Commissions expense	109,040	8,247	19,918	137,205
Premium levy	6,616	-		6,616
Contribution to policy holders compensation fund <b>Total expenses</b>	888 <b>336,117</b>	10,600	111,669	458,386
Total expenses	330,117	10,600	111,009	450,560
Results of operating activities	809,901	21,829	3,026,971	3,857,701
Transfer to statutory reserve	(30,000)	(30,000)	-	(60,000)
Increase/(decrease) in funds	778,901	(8,171)	3,026,971	3,797,701
Funds at the beginning of the year	4,088,098	94,779	13,963,555	18,146,432
Funds at the end of the year	4,866,999	86,608	16,990,526	21,944,133
Long term funds at the end of the year comprise	e amounts attrib	utable to:		
Policyholders:				
-Actuarial liabilities	3,575,960	13,410		3,589,370
-Deposit administration fund		1	15,006,837	15,006,837
-Bonus to policy holders	527,100		1,594,020	2,121,120
-Statutory reserves		-		
	4,103,060	13,410	16,600,857	20,717,327





## company short term business revenue account for the year ended 31 december 2016

	Fire Fire Engineering Domestic Industrial	Fire	Fire Industrial	Liability	Marine	Motor Private C	Motor Motor Private Commercial	Personal Accident Medical	Medical	Theft Cor	Workmen Miscella Theft Compensation neous	Miscella	Total 2016	Total 2015
	KShs'000 K Shs'000	K Shs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000	KShs'000 KShs'000 KShs'000	Shs'000 k	(Shs'000	KShs'000 KShs'000	(Shs'000	KShs'000	Shs'000
Gross premium written	173,079	51,156	767,665	51,347	257,581	318,911	548,828	42,835 105,046		239,138	415,543	24,833	2,995,960	2,864,051
Reinsurance premium	159,706	14,550	629,524	24,664	54,333	7,218	29,483	25,590		145,204	5,217	19,575	1,115,062	1,130,405
Net Premium written	13,373	36,605	138,141	26,683	203,248	311,693	519,345	17,244 105,046	105,046	93,935	410,326	5,258	5,258 1,880,898 1,733,646	1,733,646
Unearned Premium at the beginning of the year	12,269	15,539	28,486	8,010	112,565	150,034	161,517	8,841	45,369	33,433	115,066	3,358	694,487	627,509
Unearned Premium at the end of the year	6,449	15,499	43,708	8,771	90,393	141,506	205,587	7,075	52,781	30,526	133,059	2,351	737,705	694,487
Net Earned Premium	19,193	36,646	122,919	25,922	225,420	320,221	475,275	19,010	97,634	96,842	392,333	6,265	1,837,681	1,666,668
Claims Paid	19,669	27,474	78,771	8,560	69,848	194,452	331,051	11,859	89,737	66,148	289,529	230	230 1,187,328	1,160,360
Claims o/s 31-12-2016	58,475	17,491	94,339	46,965	114,219	198,523	354,672	18,046	17,752	96,343	620,539	724	724 1,688,089	1,633,933
Claims o/s 01-01-2016	51,808	15,886	060'99	40,479	132,292	182,419	364,558	20,227	18,609	87,233	623,609	724	1,633,933	1,652,934
Incurred Claims	26,336	29,080	107,020	15,046	51,775	210,556	321,164	9,678	88,879	75,259	306,459	231	1,241,484 1,141,359	1,141,359
Commissions	(8,687)	5,321	(23,606)	3,009	28,910	30,992	52,286	(1,845)	9,271	(23,467)	82,261	(10,273)	144,174	62,217
Expenses of Management	31,324	9,258	138,979	9,293	46,617	57,717	99,327	7,752	19,011	43,279	75,205	4,494	542,257	538,899
Premium Tax	1,539	455	6,827	457	2,291	2,836	4,881	381	934	2,127	3,695	221	26,643	26,139
Policy Compensation Fund	459	136	2,036	136	683	846	1,456	114	279	634	1,102	99	7,947	7,223
Total Outgo	24,635	15,170	124,237	12,895	78,501	92,391	157,950	6,402	29,495	22,573	162,264	(5,492)	721,021	634,478
Underwriting Surplus/(Deficit) transferred														
to P&L A/c	(31,778)	(7,604)	(7,604) (108,338)	(2,019)	95,144	17,274	(3,839)	2,931 (	(20,740)	(066)	(76,390)	11,526	(124,823)	(109,169)
	W - W		24						3					

### group financial indicators

for the year ended 31 december 2016

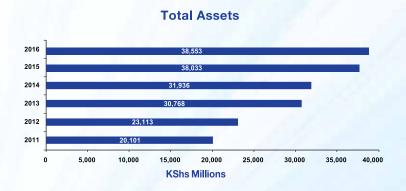


Premium - General Business

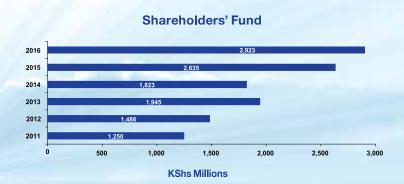
2016
2,152
3,773
2015
2,022
3,606
2014
1,847
3,481
2013
2,005
4,008
2,294
4,258
0 500 1,000 1,500 2,000 2,500 3,000 3,500 4,000 4,500

KShs Millions

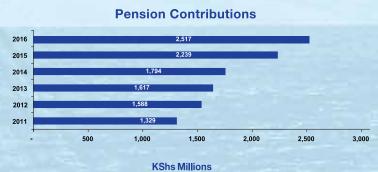
Gross Premium Net Premium



### 2016 25,356 2015 21,944 2014 18,146 2013 15,721 2012 13,570 2011 10,936 KShs Millions











# company financial summary for 10 years

for the year ended 31 december 2016

YEAR	2016	2015	2014	201	2012	2011	2010	2009	2008	2007
				ii [	Figures in KShs Million	Shs Million	S			
(i) NON-LIFE Gross Premium Written	2.996	2.864	2.646	2.776	3.377	3.566	3.342	2.834	2.832	3.029
% Growth	4.61		(4.68)	(17.80)	(2.30)	6.70	17.93	0.07	(6.50)	4.30
Net Premium Written	1,881	1,734	1,552	1,725	2,066	2,305	2,215	1,803	1,775	1,917
% Growth	8.48 8.48	11.73	(10.03)	(16.51)	(10.37)	4.06	22.85	1.58	(7.41)	1.87
Change in Unearned Premium Reserve Net Famed Premium	1 838	1 667	(/b) 1 628	(15Z) 1 877	(103)	2 276	204	1 802	(/6) 1 851	1 901
Net Incurred Claims	1,241	1,141	1,452	1,040	1,706	1,925	1,292	1,122	1,312	2,003
Net Inc.Claim ratio to net prem. (%)	00'99	65.84	93.52	60.31	82.58	83.51	58.33	62.23	73.92	104.49
Net Commission	144	62	122	165	208	186	134	92	40	127
Management Others Premium tax/Others	35	33	28	31	36	38	455 39	4 5 4 1 4	48	5 7
Underwriting (Deficit)/Surplus	(125)	(109)	(530)	174	(254)	(361)	93	136	58	(298)
(ii) LIFE BUSINESS Gross Premium Written	3.947	3.284	2.533	2 118	2.051	1.800	1.487	1.256	1.132	972
(Including Pension Fund)	) )	) ]	î	î	î					1
% Growth	20.18	29.62	19.59	3.27	13.94	21.05	18.39	10.95	16.46	13.68
Net Premium Written (including Pension Fund)	3,911	3,261	2,509	2,073	2,026	1,719	1,438	1,224	1,091	929
% <b>Growtn</b> Total Benefits	79.93 2.766	1 677	<b>21.03</b>	1 706	1 008	808 806	937	<b>12.19</b>	406	16.27
Commission	133	137	117	91	83	77	71	55	79	53
Management/Other Expenses	345	314	228	148	115	133	107	9	79	77
Premium tax/Others	2, 2	2 20 0	0 40	4 4	2 624	4 20	4 2	4 200	9 0	2 2
lificiease ili Fund Life Fund	25,356	21,944	2,423 18,146	15,721	13,570	10,936	9,135	7,634	6,273	5,384
(iii) LIFE AND NON-LIFE										
Investment Income	3,159.79	3,987.68	2,440.66	2,459.73	2,231.62	1,311.16	1,626.36	1,008.98	578.2	799
/s rieid Profit/(Loss) Before Tax	282.68	804.68	(300.63)	508.02	143.25	(213.20)	489.13	325.50	245.52	(597)
Profit/(Loss) After Tax	277.06	790.91	(137.04)	402.87	101.90	(188.91)	429.64	325.50	245.35	(989)
Share Capital	561		561	561	561	561	473.40	362.01	(	310.3
lotal Assets Shareholders' Fund	2,809.04	2,555.16	1,760,75	1,891,19	1.473.27	1,223.65	1.585.22	963.28	10,382.80 <b>688.13</b>	510.89
Dividend Per Share (KShs)	10			10	2	5	10	0	2	0
Earnings/(Loss) Per Share	KShs 49.35	KShs 140.88	KShs (24.41)	KShs 71.76	KShs 22.70	KShs -	KShs 76.53	KShs 68.75	KShs 67.8	KShs









I/We			of
being a member(s) of <b>KENINDIA ASSUR</b>	RANCE COMPANY LIM	TED hereby appoint _	
of			
or failing him			
of			
or failing him the Chairman of the meetin General Meeting of the Company to be Floor, Loita Street, Nairobi on Friday, 23	held at the Registered and June 2017 and at an	Office of the Compan	y, Kenindia House, 12th
Please indicate how you wish to cast you	r vote.		
		FOR	AGAINST
1 To receive the financial statements			
2 To declare a dividend			
3 To approve Directors' fees			
4 To re-elect M P Chandaria			
5 To re-elect Mr M W G Ngige			
6 To appoint auditors			
Dated this	day of		2017
Signature			

### **Notes**

- 1 A proxy need not be a member of the Company.
- 2 Unless otherwise instructed the proxy will vote or abstain as he thinks fit in respect of the member's total shareholding.
- In case of a corporation this form must be under its common seal or under the hand of some officer or attorney duly authorized in that behalf.
- 4 Proxies must be lodged at the Registered Office, Kenindia House, Loita Street, P O Box 44372, GPO, 00100, Nairobi, not less than 24 hours before the time for holding the meeting or adjourned meeting.

